

Good Afternoon, my name is Will Haithcock and I am here today representing Cape Fear Valley Health System. Cape Fear Valley will be submitting a Petition for an adjusted need determination to remove the need allocation for an additional fixed cardiac catheterization unit in Cumberland County in the *2017 State Medical Facilities Plan*.

Cardiac catheterization volume at CFV is growing and continues to increase. However, the cardiac cath methodology is based upon a single county service area and does not take into account the impact of the developing cardiac catheterization services in Harnett County, which is managed by CFV.

The *2016 State Medical Facilities Plan* identified a need for cardiac catheterization equipment in Harnett County and also in Cumberland County. Harnett Health submitted a CON for the unit in Harnett County for the May CON review cycle. Harnett Health's application was the only application received and no comments in opposition to the

application were submitted. Harnett Health and CFV expect an approval on this CON Application by the end of July, as the Application was granted an expedited review.

CFV will be submitting a CON Application for a fourth cardiac catheterization unit to meet the need identified for Cumberland County in the 2016 SMFP next month.

Historically, many residents of Harnett County have sought cardiac catheterization services in Fayetteville at Cape Fear Valley. Once the new cardiac catheterization unit becomes operational in 2017, CFV expects a significant number of the Harnett County residents currently seeking care at CFV will choose to remain in Harnett County. This will impact the utilization of cardiac catheterization services at CFV such that CFV does not believe a fifth unit will be needed at this time.

The approval of the two CON applications submitted this year, one in Harnett County, and one in Cumberland County, in the CFVMC Service Area, will result in a net increase in cardiac catheterization equipment of two new cardiac catheterization units. Once these two cardiac catheterization units are operational, CFV believes that cardiac catheterization capacity in the CFVHS Service Area, which includes Harnett County, will be sufficient to meet the demand at that time. Therefore, CFVHS will be submitting a Petition to request that the need for an additional cardiac catheterization unit in Cumberland County be removed from the Proposed 2017 SMFP.