

August 21, 2023

Dr. Sandra Greene NC State Health Coordinating Council 2704 Mail Service Center Raleigh, NC 27699-2704

Dear Dr. Greene,

I recently visited with Dr. Kevin Allison and enjoyed hearing his vision concerning establishing a black-owned and operated hospice agency in our geographic area. I found his plans, expertise, and experience establishing similar hospice services and entities in geographic regions across the country quite compelling.

As a result, I am pleased to submit this letter of support in favor of establishing the Heart'N Soul Hospice of the Carolinas. Unlike our existing portfolio of hospice providers in the region, Heart'N Soul intentionally serves a very diverse and under-served patient base, with an acute focus on this region's African American and elderly community members. As you know, the Carolinas still have dramatic disparities in health care delivery based on race and, considering our growing and aging market needs, it seems prudent to grant certification to Heart'N Soul Hospice of the Carolinas.

Thank you for your important and continued service for the well-being of the citizens of North Carolina.

Best,

Daniel G. Lugo