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Real Estate

August 10, 2010

DES HEALTH PLANNING RECEIVED

The Hon. William L Wainwright Chairman State Health Coordinating Council

AUG 18 2010

Mr. Gene DePorter Chief, Planning Section Division of Health Service Regulation 2714 Mail Service Center 701 Barbour Dr. Raleigh, NC 29699-2714

Medical Facilities Planning Section

RE: Letter of Support for Hospice & Palliative Care of Iredell County Special Need Petition for Gordon Hospice House for Six Inpatient Hospice Beds

Dear Mr. DePorter:

My name is Walter Jones and I serve as Chairman of the Board of Directors with Hospice & Palliative Care of Iredell County. As an active board member, volunteer and someone who has worked with this hospice program for thirteen years, I want to express to you the importance of this unit and the great benefit it has brought to those we serve.

We have cared for an increasing number of patients each year at the Gordon Hospice House. In 2007, the unit required nearly \$600,000.00 from philanthropy and community support to keep it affoat. The following year the residential beds were changed to General Inpatient, allowing our hospice to bill at the appropriate level of care for the acutely ill patients they serve. During the past year, the amount to subsidize the unit decreased significantly due to utilizing the beds as General Inpatient and receiving the reimbursement needed to care for acutely ill hospice patients.

Our Board and community are committed to keep this unit operational and fiscally sound. We ask that you consider our request now as we add the 6 new, much needed beds, for General Inpatient and allow our healthcare team to provide compassionate care to those who need it most.

Thank you.

Sincerely,