

PETITION

**Petition to the State Health Coordinating Council
Regarding Special Need for an Adult Care Home Demonstration Project –
Alexander County
2012 State Medical Facilities Plan**

State Health Coordinating Council
Medical Facilities Planning Section
Division of Health Service Regulation
2714 Mail Service Center
Raleigh, NC 27699-2714

March 2, 2011

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REQUESTED ADJUSTMENT

This petition requests inclusion of a special need for a multidisciplinary Adult Care Home demonstration project in Alexander County that will offer an alternative to psychiatric commitment for residents of Special Care Units with Alzheimer's disease who display violent behavior and require supervision beyond that which a normal Special Care Unit can provide.

As explained in more detail in the next section, a problem exists in the current Adult Care Home system that leaves a significant need unmet. To address this problem, we ask that the North Carolina State Health Coordinating Council amend the draft 2012 *State Medical Facilities Plan*, Chapter 11 to include:

a special adjusted need determination for 50 additional Adult Care Home beds to be awarded to an applicant or co-applicants, one or more of which is an existing provider of Adult Care Home services in Alexander County that has an existing, operational Special Care Unit for Alzheimer’s and Related Disorders as of January 1, 2012. The 50 additional beds would be operated in a dedicated Adult Care Home as a Special Care Unit to care for persons with Alzheimer’s and Related Disorders, and located in Alexander County on a campus that has been occupied by a licensed hospital.

Table 11C would be adjusted to read as follows:

County	HSA	Number of New Adult Care Home Beds Needed*	CON Application Due Date**	CON Beginning Review Date
Alexander	I	50***	January 17, 2012	February 1, 2012

* Need determinations as shown in this document may be increased or decreased during the year pursuant to Policy GEN-2 (See Chapter 4).

** Application Due Dates are absolute deadlines. The filing deadline is 5:30 p.m. on the Application Due Date. The filing deadline is absolute (See Chapter 3).

*** To be located in a dedicated Adult Care Home as a Special Care Unit to care for persons with Alzheimer’s and Related Disorders, and located in Alexander County on a campus that has been occupied by a licensed hospital; to be awarded to an applicant or co-applicants, one or more of which is an existing provider of Adult Care Home services in Alexander County that has an existing, operational Special Care Unit for Alzheimer’s and Related Disorders as of January 1, 2012.

REASONS FOR THE PROPOSED ADJUSTMENT

Summary

Meridian Senior Living is North Carolina's largest provider of Special Care Units in adult care facilities. In this capacity we have discovered a unique subgroup of Special Care Unit residents. They have chronic behavioral problems resulting from the progression of their Alzheimer's disease. Addressing their needs is beyond the capabilities of normal Special Care Units. Because operators must consider the needs of all residents, members of this subgroup are either discharged to the care of their families, or, more often, committed to a Psychiatric Hospital because no other type of facility has the capability to take care of them. The subgroup is large enough to justify focused attention. Addressing their needs will help both them and other residents of adult care facilities from whom resources are drained as staff try to handle the group's special needs.

Incidence of Problematic Behavior

The problematic behavior referenced in this petition mostly refers to violent behavior of the resident toward other residents. Isolated incidents of violent behavior from a particular resident are not necessarily too much for the staff in a normal Special Care Unit to handle. However, when a resident's violent behavior becomes too chronic, threatening the welfare of the other Special Care Unit residents, the facility administrator and staff must act. Often times, the only remaining option is to have the resident committed to a Psychiatric Hospital.

Within the Special Care Units operated by Meridian Senior Living, this level of problematic behavior leads to this decision being made approximately eight (8) to ten (10) times per month. Meridian Senior Living operates 1,041 Adult Care Home beds licensed as Special Care Unit beds. Although statewide statistics are not kept regarding these decisions, one can infer from Meridian Senior Living statistics that these decisions are made in North Carolina 39 to 49 times per month.

	Meridian Senior Living	Statewide
Licensed Beds	1,041	5,103
Monthly Incidents	8 to 10	<i>39 to 49</i>

Meridian Senior Living foresees this facility as being used temporarily for each resident who is transferred there. That is to say, this demonstration project's staff will either augment the resident's violent behavior or create a plan of care such that the originating facility's staff may safely care for the resident. The residents will stay at this facility for an average of six (6) months before being transferred back to a facility close to their families. This demonstration project will have fifty (50) beds available to these types of residents. As such, the project would be able to handle the low end (8 residents per month) frequency of incidents within the Meridian Senior Living facilities. This facility, however, would be available to residents coming from unaffiliated facilities. Therefore, it would be prudent to measure how much of the statewide need will be met by this demonstration project. The facility would be able to handle 16% to 21% of the estimated statewide need. Taking geography into consideration, one could assume that

this facility might more likely draw from the Western part of the State. In that case, the facility would still only be serving 32% to 42% of the need.

It would not be prudent for the State to allow this type of facility to be created around the State in order to meet 100% of the need right away. Instead, this demonstration project would allow for a significant percentage of the need to be met while expending minimal resources in an attempt to find the right solution to the problem.

Description of Demonstration Project

If this special need determination is granted, and Meridian Senior Living or its related entities are awarded a Certificate of Need (“CON”) for the 50 additional beds, Meridian Senior Living envisions housing the beds in an existing structure, built to acute care facility standards, formerly operated as Alexander Hospital. The design of Alexander Hospital allows for optimal care of the target residents.

This demonstration project can be operated within the current Special Care Unit reimbursement structure. This specially focused facility would make efficient and cost-effective use of the extra training and resources typically necessary for these special needs residents. Therefore, this proposal would further some of the most important purposes of the CON statute by targeting this traditionally underserved population with a low-cost, effective solution to a rapidly growing challenge to the healthcare system. N.C. Gen. Stat. §§ 131E-183(a)(3), (4), and (13).

In this facility, specially trained staff will work to augment the violent behaviors exhibited by the residents. The staff, with the help of medical professionals, will

incorporate innovative techniques to ensure the reintegration of the residents into the facilities from which they came. These techniques include:

- Comprehensive medical and psychological examination and assessment by licensed medical providers
- Plan of care based on comprehensive history of resident, stage of dementia, physical status and current identified resident and family needs.
- Ongoing medication management appropriate for the resident's environment that allows the resident to move about safely and one that is geared toward behavior management.
- Care staff that is involved with each resident's activities throughout their day
- Ongoing care planning meetings for staff/family and others involved in the resident's life
- Ongoing support sessions and educational sessions for family members

This demonstration project anticipates using the following criteria for admitting new residents:

- Primary diagnosis of dementia;
- Current placement in a long term care facility with evidence of recent medical assessment (FL2, history and physical, hospital summaries);
- Documentation of difficult behavior not responsive to facility interventions (redirection, activities, front line medication trial);
- Current medication administration record;

- Resident information summaries (care plans, care plan addendums, Resident Register, other assessments); and
- Comprehensive assessment to include interview of facility staff, family, other care takers, medical providers, and significant persons involved in the resident's life.

The purpose of this demonstration project is to create a level of care between Special Care Units and Psychiatric Hospitals. There is currently too large a gap between the two; many find the former to provide too little care, while finding the latter to provide a much higher level of care than necessary.

The goal of this demonstration project is to meet a need within the Alzheimer's community. Accordingly, the project facility will accept both private pay residents and residents relying on Medicaid. The facility will also accept residents being transferred from facilities not affiliated with Meridian Senior Living.

Reasons for Project Location

Locating this demonstration project in Alexander County is the most efficient and effective way to ensure success. The facility in which this project would be located has unique characteristics that are suited for the care of the resident population being served. The geographic location of the facility is also an essential asset leading to the project's success. Alexander County is uniquely suited for the demonstration because of its rural location, available labor pool, proximity to larger health centers with developed resources, and significant local government support for sustainable new service development.

By using the facility formerly operated as Alexander Hospital, the demonstration project would take advantage of the unique features inherent in the existing acute care hospital facility's physical layout. There, we can provide isolated, focused care to modify the challenging behavioral characteristics of the targeted residents. This facility is uniquely designed such that the residents can be optimally treated through highly trained staff and a specially devised care implementation program.

The facility being utilized is also an existing facility, requiring only renovations to implement this demonstration project. A new facility sharing the unique characteristics found in Alexander Hospital would both cost more and take longer to construct. Constructing a new facility elsewhere would significantly delay the demonstration project at best. At worst, a new facility may cost too much, rendering the demonstration project financially infeasible.

The geographic location of this facility is also an important factor in effectively caring for the residents; Alexander Hospital is only 30 minutes from Meridian Senior Living's headquarters in Hickory, NC. Being in close proximity, this location would allow our management staff to pay close attention to this important project.

Furthermore, this location is proximate to medical professionals specializing in the field of Alzheimer's disease. For example, Dr. Donald Schmechel, a neurologist who specializes in geriatric and Alzheimer's-related medicine, practices out of The Falls Neurology & Memory Center, just 30 minutes from Alexander Hospital.

Benefits of Demonstration Project

The demonstration project will provide persons with Alzheimer's residing in Special Care Units who demonstrate violent behavior with a less traumatic and less costly alternative to Psychiatric Hospitals. The resident being cared for at this facility will benefit from experiencing less violent behavior. But, just as importantly, non-violent residents at the originating Special Care Units will not have to contend with violent behavior exhibited by fellow residents.

ADVERSE EFFECTS ON THE POPULATION IF THE ADJUSTMENT IS NOT MADE

If the requested adjustment is not made, the Adult Care Home population will continue to suffer from the problem created by violent behaviors brought on by Alzheimer's disease. Facility administrators will be left with little choice but to either continue discharging residents exhibiting these behaviors or continue getting them committed to Psychiatric Hospitals. Neither of these existing options truly solves the problem at hand. Discharging residents with these behaviors puts unnecessary pressure on the family, and, more often than not, these residents end up in another Adult Care Home that is equally unable to care for them. Committing residents to Psychiatric Hospitals may prove helpful in augment violent behaviors, but it is more care than is necessary, leading to a waste of resources at the very least.

ALTERNATIVES CONSIDERED AND REJECTED

Status Quo

The status quo fails to address the issues brought forth by this petition. The current system leaves a care gap between Special Care Units in Adult Care Homes and Psychiatric Hospitals. At certain stages in the progression of Alzheimer's disease, it may be necessary for a resident to seek treatment at a Psychiatric Hospital. However, more often than not, inpatient psychiatric care is too extreme and inappropriate for residents of Special Care Units. Not only is psychiatric commitment traumatic for the Alzheimer's sufferer and their family, but it also puts an unnecessary strain on the resources of Psychiatric Hospitals.

Increase Training in Existing Special Care Units

While, in theory, staff at all Special Care Units in North Carolina could be trained to a level at which the problem could be alleviated, that alternative would be much too costly, especially for those facilities relying heavily on Medicaid reimbursement. Barring the cost prohibitions related to this alternative, there would still exist the problem of staff devoting much more time, energy, and resources to residents with behavioral problems than to the other residents in the Special Care Unit. This disparity would go against two of the three basic principles governing the development of the State Medical Facilities Plan: promoting safety and quality in the delivery of health care services, and promoting equitable access. Keeping these residents with behavioral problems in their current Special Care Units would diminish the safety of those residents without behavioral problems in the same facility. The extra time, energy and

resources spent on residents with behavioral problems would also negatively affect the quality of care that the other residents receive, leaving them with inequitable access to care.

Wait for Need in a Future State Medical Facilities Plan

Waiting for need in a future State Medical Facilities Plan would be inappropriate for this demonstration project. Currently, need is determined based on projected county populations. Using beds that have been determined to be needed in any specific county for a demonstration project that would service the entire State would negatively impact the residents of the host county, leaving them with access to fewer beds than they need.

EVIDENCE THAT DEVELOPMENT OF PROPOSED SERVICE WOULD NOT RESULT IN UNNECESSARY DUPLICATION OF HEALTH RESOURCES IN THE AREA

While Alexander County does not have a need for 50 additional Adult Care Home beds for use in the normally prescribed manner, the beds requested in this petition would be used in such a unique way that no health resources could be unnecessarily duplicated because the proposed health resource offered in this demonstration project does not yet exist. Due to the nature of this demonstration project, current Adult Care Home beds in Alexander County would not be affected in a competitive way. Rather, the existing Adult Care Home beds in Alexander County, and the rest of the State, would benefit from having this demonstration project as an alternative resource to Psychiatric Hospitals.

Similarly, this demonstration project would not duplicate the health resources provided by Psychiatric Hospitals. As discussed earlier in this petition, the residents

with Alzheimer's disease taking advantage of this unique facility would not be placed appropriately in a Psychiatric Hospital but for the lack of an alternative. This demonstration project is that necessary alternative. The inclusion of this alternative would not create competition for Psychiatric Hospitals; it would unburden them.

**EVIDENCE THAT THE REQUESTED ADJUSTMENT IS
CONSISTENT WITH THE THREE BASIC PRINCIPLES
GOVERNING THE DEVELOPMENT OF
THE STATE MEDICAL FACILITIES PLAN**

Safety and Quality

This project will promote safety and quality in the delivery of health care services. By providing a facility to which residents with violent behavior may be transferred, the safety of non-violent residents at the originating facilities will be enhanced. Additionally, because the staff at the originating facility no longer have to deal with problematic residents as often, they will be able to provide a higher quality of care for the remaining residents at the facility.

As for the residents transferred to the demonstration project facility, they will be provided with a higher quality of care than would have otherwise been provided at the originating facility or a Psychiatric Hospital. Psychiatric Hospitals certainly provide a higher level of care than this project facility would. However, they do not specialize in Alzheimer's disease; this facility will. Specialization such as this enables a higher quality of care.

Access

This project will promote equitable access. The goal of this demonstration project is to meet a need within the Alzheimer's community. Accordingly, the project facility will accept both private pay residents and residents relying on Medicaid. The facility will also accept residents being transferred from facilities not affiliated with Meridian Senior Living.

Value

This project will maximize healthcare value for resources expended. As stated earlier, this demonstration project can be operated within the current Special Care Unit reimbursement structure. This specially focused facility would make efficient and cost-effective use of the extra training and resources typically necessary for these special needs residents. Psychiatric commitment costs the State \$207.86 per day for the first 30 days and \$158.99 per day thereafter. This new facility would bill Medicaid at the rate of \$116.33 per day, the same as any other Special Care Unit for Alzheimer's and Dementia.

CONCLUSION

This petition proposes a demonstration project that will meet an unmet need amongst Adult Care Homes and residents with Alzheimer's disease and related dementia. This demonstration project not only meets a need within the Adult Care Home and Alzheimer's communities, but it also provides a solution to a multidisciplinary problem: the improper use of Psychiatric Hospital beds by those would be better cared for under the regime provided by this demonstration project.

LIST OF EXHIBITS

Exhibit A	Proposed Schedule	Exhibit M	Cash Flow by Quarter
Exhibit B	Significant Assumptions	Exhibit N	Projected Rates
Exhibit C	Projected Utilization	Exhibit O	Form B – 1 st Full Year
Exhibit D	Payor Category	Exhibit P	Form B – 2 nd Full Year
Exhibit E	Projected Days	Exhibit Q	Form B – 3 rd Full Year
Exhibit F	Staff by Shift	Exhibit R	Form C – 1 st Full Year
Exhibit G	Proposed Staff	Exhibit S	Form C – 2 nd Full Year
Exhibit H	Direct Care Staff Hours	Exhibit T	Form C – 3 rd Full Year
Exhibit I	Working Capital Amort.	Exhibit U	1 st Year ALZ Worksheet
Exhibit J	Mortgage Amortization	Exhibit V	2 nd Year ALZ Worksheet
Exhibit K	Capital Costs / Sources	Exhibit W	3 rd Year ALZ Worksheet
Exhibit L	Start-up Costs		

EXHIBIT A – PROPOSED SCHEDULE

PROJECT DEVELOPMENT TIMETABLE

	Month/Day/Year
Certificate of Need	
(a) Anticipated date of decision	<u>May 1, 2012</u>
(b) Date of issuance of the Certificate of Need (This date may not be less than 31 days following the decision date)	<u>June 15, 2012</u>
Financing	
(a) Loan agreement executed	<u>July 15, 2012</u>
(b) Construction loan executed	<u>July 15, 2012</u>
(c) Permanent loan executed	<u>July 15, 2012</u>
Design	
(a) Preliminary drawings submitted to the Construction Section	<u>July 15, 2012</u>
(b) Final drawings submitted to the Construction Section, DHSR	<u>August 1, 2012</u>
(c) Final drawings approved by the Construction Section, DHSR	<u>September 1, 2012</u>
(d) Final drawings approved by the Department of Insurance	<u>November 15, 2012</u>
Construction	
(a) Approval of site by the Construction Section, DHSR	<u>August 15, 2012</u>
(b) Site purchased	<u>n/a</u>
(c) Appropriate zoning obtained	<u>n/a</u>
(d) Water and sewer available	<u>n/a</u>
(e) Construction contract awarded	<u>July 15, 2012</u>
(f) Building permit obtained	<u>September 1, 2012</u>
(g) Site preparation	<u>September 7, 2012</u>
(h) Footings/foundation poured	<u>n/a</u>
(i) 25% completion of construction (25% of the dollar value of the contract in place)	<u>January 1, 2013</u>
(j) 50% completion of construction	<u>April 1, 2013</u>
(k) 75% completion of construction	<u>May 15, 2013</u>
(l) Completion of construction	<u>August 1, 2013</u>
Operation of the Facility	
(a) Licensure of facility	<u>October 1, 2013</u>
(b) Other (specify) Medicare / Medicaid Certification	<u>October 1, 2013</u>

Alexander Hospital Conversion
Significant Assumptions
50 Bed
Special Care Unit
Adult Care Home

1) Occupancy

- A) Facility begins operations with 10 SCU reserved beds on October 1, 2012
- B) Fill-up at the rate of 4 SCU residents per month until SCU fills
- C) SCU considered stabilized at 96% occupancy in the Eleventh month of the 1st Full Year (August 2012)

2) Payor Types

Special Care Units (SCU)

100.0% State/County Special Assistance
0.0% Private Pay
50.00 Semi-private beds
- Private beds

3) Projected Rates

Special Care Units (State/County Special Assistance Rates)

\$ 1,515 Room & Board - per month
\$ 18.21 Personal Care Services Basic rate per patient day plus
\$ 48.68 Personal Care Services add-on (\$66.89 total per patient day)
\$ 0.57 Transportation per patient day

4) Other Revenues

Vending/Guest Meals/Laundry/Barber & Beauty - NONE
Interest Income NONE

5) Staffing (see staffing schedule Table VII.3 - no inflation considered)

Payroll Taxes

FICA	7.65%
FUTA	0.80%
SUTA	1.20%
Total	<u>9.65%</u>

Employee benefit program - 4% of salaries and wages
All except Personal Care allocated based on patient days
Personal care positions are directly assigned.

6) Costs (excluding staffing) Determination

Medicaid Payback calculations are no longer applicable due to the suspension of cost reporting requirements after December 31, 2009 per letter dated February 3, 2010 issued by Lanier M. Cansler, Secretary DHHS.

PSC directly allocated based North Carolina State regulations.

Housekeeping/Laundry

Supplies -	PPD factor of similar facilities times projected patient days
Linen and bedding -	PPD factor of similar facilities times projected patient days
Contract Services -	PPD factor of similar facilities times projected patient days

Alexander Hospital Conversion
 Significant Assumptions
 50 Bed
 Special Care Unit
 Adult Care Home

6) Costs (excluding staffing) Determination (Continued)

Health Services

Meetings / Seminars - PPD factor of similar facilities times projected patient days
 Contract Services - PPD factor of similar facilities times projected patient days
 Non-Legend Drugs - PPD factor of similar facilities times projected patient days

Dietary

Supplies - PPD factor of similar facilities times projected patient days
 Food - PPD factor of similar facilities times projected patient days
 Dietician provided by food service vendor at no charge

Recreation Activities

Contract Services PPD factor of similar facilities times projected patient days
 Supplies PPD factor of similar facilities times projected patient days
 Miscellaneous PPD factor of similar facilities times projected patient days

Medically Related Patient Transportation

Travel Costs PPD factor of similar facilities times projected patient days
 Auto & Truck Maint. PPD factor of similar facilities times projected patient days
 Insurance-Automobile PPD factor of similar facilities times projected patient days
 Miscellaneous PPD factor of similar facilities times projected patient days

Property/Ownership/Use

Lease \$ 19,604 per month - Allocation between ACH and SCU
 based on number of beds in each unit.
 Real Estate Taxes At expected operational level
 Interest - Other At expected operational level

Administration & General

Meetings/Seminars/ Training PPD factor of similar facilities times projected patient days
 Travel Costs PPD factor of similar facilities times projected patient days
 Contract Services PPD factor of similar facilities times projected patient days
 Employee Records Check PPD factor of similar facilities times projected patient days
 Office Supplies PPD factor of similar facilities times projected patient days
 Management Services 5% of net revenue excluding Medicaid payback
 Advertising PPD factor of similar facilities times projected patient days
 Legal and Accounting At expected operational level
 Audit PPD factor of similar facilities times projected patient days
 Telephone and Telegraph PPD factor of similar facilities times projected patient days
 Travel and Entertainment PPD factor of similar facilities times projected patient days
 Dues and Subscriptions PPD factor of similar facilities times projected patient days
 Insurance - General At expected operational level
 Licenses PPD factor of similar facilities times projected patient days
 Bad Debts PPD factor of similar facilities times projected patient days
 Postage PPD factor of similar facilities times projected patient days
 Miscellaneous PPD factor of similar facilities times projected patient days

Operation / Maintenance

Alexander Hospital Conversion
Significant Assumptions
50 Bed
Special Care Unit
Adult Care Home

Contract Services	PPD factor of similar facilities times projected patient days
Supplies	PPD factor of similar facilities times projected patient days
Vehicle Maintenance	PPD factor of similar facilities times projected patient days
Building Maintenance	PPD factor of similar facilities times projected patient days
Utilities	PPD factor of similar facilities times projected patient days
Sanitary and Pest Control	PPD factor of similar facilities times projected patient days
Miscellaneous	PPD factor of similar facilities times projected patient days

**Table IV.2 -- Projected Utilization
First Full Federal Fiscal Year
October 1, 2012 through September 30, 2013**

	1st QUARTER 10/1 To 12/31	2nd QUARTER 1/1 To 3/31	3rd QUARTER 4/1 To 6/30	4th QUARTER 7/1 To 9/30	TOTAL
ADULT CARE HOME (excluding special care units)					
Patient Days	0	0	0	0	0
Occupancy Rate	-	-	-	-	-
# of Beds	0	0	0	0	0
SPECIAL CARE UNIT (SPECIFY)					
Patient Days	1226	2160	3276	4292	10954
Occupancy Rate	26.7%	48.0%	72.0%	93.3%	60.0%
# of Beds	50	50	50	50	50
TOTAL ADULT CARE HOME					
Patient Days	1226	2160	3276	4292	10954
Occupancy Rate	26.7%	48.0%	72.0%	93.3%	60.0%
# of Beds	50	50	50	50	50

**Table IV.2 -- Projected Utilization
Second Full Federal Fiscal Year
October 1, 2013 through September 30, 2014**

	1st QUARTER 10/1 To 12/31	2nd QUARTER 1/1 To 3/31	3rd QUARTER 4/1 To 6/30	4th QUARTER 7/1 To 9/30	TOTAL
ADULT CARE HOME (excluding special care units)					
Patient Days	0	0	0	0	0
Occupancy Rate	-	-	-	-	-
# of Beds	0	0	0	0	0
SPECIAL CARE UNIT (SPECIFY)					
Patient Days	4416	4320	4368	4416	17520
Occupancy Rate	96.0%	96.0%	96.0%	96.0%	96.0%
# of Beds	50	50	50	50	50
TOTAL ADULT CARE HOME					
Patient Days	4416	4320	4368	4416	17520
Occupancy Rate	96.0%	96.0%	96.0%	96.0%	96.0%
# of Beds	50	50	50	50	50

**Table IV.2 -- Projected Utilization
Third Full Federal Fiscal Year
October 1, 2014 through September 30, 2015**

	1st QUARTER	2nd QUARTER	3rd QUARTER	4th QUARTER	TOTAL
	10/1 To 12/31	1/1 To 3/31	4/1 To 6/30	7/1 To 9/30	
ADULT CARE HOME (excluding special care units)					
Patient Days	0	0	0	0	0
Occupancy Rate	-	-	-	-	-
# of Beds	0	0	0	0	0
SPECIAL CARE UNIT (SPECIFY)					
Patient Days	4416	4320	4368	4416	17520
Occupancy Rate	96.0%	96.0%	96.0%	96.0%	96.0%
# of Beds	50	50	50	50	50
TOTAL ADULT CARE HOME					
Patient Days	4416	4320	4368	4416	17520
Occupancy Rate	96.0%	96.0%	96.0%	96.0%	96.0%
# of Beds	50	50	50	50	50

Table IV.3 -- Patient Days by Payor Category

First Full Federal Fiscal Year

October 1, 2012 through September 30, 2013

Payor Category		ACH (excluding scu)	Special Care Unit (Specify)	Total
Private Pay				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Special Assistance - Basic Medicaid				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Special Assistance - Enhanced Medicaid				
	Private Room	0	0	0
	Semi-Private Room	0	10,954	10,954
	Ward	N/A	N/A	N/A
Other (Specific)				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Total		0	10,954	10,954

Table IV.3 -- Patient Days by Payor Category

Second Full Federal Fiscal Year

October 1, 2013 through September 30, 2014

Payor Category		ACH (excluding special care units)	Special Care Unit (Specify)	Total
Private Pay				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Special Assistance - Basic Medicaid				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Special Assistance - Enhanced Medicaid				
	Private Room	0	0	0
	Semi-Private Room*	0	17,520	17,520
	Ward	N/A	N/A	N/A
Other (Specific)				
	Private Room	0	0	0
	Semi-Private Room	0	0	0
	Ward	N/A	N/A	N/A
Total		0	17,520	17,520

Table IV.3 -- Patient Days by Payor Category
Third Full Federal Fiscal Year
October 1, 2014 through September 30, 2015

Payor Category	ACH (excluding special care units)	Special Care Unit (Specify)	Total
Private Pay			
Private Room	0	0	0
Semi-Private Room	0	0	0
Ward	N/A	N/A	N/A
Special Assistance - Basic Medicaid			
Private Room	0	0	0
Semi-Private Room	0	0	0
Ward	N/A	N/A	N/A
Special Assistance - Enhanced Medicaid			
Private Room	0	0	0
Semi-Private Room*	0	17,520	17,520
Ward	N/A	N/A	N/A
Other (Specific)			
Private Room	0	0	0
Semi-Private Room	0	0	0
Ward	N/A	N/A	N/A
Total	0	17,520	17,520

**Table VI.3 -- Projected Days as % of Total Days
 Second Full Federal fiscal Year of Operation
 October 1, 2013 through September 30, 2014**

PAYOR SOURCE	ADULT CARE HOME RESIDENTS (excluding special care units)	SPECIAL CARE UNIT (specify)
Private Pay	-	0.00%
Special Assistance with Basic Medicaid	-	100.00%
Special Assistance with Enhanced Medicaid	-	0.00%
Other (Specify)	0.00%	0.00%
Total	-	100%

Table VII.2 - Staff By Shift
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

	Total
Day Shift	
ACH Bed (excluding special care units)	0
Special Care Unit (Specify)	9
Total Adult Care Home	9
Evening Shift	
ACH Bed (excluding special care units)	0
Special Care Unit (Specify)	8
Total Adult Care Home	8
Night Shift	
ACH Bed (excluding special care units)	0
Special Care Unit (Specify)	6
Total Adult Care Home	6
Total for the day	
ACH Bed (excluding special care units)	0
Special Care Unit (Specify)	23
Total Adult Care Home	23

Table VII.3 Reference

FTE's

		ACH -- Summary	
Supervisor	0	0.00	
Personal Aides	0	0.00	
Med Techs	0	0.00	
Care Coordinator (5 days a week)	0	0.00	
Table VII.3	0	0.00	
		SCU -- Summary	
Supervisor	3	4.20	
Personal Aides	15	21.00	
Med Techs	4	5.60	
Care Coordinator (5 days a week)	1	1.40	
Table VII.3	23	32.20	

ACH Day Shift			
Supervisor	0	0.00	
Personal Aides	0	0.00	
Med Techs	0	0.00	
Care Coordinator (5 days a week)	0	0.00	
	0		
ACH Evening Shift			
Supervisor	0	0.00	
Personal Aides	0	0.00	
Med Techs	0	0.00	
	0		
ACH Night Shift			
Supervisor	0	0.00	
Personal Aides	0	0.00	
Med Techs	0	0.00	
	0		

SCU Day Shift			
Supervisor	1	1.40	
Personal Aides	5	7.00	
Med Techs	2	2.80	
Care Coordinator (5 days a week)	1	1.00	
	9		
SCU Evening Shift			
Supervisor	1	1.40	
Personal Aides	5	7.00	
Med Techs	2	2.80	
Care Coordinator (5 days a week)	0		
	8		
SCU Night Shift			
Supervisor	1	1.40	
Personal Aides	5	7.00	
Med Techs	0	0.00	
Care Coordinator (5 days a week)	0		
	6		

Table VII.3 -- Proposed Staff in Second Full Federal Fiscal Year
October 1, 2013 through September 30, 2014

	ACH		SCU	Adult Care Home Beds		Special Care Units		Total Facility	
	Annual Salary / Hourly Rate	Annual Salary / Hourly Rate		FTE's	Annual Consultant Hours	FTE's	Annual Consultant Hours	FTE's	Annual Consultant Hours
Routine Services									
Supervisor	\$9.00	\$15.00		0.00		4.20		4.20	
Personal Care Aide	\$8.00	\$12.00		0.00		21.00		21.00	
Med Tech (Direct Care)	\$9.00	\$12.00		0.00		5.60		5.60	
Care Coordinator	\$13.00	\$15.00		0.00		1.40		1.40	
Dietary									
Supervisor	\$9.00			0.00		1.00		1.00	
Cooks	\$8.00			0.00		1.00		1.00	
Dietary Aides	\$7.50			0.00		0.50		0.50	
Other									
Activity Services									
Director	\$9.00			0.00		1.00		1.00	
Activity Aide	\$8.00	\$8.00		0.00		0.00		0.00	
Patient Transportation									
Driver	\$8.00			0.00		0.50		0.50	
Housekeeping and Laundry									
Housekeeping Supervisor	\$9.00			0.00		1.00		1.00	
Housekeeping Aides	\$7.75			0.00		0.00		0.00	
Laundry Aides	\$7.75			0.00		0.50		0.50	
Other									
Oper & Maintenance									
Maintenance Supervisor	\$9.00			0.00		1.00		1.00	
Janitors	\$7.75			0.00		0.00		0.00	
Other									
Admin & General									
Administrator	\$60,000			0.00		1.00		1.00	
Secretary	\$9.00			0.00		0.00		0.00	
Admissions coordinator	\$12.00			0.00		0.00		0.00	
Bookkeeper	\$11.00			0.00		0.00		0.00	
Receptionist	\$0.00			0.00		0.00		0.00	
Other									
Total Positions				0.00		39.70	0.00	39.70	0.00

Table VII.4 -- Direct Care Staff Hours per Patient Day
Second Full Federal Fiscal Year
October 1, 2013 through September 30, 2014

	Aides	Total
ACH BEDS (excluding special care units)		
A. Number of FTE's from Table VII.3	0.00	0.00
B. Number of direct care hours per year per FTE (i.e. 2,080 or 1,950)	2,080	2,080
C. Total direct care hours per year (A x B)	0	0
D. Number of Resident Days from Table IV.2	0	0
E. Direct Care hours per patient day (C / D)	-	-
SPECIAL CARE UNIT (specify)		
A. Number of FTE's from Table VII.3	30.80	30.80
B. Number of nursing hours per year per FTE (i.e. 2,080 or 1,950)	2,080	2,080
C. Total direct care hours per year (A x B)	64,064	64,064
D. Number of Resident Days from Table IV.2	17,520	17,520
E. Direct Care hours per patient day (C / D)	3.66	3.66

Working Capital Loan

Loan Amount	\$268,905
Annual Interest Rate	12.00 %
Loan Amortization Period	Interest Only
Number of Payments Per Year	12
Start Date of Loan	10/1/2012

Scheduled Payment	\$2,689.05
Scheduled Number of Payments	60
Total Interest	\$161,342.76

Pmt No.	Beginning Balance	Payment	Principal	Interest	Ending Balance
1	268,904.59	2,689.05	0.00	2,689.05	268,904.59
2	268,904.59	2,689.05	0.00	2,689.05	268,904.59
3	268,904.59	2,689.05	0.00	2,689.05	268,904.59
4	268,904.59	2,689.05	0.00	2,689.05	268,904.59
5	268,904.59	2,689.05	0.00	2,689.05	268,904.59
6	268,904.59	2,689.05	0.00	2,689.05	268,904.59
7	268,904.59	2,689.05	0.00	2,689.05	268,904.59
8	268,904.59	2,689.05	0.00	2,689.05	268,904.59
9	268,904.59	2,689.05	0.00	2,689.05	268,904.59
10	268,904.59	2,689.05	0.00	2,689.05	268,904.59
11	268,904.59	2,689.05	0.00	2,689.05	268,904.59
12	268,904.59	2,689.05	0.00	2,689.05	268,904.59
13	268,904.59	2,689.05	0.00	2,689.05	268,904.59
14	268,904.59	2,689.05	0.00	2,689.05	268,904.59
15	268,904.59	2,689.05	0.00	2,689.05	268,904.59
16	268,904.59	2,689.05	0.00	2,689.05	268,904.59
17	268,904.59	2,689.05	0.00	2,689.05	268,904.59
18	268,904.59	2,689.05	0.00	2,689.05	268,904.59
19	268,904.59	2,689.05	0.00	2,689.05	268,904.59
20	268,904.59	2,689.05	0.00	2,689.05	268,904.59
21	268,904.59	2,689.05	0.00	2,689.05	268,904.59
22	268,904.59	2,689.05	0.00	2,689.05	268,904.59
23	268,904.59	2,689.05	0.00	2,689.05	268,904.59
24	268,904.59	2,689.05	0.00	2,689.05	268,904.59
25	268,904.59	2,689.05	0.00	2,689.05	268,904.59
26	268,904.59	2,689.05	0.00	2,689.05	268,904.59
27	268,904.59	2,689.05	0.00	2,689.05	268,904.59
28	268,904.59	2,689.05	0.00	2,689.05	268,904.59
29	268,904.59	2,689.05	0.00	2,689.05	268,904.59
30	268,904.59	2,689.05	0.00	2,689.05	268,904.59
31	268,904.59	2,689.05	0.00	2,689.05	268,904.59
32	268,904.59	2,689.05	0.00	2,689.05	268,904.59
33	268,904.59	2,689.05	0.00	2,689.05	268,904.59
34	268,904.59	2,689.05	0.00	2,689.05	268,904.59
35	268,904.59	2,689.05	0.00	2,689.05	268,904.59
36	268,904.59	2,689.05	0.00	2,689.05	268,904.59

37	268,904.59	2,689.05	0.00	2,689.05	268,904.59
38	268,904.59	2,689.05	0.00	2,689.05	268,904.59
39	268,904.59	2,689.05	0.00	2,689.05	268,904.59
40	268,904.59	2,689.05	0.00	2,689.05	268,904.59
41	268,904.59	2,689.05	0.00	2,689.05	268,904.59
42	268,904.59	2,689.05	0.00	2,689.05	268,904.59
43	268,904.59	2,689.05	0.00	2,689.05	268,904.59
44	268,904.59	2,689.05	0.00	2,689.05	268,904.59
45	268,904.59	2,689.05	0.00	2,689.05	268,904.59
46	268,904.59	2,689.05	0.00	2,689.05	268,904.59
47	268,904.59	2,689.05	0.00	2,689.05	268,904.59
48	268,904.59	2,689.05	0.00	2,689.05	268,904.59
49	268,904.59	2,689.05	0.00	2,689.05	268,904.59
50	268,904.59	2,689.05	0.00	2,689.05	268,904.59
51	268,904.59	2,689.05	0.00	2,689.05	268,904.59
52	268,904.59	2,689.05	0.00	2,689.05	268,904.59
53	268,904.59	2,689.05	0.00	2,689.05	268,904.59
54	268,904.59	2,689.05	0.00	2,689.05	268,904.59
55	268,904.59	2,689.05	0.00	2,689.05	268,904.59
56	268,904.59	2,689.05	0.00	2,689.05	268,904.59
57	268,904.59	2,689.05	0.00	2,689.05	268,904.59
58	268,904.59	2,689.05	0.00	2,689.05	268,904.59
59	268,904.59	2,689.05	0.00	2,689.05	268,904.59
60	268,904.59	2,689.05	0.00	2,689.05	268,904.59

Mortgage Loan Amortization

Loan Amount	\$4,398,500
Annual Interest Rate	9.00 %
Loan Amortization Period	30
Number of Payments Per Year	12
Start Date of Loan	10/1/2012

Scheduled Payment	\$35,391
Scheduled Number of Payments	60
Total Interest	\$1,942,267

Pmt No.	Beginning Balance	Payment	Principal	Interest	Ending Balance
1	\$4,398,500	\$35,391	\$2,403	\$32,989	\$4,396,097
2	4,396,097	35,391	2,421	32,971	4,393,677
3	4,393,677	35,391	2,439	32,953	4,391,238
4	4,391,238	35,391	2,457	32,934	4,388,781
5	4,388,781	35,391	2,475	32,916	4,386,306
6	4,386,306	35,391	2,494	32,897	4,383,812
7	4,383,812	35,391	2,513	32,879	4,381,299
8	4,381,299	35,391	2,532	32,860	4,378,767
9	4,378,767	35,391	2,551	32,841	4,376,217
10	4,376,217	35,391	2,570	32,822	4,373,647
11	4,373,647	35,391	2,589	32,802	4,371,058
12	4,371,058	35,391	2,608	32,783	4,368,450
13	4,368,450	35,391	2,628	32,763	4,365,822
14	4,365,822	35,391	2,648	32,744	4,363,174
15	4,363,174	35,391	2,668	32,724	4,360,506
16	4,360,506	35,391	2,688	32,704	4,357,819
17	4,357,819	35,391	2,708	32,684	4,355,111
18	4,355,111	35,391	2,728	32,663	4,352,383
19	4,352,383	35,391	2,748	32,643	4,349,635
20	4,349,635	35,391	2,769	32,622	4,346,866
21	4,346,866	35,391	2,790	32,601	4,344,076
22	4,344,076	35,391	2,811	32,581	4,341,265
23	4,341,265	35,391	2,832	32,559	4,338,433
24	4,338,433	35,391	2,853	32,538	4,335,580
25	4,335,580	35,391	2,874	32,517	4,332,706
26	4,332,706	35,391	2,896	32,495	4,329,810
27	4,329,810	35,391	2,918	32,474	4,326,892
28	4,326,892	35,391	2,940	32,452	4,323,952
29	4,323,952	35,391	2,962	32,430	4,320,991
30	4,320,991	35,391	2,984	32,407	4,318,007
31	4,318,007	35,391	3,006	32,385	4,315,000
32	4,315,000	35,391	3,029	32,363	4,311,972
33	4,311,972	35,391	3,052	32,340	4,308,920
34	4,308,920	35,391	3,074	32,317	4,305,846
35	4,305,846	35,391	3,097	32,294	4,302,748
36	4,302,748	35,391	3,121	32,271	4,299,627

37	4,299,627	35,391	3,144	32,247	4,296,483
38	4,296,483	35,391	3,168	32,224	4,293,316
39	4,293,316	35,391	3,191	32,200	4,290,124
40	4,290,124	35,391	3,215	32,176	4,286,909
41	4,286,909	35,391	3,240	32,152	4,283,669
42	4,283,669	35,391	3,264	32,128	4,280,405
43	4,280,405	35,391	3,288	32,103	4,277,117
44	4,277,117	35,391	3,313	32,078	4,273,804
45	4,273,804	35,391	3,338	32,054	4,270,466
46	4,270,466	35,391	3,363	32,028	4,267,104
47	4,267,104	35,391	3,388	32,003	4,263,716
48	4,263,716	35,391	3,413	31,978	4,260,302
49	4,260,302	35,391	3,439	31,952	4,256,863
50	4,256,863	35,391	3,465	31,926	4,253,398
51	4,253,398	35,391	3,491	31,900	4,249,907
52	4,249,907	35,391	3,517	31,874	4,246,390
53	4,246,390	35,391	3,543	31,848	4,242,847
54	4,242,847	35,391	3,570	31,821	4,239,277
55	4,239,277	35,391	3,597	31,795	4,235,680
56	4,235,680	35,391	3,624	31,768	4,232,057
57	4,232,057	35,391	3,651	31,740	4,228,406
58	4,228,406	35,391	3,678	31,713	4,224,727
59	4,224,727	35,391	3,706	31,685	4,221,021
60	4,221,021	35,391	3,734	31,658	4,217,288

Table VIII.1 – Estimated Capital Costs - Alexander Hospital Conversion

A. Site Costs	Acres	_____ 0 \$ per acre	_____ \$0.00
(1) Full purchase price of land # Acres 0 Price per acre \$00		0	
		<u>0</u>	
(2) Closing costs and legal fees		<u>0</u>	
(3) Site inspection and survey		<u> </u>	
(4) Site preparation costs		<u> </u>	
Soil borings		0	
Clearing – earthwork – grading		<u>0</u>	
Roads – paving – sidewalks		<u>0</u>	
Landscaping		<u>25,000</u>	
Water and sewer hookup		<u>0</u>	
Water treatment plant		<u> </u>	
Septic system		<u> </u>	
Other (Sewer Line Extension)		<u>0</u>	
Subtotal site preparation costs		<u>25,000</u>	
(5) Other		<u> </u>	
(6) Subtotal Site Costs			<u>25,000</u>
B. Construction Contract(s)			
(7) Cost of construction contract(s)		<u>2,000,000</u>	
(8) Other (Building Purchase)		<u>1,800,000</u>	
(9) Subtotal construction contract(s)			<u>3,800,000</u>
C. Miscellaneous Project Costs			
(10) Building purchase		<u> </u>	
(11) Equipment & furniture not included above		<u>300,000</u>	
		<u> </u>	
(12) Consultant fees			
Architect & engineering fees		<u>120,000</u>	
Certificate of need preparation		<u>5,000</u>	
Legal fees		<u>3,500</u>	
Market analysis		<u> </u>	
Other (Application Fee)		<u>10,000</u>	
Subtotal consultant fees			<u>138,500</u>
(13) Financing costs			
Bond		<u> </u>	
HUD		<u> </u>	
Commercial loan		<u>10,000</u>	
Other (specify)		<u> </u>	
Subtotal financing costs			<u>10,000</u>
(14) Interest during construction		125,000	
(15) Other (specify)		<u> </u>	
(16) Subtotal miscellaneous project costs			<u>573,500</u>
D. Total Capital Cost of the Project			
[sum of lines (6), (9) and (16)]			<u><u>4,398,500</u></u>

Table VIII.2 – Sources of Financing

	TYPE	AMOUNT
A	Public Campaign	\$
B	Bond Issue	\$
C	Commercial Loan	\$ 4,398,500
D	Government Loans - HUD Backed	\$
E	Grants	\$
F	Bequests and Endorsements	\$
G	Private Foundations	\$
H	Accumulated Reserves of _____ (specify)	\$
I	Owner's Equity of _____ (specify)	\$
J	Other _____ (specify)	\$
K	TOTAL	\$ 4,398,500

Start-up Costs

Provide the expenses projected to be incurred prior to opening

(a) (i.e., start-up expenses).

Salaries and Benefits	\$60,000
Staff training	\$25,000
Inventory (e.g., medical and office supplies, food)	\$15,000
Utilities	\$7,500
Other (specify)	
Other (specify)	
	<hr/>
Total Start Up Expenses	\$107,500
	<hr/> <hr/>

**Table IX.4B --Cash Flow by Quarter
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013**

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
Routine Service Cash receipts					
Private Pay	\$ -	\$ -	\$ -	\$ -	\$ -
Special Assistance w/Basic Medicaid	23,024	40,565	61,523	80,604	205,716
Special Assistance - Enhanced Medicaid	59,682	105,149	159,476	208,935	533,241
Medicaid Room & Board	60,600	109,080	163,620	212,100	545,400
Total Cash Receipts	\$ 143,306	\$ 254,794	\$ 384,619	\$ 501,638	\$ 1,284,357
Cash Payments for:					
Salary and Fringe Benefits	\$ 88,582	\$ 148,518	\$ 221,835	\$ 286,847	\$ 745,783
Mort Pmt / Lease Pmt	106,174	106,174	106,174	106,174	424,696
Operating or Capital Reserves	-	-	-	-	-
Raw Food Expenses	5,603	9,871	14,971	19,614	50,060
Medical Pharm Expenses	282	497	753	987	2,519
Other Exp	29,895	44,034	60,759	75,927	210,615
Total Cash Payments	\$ 230,536	\$ 309,094	\$ 404,493	\$ 489,550	\$ 1,433,673
Cash Flow	(87,230)	(54,301)	(19,874)	12,089	(149,316)
Cumulative Cash Flow	\$ (87,230)	\$ (141,531)	\$ (161,405)	\$ (149,316)	\$ (149,316)

**Table IX.4B --Cash Flow by Quarter
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014**

	1st Qtr	2nd Qtr	3rd Qtr	4th Qtr	Total
Routine Service Cash receipts					
Private Pay	\$ -	\$ -	\$ -	\$ -	\$ -
Special Assistance w/Basic Medicaid	82,932	81,130	82,031	82,932	329,026
Special Assistance - Enhanced Medicaid	214,971	210,298	212,634	214,971	852,874
Medicaid Room & Board	218,160	218,160	218,160	218,160	872,640
Total Cash Receipts	\$ 516,063	\$ 509,587	\$ 512,825	\$ 516,063	\$ 2,054,539
Cash Payments for:					
Salary and Fringe Benefits	\$ 290,573	\$ 284,256	\$ 287,414	\$ 290,573	\$ 1,152,816
Mort Pmt / Lease Pmt	106,174	106,174	106,174	106,174	424,696
Operating or Capital Reserves	-	-	-	-	-
Raw Food Expenses	20,181	19,742	19,962	20,181	80,066
Medical Pharm Expenses	1,016	994	1,005	1,016	4,030
Other Exp	77,785	76,581	77,183	77,785	309,334
Total Cash Payments	\$ 495,729	\$ 487,747	\$ 491,738	\$ 495,729	\$ 1,970,941
Cash Flow	20,335	21,840	21,088	20,335	83,598
Cumulative Cash Flow	\$ (128,981)	\$ (107,141)	\$ (86,053)	\$ (65,718)	\$ 17,880

**TableX.4A -- Projected Per Diem Reimbursement Rate/Charges
First Full Federal Fiscal Year
October 1, 2012 through September 30, 2013**

Source of Payment By Type of Care	Private Room	Semi-Private Room	Ward Room (more than 2 beds per room)
ACH Care (excluding special care units)			
Private Pay	N/A	N/A	N/A
State/County Special Assistance	N/A	N/A	N/A
Other (Medicaid Enhanced Care Avg.)	-	-	N/A
Special Care Unit (specify)			
Private Pay	\$138.08	\$124.93	N/A
State/County Special Assistance	\$117.30	\$117.30	N/A
Other (Medicaid Enhanced Care Avg.)	N/A	N/A	N/A

**TableX.4B -- Projected Per Diem Reimbursement Rate/Charges
Second Full Federal Fiscal Year
October 1, 2013 through September 30, 2014**

Source of Payment By Type of Care	Private Room	Semi-Private Room	Ward Room (more than 2 beds per room)
ACH Care (excluding special care units)			
Private Pay	N/A	N/A	N/A
State/County Special Assistance	N/A	N/A	N/A
Other (Medicaid Enhanced Care Avg.)	-	-	N/A
Special Care Unit (specify)			
Private Pay	\$138.08	\$124.93	N/A
State/County Special Assistance	\$117.30	\$117.30	N/A
Other (Medicaid Enhanced Care Avg.)	N/A	N/A	N/A

**TableX.4C -- Projected Per Diem Reimbursement Rate/Charges
Third Full Federal Fiscal Year
October 1, 2014 through September 30, 2015**

Source of Payment By Type of Care	Private Room	Semi-Private Room	Ward Room (more than 2 beds per room)
ACH Care (excluding special care units)			
Private Pay	N/A	N/A	N/A
State/County Special Assistance	N/A	N/A	N/A
Other (Medicaid Enhanced Care Avg.)	-	-	N/A
Special Care Unit (specify)			
Private Pay	\$138.08	\$124.93	N/A
State/County Special Assistance	\$117.30	\$117.30	N/A
Other (Medicaid Enhanced Care Avg.)	N/A	N/A	N/A

Alexander Hospital Conversion
Form B
Pro Forma Statement of Operating Results and Retained Earnings
First Full federal Fiscal year of Operation
October 1, 2012 through September 30, 2013

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	10,954	10,954
REVENUES			
Receipts on Behalf of State/County Special Assistance Residents			
State/County Special Assistance	\$ -	\$ 381,780	\$ 381,780
Social Security	-	163,620	163,620
Supplemental Security Income			
Personal Care Services - Medicaid	-	732,713	732,713
Medical Transportation - Medicaid	-	6,244	6,244
Other - Enhanced Care Medicaid	-	-	-
Other - Medicaid Payback		-	-
Total SA Resident Revenues	\$ -	\$ 1,284,357	\$ 1,284,357
Receipts from Private Pay Revenues			
Private Pay receipts	\$ -	\$ -	\$ -
Less: Refunds	-	-	-
Total Private Pay Revenues	\$ -	\$ -	\$ -
Other Revenues (specify)			
TOTAL REVENUES	\$ -	\$ 1,284,357	\$ 1,284,357
EXPENSES			
Cost of Services (from Form C)			
Housekeeping/Laundry	\$ -	\$ 27,026	\$ 27,026
Personal Care	-	595,925	595,925
Health Services	-	9,640	9,640
Dietary	-	80,728	80,728
Recreation Activities	-	15,164	15,164
Medically Related Patient Trans.	-	8,103	8,103
Initial/Orientation Aide Training			
Property/Ownership/Use	-	470,644	470,644
Administration & General	-	171,625	171,625
Operation/Maintenance	-	54,818	54,818
Total Operating Expenses (Total Reimbursable Cost of Services plus Total Nonreimbursable Cost of Services)	\$ -	\$ 1,433,673	\$ 1,433,673
Net Profit (total revenue - total operating expenses)	\$ -	\$ (149,316)	\$ (149,316)

Alexander Hospital Conversion
Form B
Pro Forma Statement of Operating Results and Retained Earnings
Second Full federal Fiscal year of Operation
October 1, 2013 through September 30, 2014

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	17,520	17,520
REVENUES			
Receipts on Behalf of State/County Special Assistance Residents			
State/County Special Assistance	\$ -	\$ 610,848	\$ 610,848
Social Security	-	261,792	261,792
Supplemental Security Income			-
Personal Care Services - Medicaid	-	1,171,913	1,171,913
Medical Transportation - Medicaid	-	9,986	9,986
Other - Enhanced Care Medicaid	-	-	-
Other - Medicaid Payback		-	-
Total SA Resident Revenues	\$ -	\$ 2,054,539	\$ 2,054,539
Receipts from Private Pay Revenues			
Private Pay receipts	\$ -	\$ -	\$ -
Less: Refunds	-	-	-
Total Private Pay Revenues	\$ -	\$ -	\$ -
Other Revenues (specify)	\$ -	\$ -	
TOTAL REVENUES	\$ -	\$ 2,054,539	\$ 2,054,539
EXPENSES			
Cost of Services (from Form C)			
Housekeeping/Laundry	\$ -	\$ 43,225	\$ 43,225
Personal Care	-	953,133	953,133
Health Services	-	15,418	15,418
Dietary	-	129,118	129,118
Recreation Activities	-	24,254	24,254
Medically Related Patient Trans.	-	12,960	12,960
Initial/Orientation Aide Training	-		-
Property/Ownership/Use	-	470,644	470,644
Administration & General	-	234,515	234,515
Operation/Maintenance	-	87,676	87,676
Total Operating Expenses (Total Reimbursable Cost)	\$ -	\$ 1,970,941	\$ 1,970,941
Net Profit (total revenue - total operating expenses)	\$ -	\$ 83,598	\$ 83,598

Alexander Hospital Conversion
Form B
Pro Forma Statement of Operating Results and Retained Earnings
Third Full federal Fiscal year of Operation
October 1, 2014 through September 30, 2015

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	17,520	17,520
REVENUES			
Receipts on Behalf of State/County Special Assistance Residents			
State/County Special Assistance	\$ -	\$ 610,848	\$ 610,848
Social Security	-	261,792	261,792
Supplemental Security Income			-
Personal Care Services - Medicaid	-	1,171,913	1,171,913
Medical Transportation - Medicaid	-	9,986	9,986
Other - Enhanced Care Medicaid	-	-	-
Other - Medicaid Payback		-	-
Total SA Resident Revenues	\$ -	\$ 2,054,539	\$ 2,054,539
Receipts from Private Pay Revenues			
Private Pay receipts	\$ -	\$ -	\$ -
Less: Refunds	-	-	-
Total Private Pay Revenues	\$ -	\$ -	\$ -
Other Revenues (specify)	\$ -		\$ -
TOTAL REVENUES	\$ -	\$ 2,054,539	\$ 2,054,539
EXPENSES			
Cost of Services (from Form C)			
Housekeeping/Laundry	\$ -	\$ 43,225	\$ 43,225
Personal Care	-	953,133	953,133
Health Services	-	15,418	15,418
Dietary	-	129,118	129,118
Recreation Activities	-	24,254	24,254
Medically Related Patient Trans.	-	12,960	12,960
Initial/Orientation Aide Training	-		-
Property/Ownership/Use	-	470,644	470,644
Administration & General	-	234,515	234,515
Operation/Maintenance	-	87,676	87,676
Total Operating Expenses (Total Reimbursable Cost of Services plus Total Nonreimbursable Cost of Services)	\$ -	\$ 1,970,941	\$ 1,970,941
Net Profit (total revenue - total operating expenses)	\$ -	\$ 83,598	\$ 83,598

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	10,954	10,954
Housekeeping/Laundry			
Salaries and Wages	\$ -	\$ 16,744	\$ 16,744
Casual Labor	-	-	-
Payroll taxes	-	1,616	1,616
Employee Benefit Program	-	670	670
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Housekeeping/Laundry Supplies	-	5,587	5,587
Linen and Bedding	-	767	767
Contract Services	-	548	548
Miscellaneous	-	1,095	1,095
Total of Housekeeping and Laundry	\$ -	\$ 27,026	\$ 27,026
Personal Care			
Salaries and Wages for Aides	\$ -	\$ 327,720	\$ 327,720
Salaries and Wages-Care Coordinator	-	196,632	196,632
Casual Labor	-	-	-
Payroll Taxes	-	50,600	50,600
Employee Benefit Program	-	20,974	20,974
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Personal Care	\$ -	\$ 595,925	\$ 595,925
Health Services			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll Taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/ Training	-	1,643	1,643
Travel Costs	-	-	-
Contract Services	-	5,477	5,477
Non-Legend Drugs	-	2,519	2,519
Legend Drugs	-	-	-
Beauty and Barber Shop	-	-	-
Bloodborne Pathogen (OSHA)	-	-	-
Miscellaneous	-	-	-
Total of Health Services	\$ -	\$ 9,640	\$ 9,640

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013

Dietary			
Salaries and Wages	\$ -	\$ 26,985	\$ 26,985
Casual Labor	-	-	-
Payroll Taxes	-	2,604	2,604
Employee Benefit Program	-	1,079	1,079
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Dietary Supplies	-	3,505	3,505
Food	-	46,555	46,555
Miscellaneous	-	-	-
Total of Dietary	\$ -	\$ 80,728	\$ 80,728
Recreation Activities			
Salaries and Wages	\$ -	\$ 11,704	\$ 11,704
Casual Labor	-	-	-
Payroll taxes	-	1,129	1,129
Employee Benefit Program	-	468	468
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	1,095	1,095
Supplies	-	767	767
Miscellaneous	-	-	-
Total of Recreation Activities	\$ -	\$ 15,164	\$ 15,164
Medically Related Patient Transportation			
Salaries and Wages	\$ -	\$ 5,202	\$ 5,202
Casual Labor	-	-	-
Payroll taxes	-	502	502
Employee Benefit Program	-	208	208
Meetings/Seminars/Training	-	-	-
Travel Costs	-	1,095	1,095
Contract Services	-	-	-
Depreciation/Automobiles	-	-	-
Rent-Equipment	-	-	-
Auto & Truck Maint. and Upkeep	-	548	548
Repairs and Maintenance-Equipment	-	-	-
Interest -Automobile	-	-	-
Insurance-Automobile	-	438	438
Miscellaneous	-	110	110
Total of Medically Related Pt. Trans.	\$ -	\$ 8,103	\$ 8,103

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013

Initial/Orientation Aide Training			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Initial/Orientation Aide Training	\$ -	\$ -	\$ -
Property/Ownership/Use			
Depreciation - Land Improvements	\$ -	\$ -	\$ -
Depreciation - Bldgs. & Improvements	-	-	-
Depreciation - Equipment	-	-	-
Depreciation - Automobiles	-	-	-
Rent for Facility	-	424,696	424,696
Rent for Other - Buildings/Land	-	-	-
Rent for Other - Automobiles/Equip.	-	-	-
Real Estate Taxes	-	13,680	13,680
Interest - Mortgage /Fixed Assets	-	32,269	32,269
Miscellaneous	-	-	-
Total of Property/Ownership/Use	\$ -	\$ 470,644	\$ 470,644

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013

Administration & General				
Salaries and Wage	\$	-	\$ 59,520	\$ 59,520
Casual Labor		-	-	-
Payroll Taxes		-	5,744	5,744
Employee Benefit Program		-	2,381	2,381
Meetings/Seminars/ Training		-	2,191	2,191
Travel Costs		-	1,424	1,424
Contract Services		-	2,410	2,410
Employee Criminal Records Check Fees		-	2,191	2,191
Office Supplies and Materials		-	1,095	1,095
Management Services		-	64,218	64,218
Central Office Overhead		-	-	-
Interest - Operating		-	-	-
Advertising		-	2,191	2,191
Amortization		-	-	-
Data Processing		-	-	-
Legal and Accounting		-	3,615	3,615
Audit		-	1,095	1,095
Telephone and Telegraph		-	4,272	4,272
Travel and Entertainment		-	1,534	1,534
Dues and Subscriptions		-	3,724	3,724
Insurance - General		-	6,682	6,682
Licenses		-	767	767
Bad Debts		-	1,095	1,095
Postage		-	2,191	2,191
Miscellaneous		-	3,286	3,286
Total of Administration & General	\$	-	\$ 171,625	\$ 171,625

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
First Full Federal Fiscal Year of Operation
October 1, 2012 through September 30, 2013

Operation / Maintenance			
Salaries and Wage	\$ -	\$ 11,704	\$ 11,704
Casual Labor	-	-	-
Payroll Taxes	-	1,129	1,129
Employee Benefit Program	-	468	468
Meetings/Seminars/ Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	1,534	1,534
Supplies	-	1,205	1,205
Auto & Truck Maintenance and Upkeep	-	1,095	1,095
Repairs and Maint. - Bldgs. And Ground	-	2,519	2,519
Repairs and Maint. - Equipment	-	-	-
Utilities	-	32,095	32,095
Sanitary and Pest Control	-	2,519	2,519
Miscellaneous	-	548	548
	\$ -	\$ 54,818	\$ 54,818
Non-Reimbursable			
Miscellaneous	\$ -	\$ -	\$ -
Total of Non-reimbursable	\$ -	\$ -	\$ -
TOTAL OF ALL COST CENTERS	\$ -	\$ 1,433,673	\$ 1,433,673

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	17,520	17,520
Housekeeping/Laundry			
Salaries and Wages	\$ -	\$ 26,780	\$ 26,780
Casual Labor	-	-	-
Payroll taxes	-	2,584	2,584
Employee Benefit Program	-	1,071	1,071
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Housekeeping/Laundry Supplies	-	8,935	8,935
Linen and Bedding	-	1,226	1,226
Contract Services	-	876	876
Miscellaneous	-	1,752	1,752
Total of Housekeeping and Laundry	\$ -	\$ 43,225	\$ 43,225
Personal Care			
Salaries and Wages for Aides	\$ -	\$ 524,160	\$ 524,160
Salaries and Wages-Care Coordinator	-	314,496	314,496
Casual Labor	-	-	-
Payroll Taxes	-	80,930	80,930
Employee Benefit Program	-	33,546	33,546
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Personal Care	\$ -	\$ 953,133	\$ 953,133
Health Services			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll Taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/Training	-	2,628	2,628
Travel Costs	-	-	-
Contract Services	-	8,760	8,760
Non-Legend Drugs	-	4,030	4,030
Legend Drugs	-	-	-
Beauty and Barber Shop	-	-	-
Bloodborne Pathogen (OSHA)	-	-	-
Miscellaneous	-	-	-
Total of Health Services	\$ -	\$ 15,418	\$ 15,418

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

Dietary			
Salaries and Wages	\$ -	\$ 43,160	\$ 43,160
Casual Labor	-	-	-
Payroll Taxes	-	4,165	4,165
Employee Benefit Program	-	1,726	1,726
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Dietary Supplies	-	5,606	5,606
Food	-	74,460	74,460
Miscellaneous	-	-	-
Total of Dietary	\$ -	\$ 129,118	\$ 129,118
Recreation Activities			
Salaries and Wages	\$ -	\$ 18,720	\$ 18,720
Casual Labor	-	-	-
Payroll taxes	-	1,806	1,806
Employee Benefit Program	-	749	749
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	1,752	1,752
Supplies	-	1,226	1,226
Miscellaneous	-	-	-
Total of Recreation Activities	\$ -	\$ 24,254	\$ 24,254
Medically Related Patient Transportation			
Salaries and Wages	\$ -	\$ 8,320	\$ 8,320
Casual Labor	-	-	-
Payroll taxes	-	803	803
Employee Benefit Program	-	333	333
Meetings/Seminars/Training	-	-	-
Travel Costs	-	1,752	1,752
Contract Services	-	-	-
Depreciation/Automobiles	-	-	-
Rent-Equipment	-	-	-
Auto & Truck Maint. and Upkeep	-	876	876
Repairs and Maintenance-Equipment	-	-	-
Interest -Automobile	-	-	-
Insurance-Automobile	-	701	701
Miscellaneous	-	175	175
Total of Medically Related Pt. Trans.	\$ -	\$ 12,960	\$ 12,960

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

Initial/Orientation Aide Training			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Initial/Orientation Aide Training	\$ -	\$ -	\$ -
Property/Ownership/Use			
Depreciation - Land Improvements	\$ -	\$ -	\$ -
Depreciation - Bldgs. & Improvements	-	-	-
Depreciation - Equipment	-	-	-
Depreciation - Automobiles	-	-	-
Rent for Facility	-	424,696	424,696
Rent for Other - Buildings/Land	-	-	-
Rent for Other - Automobiles/Equip.	-	-	-
Real Estate Taxes	-	13,680	13,680
Interest - Mortgage /Fixed Assets	-	32,269	32,269
Miscellaneous	-	-	-
Total of Property/Ownership/Use	\$ -	\$ 470,644	\$ 470,644

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

Administration & General			
Salaries and Wage	\$ -	\$ 60,000	\$ 60,000
Casual Labor	-	-	-
Payroll Taxes	-	5,790	5,790
Employee Benefit Program	-	2,400	2,400
Meetings/Seminars/Training	-	3,504	3,504
Travel Costs	-	2,278	2,278
Contract Services	-	3,854	3,854
Employee Criminal Records Check Fees	-	3,504	3,504
Office Supplies and Materials	-	1,752	1,752
Management Services	-	102,727	102,727
Central Office Overhead	-	-	-
Interest - Operating	-	-	-
Advertising	-	3,504	3,504
Amortization	-	-	-
Data Processing	-	-	-
Legal and Accounting	-	5,782	5,782
Audit	-	1,752	1,752
Telephone and Telegraph	-	6,833	6,833
Travel and Entertainment	-	2,453	2,453
Dues and Subscriptions	-	5,957	5,957
Insurance - General	-	10,687	10,687
Licenses	-	1,226	1,226
Bad Debts	-	1,752	1,752
Postage	-	3,504	3,504
Miscellaneous	-	5,256	5,256
Total of Administration & General	\$ -	\$ 234,515	\$ 234,515

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Second Full Federal Fiscal Year of Operation
October 1, 2013 through September 30, 2014

Operation / Maintenance			
Salaries and Wage	\$ -	\$ 18,720	\$ 18,720
Casual Labor	-	-	-
Payroll Taxes	-	1,806	1,806
Employee Benefit Program	-	749	749
Meetings/Seminars/ Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	2,453	2,453
Supplies	-	1,927	1,927
Auto & Truck Maintenance and Upkeep	-	1,752	1,752
Repairs and Maint. - Bldgs. And Ground	-	4,030	4,030
Repairs and Maint. - Equipment	-	-	-
Utilities	-	51,334	51,334
Sanitary and Pest Control	-	4,030	4,030
Miscellaneous	-	876	876
	\$ -	\$ 87,676	\$ 87,676
Non-Reimbursable			
Miscellaneous	\$ -	\$ -	\$ -
Total of Non-reimbursable	\$ -	\$ -	\$ -
TOTAL OF ALL COST CENTERS	\$ -	\$ 1,970,941	\$ 1,970,941

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

	ACH (excl'g spec. care units)	Special Care Unit (specify)	Total Adult Care Home Beds
Patient Days	0	17,520	17,520
Housekeeping/Laundry			
Salaries and Wages	\$ -	\$ 26,780	\$ 26,780
Casual Labor	-	-	-
Payroll taxes	-	2,584	2,584
Employee Benefit Program	-	1,071	1,071
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Housekeeping/Laundry Supplies	-	8,935	8,935
Linen and Bedding	-	1,226	1,226
Contract Services	-	876	876
Miscellaneous	-	1,752	1,752
Total of Housekeeping and Laundry	\$ -	\$ 43,225	\$ 43,225
Personal Care			
Salaries and Wages for Aides	\$ -	\$ 524,160	\$ 524,160
Salaries and Wages-Care Coordinator	-	314,496	314,496
Casual Labor	-	-	-
Payroll Taxes	-	80,930	80,930
Employee Benefit Program	-	33,546	33,546
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Personal Care	\$ -	\$ 953,133	\$ 953,133
Health Services			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll Taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/Training	-	2,628	2,628
Travel Costs	-	-	-
Contract Services	-	8,760	8,760
Non-Legend Drugs	-	4,030	4,030
Legend Drugs	-	-	-
Beauty and Barber Shop	-	-	-
Bloodborne Pathogen (OSHA)	-	-	-
Miscellaneous	-	-	-
Total of Health Services	\$ -	\$ 15,418	\$ 15,418

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

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Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

Dietary			
Salaries and Wages	\$ -	\$ 43,160	\$ 43,160
Casual Labor	-	-	-
Payroll Taxes	-	4,165	4,165
Employee Benefit Program	-	1,726	1,726
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Dietary Supplies	-	5,606	5,606
Food	-	74,460	74,460
Miscellaneous	-	-	-
Total of Dietary	\$ -	\$ 129,118	\$ 129,118
Recreation Activities			
Salaries and Wages	\$ -	\$ 18,720	\$ 18,720
Casual Labor	-	-	-
Payroll taxes	-	1,806	1,806
Employee Benefit Program	-	749	749
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	1,752	1,752
Supplies	-	1,226	1,226
Miscellaneous	-	-	-
Total of Recreation Activities	\$ -	\$ 24,254	\$ 24,254
Medically Related Patient Transportation			
Salaries and Wages	\$ -	\$ 8,320	\$ 8,320
Casual Labor	-	-	-
Payroll taxes	-	803	803
Employee Benefit Program	-	333	333
Meetings/Seminars/Training	-	-	-
Travel Costs	-	1,752	1,752
Contract Services	-	-	-
Depreciation/Automobiles	-	-	-
Rent-Equipment	-	-	-
Auto & Truck Maint. and Upkeep	-	876	876
Repairs and Maintenance-Equipment	-	-	-
Interest -Automobile	-	-	-
Insurance-Automobile	-	701	701
Miscellaneous	-	175	175
Total of Medically Related Pt. Trans.	\$ -	\$ 12,960	\$ 12,960

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

Initial/Orientation Aide Training			
Salaries and Wages	\$ -	\$ -	\$ -
Casual Labor	-	-	-
Payroll taxes	-	-	-
Employee Benefit Program	-	-	-
Meetings/Seminars/Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	-	-
Miscellaneous	-	-	-
Total of Initial/Orientation Aide Training	\$ -	\$ -	\$ -
Property/Ownership/Use			
Depreciation - Land Improvements	\$ -	\$ -	\$ -
Depreciation - Bldgs. & Improvements	-	-	-
Depreciation - Equipment	-	-	-
Depreciation - Automobiles	-	-	-
Rent for Facility	-	424,696	424,696
Rent for Other - Buildings/Land	-	-	-
Rent for Other - Automobiles/Equip.	-	-	-
Real Estate Taxes	-	13,680	13,680
Interest - Mortgage /Fixed Assets	-	32,269	32,269
Miscellaneous	-	-	-
Total of Property/Ownership/Use	\$ -	\$ 470,644	\$ 470,644

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

Administration & General			
Salaries and Wage	\$ -	\$ 60,000	\$ 60,000
Casual Labor	-	-	-
Payroll Taxes	-	5,790	5,790
Employee Benefit Program	-	2,400	2,400
Meetings/Seminars/ Training	-	3,504	3,504
Travel Costs	-	2,278	2,278
Contract Services	-	3,854	3,854
Employee Criminal Records Check Fees	-	3,504	3,504
Office Supplies and Materials	-	1,752	1,752
Management Services	-	102,727	102,727
Central Office Overhead	-	-	-
Interest - Operating	-	-	-
Advertising	-	3,504	3,504
Amortization	-	-	-
Data Processing	-	-	-
Legal and Accounting	-	5,782	5,782
Audit	-	1,752	1,752
Telephone and Telegraph	-	6,833	6,833
Travel and Entertainment	-	2,453	2,453
Dues and Subscriptions	-	5,957	5,957
Insurance - General	-	10,687	10,687
Licenses	-	1,226	1,226
Bad Debts	-	1,752	1,752
Postage	-	3,504	3,504
Miscellaneous	-	5,256	5,256
Total of Administration & General	\$ -	\$ 234,515	\$ 234,515

Alexander Hospital Conversion
Form C
Pro Forma Operating Expense Statement
Third Full Federal Fiscal Year of Operation
October 1, 2014 through September 30, 2015

Operation / Maintenance			
Salaries and Wage	\$ -	\$ 18,720	\$ 18,720
Casual Labor	-	-	-
Payroll Taxes	-	1,806	1,806
Employee Benefit Program	-	749	749
Meetings/Seminars/ Training	-	-	-
Travel Costs	-	-	-
Contract Services	-	2,453	2,453
Supplies	-	1,927	1,927
Auto & Truck Maintenance and Upkeep	-	1,752	1,752
Repairs and Maint. - Bldgs. And Ground	-	4,030	4,030
Repairs and Maint. - Equipment	-	-	-
Utilities	-	51,334	51,334
Sanitary and Pest Control	-	4,030	4,030
Miscellaneous	-	876	876
	\$ -	\$ 87,676	\$ 87,676
Non-Reimbursable			
Miscellaneous	\$ -	\$ -	\$ -
Total of Non-reimbursable	\$ -	\$ -	\$ -
TOTAL OF ALL COST CENTERS	\$ -	\$ 1,970,941	\$ 1,970,941

Worksheet

1st Year ALZ

Alexander Hospital Conversion

Rates

	Per Day	Per Month	Total
			Per Day
Medicaid ALZ Beds	\$ 66.89	\$ 1,515	\$ 116.70
Private Pay ALZ	\$	\$ 4,800	\$ 157.81
Semi-Private ALZ	\$	\$ 3,800	\$ 124.93
Regular ACH Beds	\$ 18.21	\$ 1,182	\$ 57.07
S.A-Private Pay	\$	\$ 3,500	\$ 115.07
Semi-Private	\$	\$ 2,200	\$ 72.33

1st Year ALZ (worksheets)

Available Beds	Oct		Nov		Dec		Jan		Feb		Mar		Apr		May		Jun		Jul		Aug		Sep	
	50	10	50	14	50	16	50	20	50	24	50	28	50	32	50	36	50	40	50	44	50	48	50	
ALZ Licensed Beds	50	10	50	14	50	16	50	20	50	24	50	28	50	32	50	36	50	40	50	44	50	48	50	
Medicaid ALZ Beds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Private Pay ALZ	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Semi-Private ALZ	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Regular ACH Beds	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Private Pay	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Semi-Private	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Unavailable Beds	10	10	10	14	10	16	10	14	10	14	10	16	10	14	10	14	10	14	10	14	10	14	10	
Totals	310	310	310	420	310	496	620	620	620	672	868	868	960	960	1116	1116	1200	1200	1364	1364	1488	1488	1440	

1st Year ALZ Revenue

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Private Room/Board	-	-	-	-	-	-	-	-	-	-	-	-
Medicaid Room/Board	-	-	-	-	-	-	-	-	-	-	-	-
Private Room/Board-ALZ	-	-	-	-	-	-	-	-	-	-	-	-
Medicaid Room/Board - ALZ	15,150	21,210	24,240	30,300	36,360	42,420	48,480	54,540	60,600	66,660	72,720	72,720
Hospice	-	-	-	-	-	-	-	-	-	-	-	-
PSC-Alzheimers Add On	48.68	20,446	24,145	30,182	32,713	42,254	46,733	54,327	58,416	66,400	72,436	70,099
Personal Service Care-Basic	18.21	7,648	9,032	11,290	12,237	15,806	17,482	20,322	21,852	24,838	27,096	26,222
Transportation	0.57	-	-	-	-	-	-	-	-	-	-	-
Transportation-ALZ	0.57	239	283	353	383	495	547	636	684	777	848	821
Ambulation	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Talking	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Eating	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Eating & Toilet	-	-	-	-	-	-	-	-	-	-	-	-
Retro Charges	-	-	-	-	-	-	-	-	-	-	-	-
Room & Board Refunds	-	-	-	-	-	-	-	-	-	-	-	-
Donations	-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Cable TV Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Forgiveness of Debt	-	-	-	-	-	-	-	-	-	-	-	-
Apartment Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	116.33	36,063	49,543	72,125	81,693	100,975	113,242	129,825	141,552	158,675	173,100	169,862
Totals	365	10954	10954	1364	1488	1440	1488	1488	1440	1488	1488	1440

1st Year ALZ (worksheet)	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Personal Care Services												
Salaries and Wages for Aides	29,92	12,565	14,839	18,549	20,105	25,969	28,721	33,388	35,901	40,808	44,518	43,082
Salaries and Wages for all others	17,95	7,539	8,904	11,129	12,063	15,581	17,233	20,033	21,541	24,485	26,711	25,849
Casual Labor												
Payroll Taxes	4,62	1,940	2,291	2,864	3,104	4,010	4,435	5,155	5,543	6,301	6,874	6,652
Employee Benefit Program	1,91	804	950	1,187	1,287	1,662	1,838	2,137	2,298	2,612	2,849	2,757
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-
Total Personal Care Services	54,40	16,865	26,984	33,730	36,559	47,221	52,226	60,713	65,283	74,205	80,951	78,340
Health Services												
Salaries and Wages	-	-	-	-	-	-	-	-	-	-	-	-
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	-	-	-	-	-	-	-	-	-	-	-	-
Employee Benefit Program	-	-	-	-	-	-	-	-	-	-	-	-
Meetings/Seminars/ Training	0,15	63	74	93	101	130	144	167	180	205	223	216
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	0,50	210	248	310	336	434	480	558	600	682	744	720
Non-Legend Drugs	0,23	71	114	143	155	200	221	257	276	314	342	331
Legend Drugs	-	-	-	-	-	-	-	-	-	-	-	-
Beauty and Barber Shop	-	-	-	-	-	-	-	-	-	-	-	-
Bloodborne Pathogen (OSHA)	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-
Total Health Services	0,88	273	436	546	591	764	845	982	1,056	1,200	1,309	1,267
Recreation Activities												
Salaries and Wages	1,07	449	530	662	718	927	1,026	1,192	1,282	1,457	1,590	1,539
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll taxes	0,10	43	51	64	69	89	99	115	124	141	153	148
Employee Benefit Program	0,04	18	21	26	29	37	41	48	51	58	64	62
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	0,10	31	50	62	67	87	96	112	120	136	149	144
Supplies	0,07	29	35	43	47	61	67	78	84	95	104	101
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-
Total Recreational/Activity	1,38	429	687	858	930	1,202	1,329	1,545	1,661	1,888	2,060	1,993
Medically Related Patient Transportation												
Salaries and Wages	0,47	199	236	294	319	412	456	530	570	648	707	684
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll taxes	0,05	19	23	28	31	40	44	51	55	63	68	66
Employee Benefit Program	0,02	8	9	12	13	16	18	21	23	26	28	27
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	0,10	31	50	62	67	87	96	112	120	136	149	144
Contract Services	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation/Automobiles	-	-	-	-	-	-	-	-	-	-	-	-
Rent-Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Auto & Truck Maint. and Upkeep	0,05	16	25	31	34	43	48	56	60	68	74	72
R and M-Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Interest-Automobile	-	-	-	-	-	-	-	-	-	-	-	-
Insurance-Automobile	0,04	12	20	25	27	35	38	45	48	55	60	58
Miscellaneous	0,01	3	5	6	7	9	10	11	12	14	15	14
Total Transportation	0,74	229	367	459	497	642	710	826	888	1,009	1,101	1,065
Dietary												
Salaries and Wages	2,46	1,035	1,222	1,527	1,655	2,138	2,365	2,749	2,956	3,360	3,666	3,547
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0,24	100	118	147	160	206	228	265	285	324	354	342
Employee Benefit Program	0,10	41	49	61	66	86	95	110	118	134	147	142
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	-	-	-	-	-	-	-	-	-	-	-	-
Dietary Supplies	0,32	99	159	198	215	278	307	357	384	436	476	461
Food	4,25	1,318	2,108	2,635	2,856	3,689	4,080	4,743	5,100	5,797	6,324	6,120
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-
Total Dietary	7,37	2,285	3,655	4,569	4,952	6,397	7,075	8,225	8,844	10,052	10,966	10,612

1st Year ALZ (worksheet)	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Housekeeping/Laundry												
Salaries and Wages	1.53	474	758	948	1,027	1,327	1,467	1,706	1,834	2,085	2,274	2,201
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0.15	46	73	91	99	128	142	165	177	201	219	212
Employee Benefit Program	0.06	19	30	38	41	53	59	68	73	83	91	88
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Housekeeping/Laundry Supplies	0.51	158	253	316	343	443	490	569	612	696	759	734
Linens and Bedding	0.07	22	35	43	47	61	67	78	84	95	104	101
Contract Services	0.16	21	25	31	34	43	48	56	64	68	74	72
Miscellaneous	0.10	31	50	62	67	87	96	112	120	136	149	144
Total Housekeeping/laundry	2.47	765	1,224	1,530	1,658	2,142	2,368	2,753	2,961	3,365	3,671	3,553
Operation / Maintenance												
Salaries and Wage	1.07	331	530	662	718	927	1,026	1,192	1,282	1,457	1,590	1,539
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0.10	32	51	64	69	89	99	115	124	141	153	148
Employee Benefit Program	0.04	13	21	26	29	37	41	48	51	58	64	62
Meetings/Seminars/ Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	0.14	43	69	87	94	122	134	156	168	191	208	202
Supplies	0.11	34	46	68	74	95	106	123	132	150	164	158
Vehicle Maintenance	0.10	31	42	62	67	87	96	112	120	136	149	144
Building Maintenance	0.23	71	114	143	155	200	221	257	276	314	342	331
Equipment Maint	-	-	-	-	-	-	-	-	-	-	-	-
Utilities	2.93	908	1,453	1,817	1,969	2,543	2,813	3,270	3,516	3,997	4,360	4,219
Sanitary and Pest Control	0.23	71	114	143	155	200	221	257	276	314	342	331
Miscellaneous	0.05	16	25	31	34	43	48	56	60	68	74	72
Total Maintenance	5.00	1,551	2,102	3,103	3,363	4,344	4,804	5,585	6,005	6,826	7,446	7,206
Administration & General												
Salaries and Wage	5.43	3,720	3,720	3,720	3,720	5,580	5,580	5,580	5,580	5,580	5,580	7,440
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0.52	359	359	359	359	538	538	538	538	538	538	718
Employee Benefit Program	0.22	149	149	149	149	223	223	223	223	223	223	298
Meetings/Seminars/ Training	0.20	62	84	124	134	174	192	223	234	273	298	288
Travel Costs	0.13	40	55	81	87	113	125	145	156	177	193	187
Contract Services	0.22	68	92	109	136	191	211	246	264	300	327	317
Employee Records Check	0.20	62	84	124	134	174	192	223	240	273	298	288
Office Supplies	0.10	31	42	62	67	87	96	112	120	136	149	144
Management Services	5.86	1,803	2,477	3,606	4,085	5,049	5,662	6,491	7,078	7,934	8,655	8,493
Central Office Overhead	-	-	-	-	-	-	-	-	-	-	-	-
Interest - Operating	-	0	0	0	0	0	0	0	0	0	0	0
Advertising	0.20	62	84	124	134	174	192	223	240	273	298	288
Amortization	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-
Legal and Accounting	0.33	102	139	164	205	286	317	368	396	450	491	475
Audit	0.10	31	42	62	67	87	96	112	120	136	149	144
Telephone and Telegraph	0.39	121	164	193	242	339	374	435	468	532	580	562
Travel and Entertainment	0.14	43	59	87	94	122	134	156	168	191	208	202
Dues and Subscriptions	0.34	105	143	169	211	295	326	379	408	464	506	490
Insurance - General	0.61	189	256	378	410	529	586	681	732	832	908	878
Licenses	0.07	22	29	43	47	61	67	78	84	95	104	101
Bad Debts	0.10	31	42	62	67	87	96	112	120	136	149	144
Postage	0.20	62	84	124	134	174	192	223	240	273	298	288
Miscellaneous	0.30	93	126	186	202	260	288	335	360	409	446	432
Total Administrative	15.67	7,156	8,230	10,085	10,752	14,541	15,489	16,884	17,775	19,227	20,398	22,176
												171,625

1st Year ALZ (worksheet)	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Property/Ownership/Use												
Depreciation - Land Improvements	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Bldgs. & Impr	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Automobiles	-	-	-	-	-	-	-	-	-	-	-	-
Rent for Facility	38.77	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	424,696
Rent for Other - Buildings/Land	-	-	-	-	-	-	-	-	-	-	-	-
Rent for Other	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Taxes	1.26	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	13,680
Interest - Mortgage Fixed Assets	2.95	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	32,269
Miscellaneous	26.86	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	470,644
Total of Property/Ownership/Use												
Total Operating Expenses	87.92	29,553	38,574	44,748	54,878	59,302	77,252	84,846	97,513	104,473	117,773	126,213
Total Operating Profit/(Loss)	29.33	6,510	10,970	12,952	17,247	22,391	23,723	28,395	32,313	37,079	40,903	43,650
Gross Margin	18.1%	22.1%	22.4%	23.9%	27.4%	23.5%	25.1%	24.9%	26.2%	25.8%	26.1%	25.7%
Total Profit/(Loss)	(\$32,711)	(\$28,251)	(\$26,268)	(\$21,973)	(\$16,830)	(\$15,498)	(\$10,825)	(\$6,908)	(\$2,141)	\$1,682	\$5,977	(\$149,316)
NOI	-90.7%	-57.0%	-45.5%	-30.5%	-20.6%	-15.3%	-9.6%	-5.3%	-1.5%	1.1%	3.5%	-11.6%

Worksheet

Alexander Hospital Conversion

2nd Year ALZ. (worksheet)

Available Beds	ALZ Licensed	ALZ Beds	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Totals
2	2	2	2	2	2	2	2	2	2	2	2	2	
50	50	50	1488	1488	1344	1488	1440	1488	1440	1488	1488	1440	17520
48	48	48	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
48	48	48	1488	1488	1344	1488	1440	1488	1440	1488	1488	1440	17520
31	30	31	1488	1488	28	31	30	31	30	31	31	30	365
1488	1440	1488	0	0	1344	1488	1440	1488	1440	1488	1488	1440	17520
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
0	0	0	0	0	0	0	0	0	0	0	0	0	0
1488	1440	1488	1488	1488	1344	1488	1440	1488	1440	1488	1488	1440	17520
Revenue													
Private Room/Board	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Room/Board	-	-	-	-	-	-	-	-	-	-	-	-	-
Private Room/Board-ALZ	-	-	-	-	-	-	-	-	-	-	-	-	-
Medical Room/Board - ALZ	-	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	72,720	872,640
Medical Room/Board-Hospice	-	-	-	-	-	-	-	-	-	-	-	-	-
Hospice	-	-	-	-	-	-	-	-	-	-	-	-	-
PSC-Administrators/Add On	48.68	72,436	72,436	72,436	65,426	72,436	70,099	72,436	70,099	72,436	72,436	70,099	852,874
Personal Service Care-Basic	-	18.21	27,096	27,096	24,474	27,096	26,222	27,096	26,222	27,096	27,096	26,222	319,039
Transportation	0.57	848	848	848	766	848	821	848	821	848	848	821	9,986
Transportation-ALZ	0.57	848	848	848	766	848	821	848	821	848	848	821	9,986
Ambulation	-	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Toileting	-	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Eating	-	-	-	-	-	-	-	-	-	-	-	-	-
Personal Care-Eating & Toilet	-	-	-	-	-	-	-	-	-	-	-	-	-
Retro Charges	-	-	-	-	-	-	-	-	-	-	-	-	-
Room & Board Refunds	-	-	-	-	-	-	-	-	-	-	-	-	-
Donations	-	-	-	-	-	-	-	-	-	-	-	-	-
Vending Machine Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Cable TV Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Forgiveness of Debt	-	-	-	-	-	-	-	-	-	-	-	-	-
Apartment Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Interest Income	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous Revenue	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Revenue	116.33	173,100	173,100	173,100	163,386	173,100	169,862	173,100	169,862	173,100	173,100	169,862	2,054,539
Personal Care Services													
Salaries and Wages for	29.92	44,518	44,518	44,518	40,210	44,518	43,082	44,518	43,082	44,518	44,518	43,082	524,160
Salaries and Wages for all	17.95	26,711	26,711	26,711	24,126	26,711	25,849	26,711	25,849	26,711	26,711	25,849	314,486
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	4.62	6,874	6,874	6,874	6,208	6,874	6,652	6,874	6,652	6,874	6,874	6,652	80,930
Employee Benefit Program	1.91	2,849	2,849	2,849	2,573	2,849	2,757	2,849	2,757	2,849	2,849	2,757	33,546
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	-	-	-	-	-	-	-	-	-	-	-	-	-
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-	-
Total Personal Care Services	54.40	80,951	80,951	80,951	73,117	80,951	78,340	80,951	78,340	80,951	80,951	78,340	953,133

2nd Year A.I.Z. (worksheet)	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Housekeeping/Laundry												
Salaries and Wages	1.53	2,274	2,201	2,274	2,054	2,274	2,201	2,274	2,201	2,274	2,274	2,201
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll taxes	0.15	219	212	219	198	219	212	219	212	219	219	212
Employee Benefit Program	0.06	91	88	91	82	91	88	91	88	91	91	88
Meetings/Seminars/Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Housekeeping/Laundry	-	-	-	-	-	-	-	-	-	-	-	-
Supplies	0.51	759	734	759	685	759	734	759	734	759	759	734
Linens and Bedding	0.07	104	101	104	94	104	101	104	101	104	104	101
Contract Services	0.05	74	72	74	67	74	72	74	72	74	74	72
Miscellaneous	0.10	149	144	149	134	149	144	149	144	149	149	144
Total Housekeeping/Laundry	2.47	3,671	3,553	3,671	3,316	3,671	3,553	3,671	3,553	3,671	3,671	3,553
Operation / Maintenance												
Salaries and Wage	1.07	1,590	1,539	1,590	1,436	1,590	1,539	1,590	1,539	1,590	1,590	1,539
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0.10	153	148	153	139	153	148	153	148	153	153	148
Employee Benefit Program	0.04	64	62	64	57	64	62	64	62	64	64	62
Meetings/Seminars/ Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	-	-	-	-	-	-	-	-	-	-	-	-
Contract Services	0.14	208	202	208	188	208	202	208	202	208	208	202
Supplies	0.11	164	158	164	148	164	158	164	158	164	164	158
Vehicle Maintenance	0.10	149	144	149	134	149	144	149	144	149	149	144
Building Maintenance	0.23	342	331	342	309	342	331	342	331	342	342	331
Equipment Maint	-	-	-	-	-	-	-	-	-	-	-	-
Utilities	2.93	4,360	4,219	4,360	3,938	4,360	4,219	4,360	4,219	4,360	4,360	4,219
Sanitary and Pest Control	0.23	342	331	342	309	342	331	342	331	342	342	331
Miscellaneous	0.05	74	72	74	67	74	72	74	72	74	74	72
Total Maintenance	5.00	7,446	7,206	7,446	6,726	7,446	7,206	7,446	7,206	7,446	7,446	7,206
Administration & General												
Salaries and Wage	3.42	5,096	4,932	5,096	4,603	5,096	4,932	5,096	4,932	5,096	5,096	4,932
Casual Labor	-	-	-	-	-	-	-	-	-	-	-	-
Payroll Taxes	0.33	492	476	492	444	492	476	492	476	492	492	476
Employee Benefit Program	0.14	204	197	204	184	204	197	204	197	204	204	197
Meetings/Seminars/ Training	-	-	-	-	-	-	-	-	-	-	-	-
Travel Costs	0.20	298	288	298	269	298	288	298	288	298	298	288
Contract Services	0.13	193	187	193	175	193	187	193	187	193	193	187
Employee Records Check	0.22	327	317	327	296	327	317	327	317	327	327	317
Office Supplies	0.20	298	288	298	269	298	288	298	288	298	298	288
Management Services	0.10	149	144	149	134	149	144	149	144	149	149	144
Central Office Overhead	5.86	8,655	8,493	8,655	8,169	8,655	8,493	8,655	8,493	8,655	8,655	8,493
Interest - Operating	-	-	-	-	-	-	-	-	-	-	-	-
Advertising	0.20	298	288	298	269	298	288	298	288	298	298	288
Amortization	-	-	-	-	-	-	-	-	-	-	-	-
Data Processing	-	-	-	-	-	-	-	-	-	-	-	-
Legal and Accounting	0.33	491	475	491	444	491	475	491	475	491	491	475
Audit	0.10	149	144	149	134	149	144	149	144	149	149	144
Telephone and Telegraph	-	-	-	-	-	-	-	-	-	-	-	-
Travel and Entertainment	0.39	580	562	580	524	580	562	580	562	580	580	562
Dues and Subscriptions	0.14	208	202	208	188	208	202	208	202	208	208	202
Insurance - General	0.34	506	490	506	457	506	490	506	490	506	506	490
Licenses	0.61	908	878	908	820	908	878	908	878	908	908	878
Bad Debts	0.07	104	101	104	94	104	101	104	101	104	104	101
Postage	0.10	149	144	149	134	149	144	149	144	149	149	144
Miscellaneous	0.20	298	288	298	269	298	288	298	288	298	298	288
Total Administrative	13.39	19,848	19,325	19,848	18,279	19,848	19,325	19,848	19,325	19,848	19,848	19,325
Total	58.67	87,676	84,676	87,676	80,676	87,676	84,676	87,676	84,676	87,676	87,676	84,676

3rd Year ALZ (worksheet)

Property/Ownership/Use	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep
Depreciation - Land Improvements	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Bldgs & Impr	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Equipment	-	-	-	-	-	-	-	-	-	-	-	-
Depreciation - Automobiles	-	-	-	-	-	-	-	-	-	-	-	-
Rent for Facility	24.24	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391	35,391
Rent for Other - Buildings/Land	-	-	-	-	-	-	-	-	-	-	-	-
Rent for Other	-	-	-	-	-	-	-	-	-	-	-	-
Real Estate Taxes	0.78	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140	1,140
Interest - Mortgage/Fixed Assets	1.84	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689	2,689
Miscellaneous	-	-	-	-	-	-	-	-	-	-	-	-
Total of Property/Ownership/Use	26.86	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220	39,220
Total Operating Expenses	87.92	127,353	127,353	127,353	115,380	127,353	123,362	127,353	123,362	127,353	127,353	123,362
Total Operating Profit/(Loss)	31.63	45,748	45,748	45,748	48,006	45,748	46,501	45,748	46,501	45,748	45,748	46,501
Gross Margin	26.4%	27.4%	26.4%	26.4%	29.4%	26.4%	27.4%	26.4%	27.4%	26.4%	26.4%	27.4%
Total Profit/(Loss)	\$6,527	\$7,280	\$6,527	\$6,527	\$8,786	\$6,527	\$7,280	\$6,527	\$7,280	\$6,527	\$6,527	\$7,280
NOI	3.8%	4.3%	3.8%	3.8%	5.4%	3.8%	4.3%	3.8%	4.3%	3.8%	3.8%	4.3%
												83,598
												4.1%