PETITION

Petition to Remove Need Determination for One Fixed MRI Scanner in Stanly County

Petitioner

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Statement of Requested Adjustment

The Charlotte-Mecklenburg Hospital Authority d/b/a Atrium Health (Atrium) respectfully petitions the State Health Coordinating Council (SHCC) to remove the need for an additional fixed MRI scanner in Stanly County from the 2021 State Medical Facilities Plan (SMFP). Atrium supports the standard MRI methodology, but there are occasionally special circumstances that require adjustment. Atrium believes it is premature to add second fixed MRI scanner to the Stanly County at this time and will demonstrate the bases for this position below.

Review of the MRI Methodology

The MRI methodology included in the 2021 SMFP applies tiered thresholds to determine need based on the number of scanners present in a service area:

| Number of Fixed Scanners in Service Area | Planning Threshold | Inpatient and Contrast Adjusted Thresholds |
|--|-----------------------|--|
| 4 and Over | 70.0% | 4,805 |
| 3 | 65.0% | 4,462 |
| 2 | 60.0% | 4,118 |
| 1 | 55.0% | 3,775 |
| 0 | 25.0% | 1,716 |

The thresholds were purposely set low for counties with no scanner or one scanner to make it easier for small counties to add MRI scanners in the future. While this approach is beneficial when there is significant growth in population and MRI scans, it may be problematic in areas where growth is more modest. Stanly County currently has only one fixed MRI scanner, so a need determination is generated when the weighted MRI scans provided in the county exceed 3,775.

Reasons for the Requested Change

Atrium Health believes that the growth trends in population and MRI scans are insufficient to justify the addition of a fixed MRI scanner in the county at this time. The situation in Stanly County is like what has occurred in other counties with a single MRI scanner that have previously petitioned the SHCC to remove the need determination. In 2014 and 2015, Atrium Health successfully petitioned to remove the need for a second MRI scanner in Lincoln County. More recently, in 2017, 2018 and 2019 Sentara Albemarle Medical Center was also successful with their petition to remove the need for a second MRI scanner Pasquotank/Camden/Currituck/Perquimans Service Area. The reasons to remove the additional fixed MRI scanner from the 2021 SMFP are like those in previous years and remain applicable.

I. Low Growth in MRI Scans

The table below shows the weighted MRI scans for Atrium Health Stanly's fixed MRI scanner over the past five years. Mobile MRI services were added in FFY 2017 to the Atrium Health West Stanly Imaging in Locust. Over the past five years, the MRI utilization in the Stanly County service area has grown substantially with a growth of 9.4 percent. This was primarily due to the addition of the mobile MRI scanner which has had a compounded annual growth rate of 52.6 percent over its initial three years. Comparatively, the fixed MRI scanner's compounded annual growth rate was 6.8 percent.

| | Weighted MRI Scans | | | | | |
|------------------------------|--------------------|-------|-------|-------|-------|-------|
| | FFY | FFY | FFY | FFY | FFY | |
| | 2015 | 2016 | 2017 | 2018 | 2019 | CAGR |
| Atrium Health Stanly (Fixed) | 3,022 | 3,094 | 3,334 | 3,430 | 3,931 | 6.8% |
| Atrium Health West Stanly | | | | | | |
| (Mobile) | | | 168 | 343 | 391 | 52.6% |
| Stanly County Total | 3,022 | 3,094 | 3,503 | 3,772 | 4,323 | 9.4% |
| Annual % Change | | 2.3% | 11.7% | 7.1% | 12.7% | |

Source: 2017-2021 SMFPs

According to the SMFP, the annual maximum capacity of a fixed MRI scanner is 6,864 procedures per year. With only 3,931 procedures performed in FFY 2019, the fixed MRI scanner has capacity to accommodate additional procedures. The existing fixed and mobile MRI scanners have sufficient capacity to meet patient needs currently and in the near future.

II. Low Population Growth

Stanly County is a small, rural county that has experienced limited population growth in recent years. According to population counts and estimates from the North Carolina Office of State Budget and Management (NCOSBM), population growth in Stanly County over the past five years has been modest with a compounded annual growth rate of 1 percent. The growth is forecasted to decrease to 0.8 percent between 2020 and 2025.

| Year | Population | Annual Growth Rate |
|------|------------|---------------------------|
| 2016 | 61,696 | - |
| 2017 | 62,736 | 1.7% |
| 2018 | 63,328 | 0.9% |
| 2019 | 63,727 | 0.6% |
| 2020 | 64,236 | 0.8% |
| 2021 | 64,743 | 0.8% |
| 2022 | 65,250 | 0.8% |
| 2023 | 66,757 | 0.8% |
| 2024 | 66,265 | 0.8% |
| 2025 | 66,773 | 0.8% |

Source: NC Office of State Budget and Management

III. Low Number of Patients Needing MRI Services in the County

The performance standards included in the CON rules require an applicant in a service area with one existing fixed MRI scanner to project the proposed MRI scanner will achieve a minimum of 3,775 weighted procedures by the third project year. If an applicant owns a fixed MRI scanner, it has to reasonably project that each scanner will achieve 3,775 procedures for a total of 7,550 scans for the two scanners. Atrium Health Stanly performed 3,931 weighted procedures in FFY 2019, and it would need to project its volume to grow by over 92 percent by the third project year to meet this standard.

In FFY 2019 Atrium Health Stanly provided MRI scans for 2,333 patients from Stanly County and the mobile MRI service at West Stanly Imaging provided scans for 228 county residents. Based on data reported by hospitals and freestanding MRI providers to DHSR, 5,276 Stanly County residents received MRI scans in FFY 2019. Therefore, the FFY 2019 sum of all Stanly County residents who received an MRI scan within the county was 2,561, or only 48.5 percent of all Stanly County patients who received an MRI scan. The Atrium Health Stanly historical ratio of weighted MRI scans per patient is 1.36. Applying this ratio to the 5,276 Stanly County patients would result in at total of 7,149 MRI scans. That means that if all Stanly County residents received their MRI scans within the county the number of scans would still be 401 scans short of meeting the CON performance standards to support two scanners.

The factors listed above demonstrate the assumptions required to meet the CON performance standard volume threshold do not match recent experience in Stanly County. Any CON applicant would have difficulty meeting the prospective performance standards in the CON rules for fixed MRI scanners. In addition, Stanly County has both hospital-based fixed MRI and mobile MRI services that are geographically distributed within the county to meet the needs of the Stanly County patients.

Impact of Request/Implications if Petition is Not Approved

As outlined above, approval of this petition will result in the adjusted need for no additional fixed MRI scanners in Stanly County. Based on historical growth rates and projections, if this petition is not approved it will result in an unnecessary service that may be underutilized in the Stanly area.

Adverse Effects on Population

The approval of this petition would not have any negative effects on the population of Stanly County. The Atrium Health Stanly fixed MRI scanner and mobile MRI scanner at West Stanly Imaging in Locust have ample capacity to meet the current demand and potential volume growth.

Projections of Stanly County's population show continued slow growth over the next five years. If the petition is not approved the citizens of Stanly County could be adversely impacted by the premature installation of a second fixed MRI scanner that may be underutilized and therefore contribute to higher healthcare costs.

Alternative Considerations

Atrium Health Stanly considered not filing a petition. However, given the cost of developing a second fixed MRI scanner, and the available capacity of the existing fixed and mobile MRI scanners to serve the area, Atrium Health Stanly determined that the best alternative at this time was to ask the State Health Coordinating Council to remove the need determination.

Impact of Proposed Changes on Unnecessary Duplication

The proposed revision will prevent unnecessary duplication of MRI services in the Stanly County area. As demonstrated above, the population is small and slow growing, and the MRI procedure growth is low. The addition of a second scanner in 2021 will create unnecessary duplication because at the current growth rates that MRI scanner will likely not be utilized anywhere near the suggested capacity threshold.

Proposal's Consistency with the Basic Principles of the SMFP

The removal of this MRI need determination will ensure quality, access, and value for patients. By ensuring ample utilization of existing MRI scanners access and cost to patients will not be negatively impacted. In fact, avoiding an underutilized MRI scanner will increase healthcare value for patients.

Summary

Based on the evidence presented above, Atrium Health believes that the removal of need for an additional fixed MRI scanner in the Proposed 2021 SMFP is in the best interest of the citizens of Stanly County. Atrium Health supports the tiered MRI methodology in the SMFP. However, the demographic data and projections for future procedures suggest that the current fixed MRI and mobile MRI capacity can sufficiently accommodate the county's needs. Utilization trends may generate a need for an additional fixed MRI scanner in the future. It would be prudent to delay adding a second fixed MRI scanner in the county until utilization trends demonstrate sustainable growth over multiple years.