

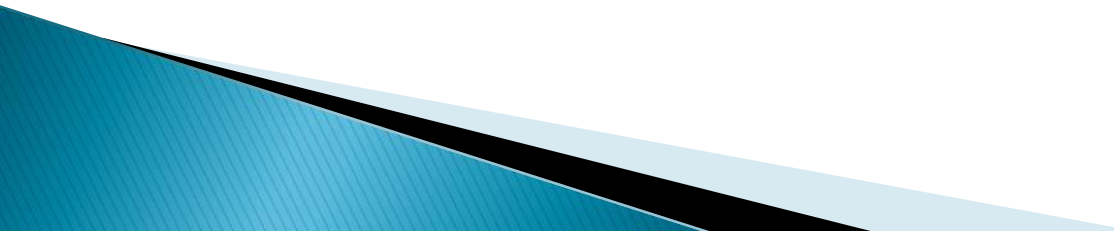
NC Skilled Nursing Facilities

- ▶ 421 Facilities
- ▶ 94% Members of NCHCFA
- ▶ Approximately 45,248 beds
- ▶ 84% Average Occupancy
- ▶ 37,142 Residents Served Daily
- ▶ Payer Sources:
 - 64.9% Medicaid
 - 16.1% Medicare
 - 19.0% Private Pay

SNF Medicaid Rates

▶ Florida	\$228.76
▶ Alabama	\$193.16
▶ Mississippi	\$192.31
▶ Kentucky	\$180.70
▶ Virginia	\$174.04
▶ South Carolina	\$167.51
▶ Tennessee	\$164.71
▶ Georgia	\$163.47
▶ North Carolina	\$159.90

General Assembly Mandates

- ▶ Shared Financial Risks
 - ▶ Defined, Measurable Goals for Health Outcomes, Quality of Care, Patient Satisfaction and Cost
 - ▶ Accountability for Coordinated Care, Positive Health Outcomes and Controlling Costs;
 - ▶ Regional Access to Care; and
 - ▶ Administrative Efficiencies
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Regional Care Organizations

- ▶ States are allowed to establish criteria and maintain oversight procedures that will be managed within the Medicaid agency instead of an insurance company.
 - ▶ It honors the longstanding relationships between providers and beneficiaries.
 - ▶ It honors longstanding relationships between providers.
 - ▶ It allows customization above standard Medicaid services in different RCO's based on community needs.
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