

# DEPARTMENT OF HEALTH AND HUMAN SERVICES DIVISION OF HEALTH SERVICE REGULATION

ROY COOPER GOVERNOR MANDY COHEN, MD, MPH SECRETARY

MARK PAYNE

May 5, 2017

Jeffrey Shovelin PO Box 6028 Greenville, NC 27835-6028

**Exempt from Review** 

Record #: 2235

Facility Name: Vidant Medical Center

FID #: 933410

Business Name: Pitt County Memorial Hospital, Inc.

Business #: 1443

Project Description: Replace and relocate PET/CT scanner

County: Pitt

Dear Mr. Shovelin:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of March 29. 2017 the above referenced proposal is exempt from certificate of need review in accordance with N.C. Gen. Stat. §131E-184(a)(7). Therefore, you may proceed to offer, develop or establish the above referenced project without a certificate of need.

However, you need to contact the Agency's Construction and Acute and Home Care Licensure and Certification Sections to determine if they have any requirements for development of the proposed project.

It should be noted that this determination is binding only for the facts represented by you. Consequently, if changes are made in the project or in the facts provided in your correspondence referenced above, a new determination as to whether a certificate of need is required would need to be made by the Agency. Changes in a project include, but are not limited to: (1) increases in the capital cost; (2) acquisition of medical equipment not included in the original cost estimate; (3) modifications in the design of the project; (4) change in location; and (5) any increase in the number of square feet to be constructed.

If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Project Analyst

Construction Section, DHSR

rah William for

Acute and Home Care Licensure and Certification Section, DHSR Paige Bennett, Assistant Chief, Healthcare Planning, DHSR

HEALTHCARE PLANNING AND CERTIFICATE OF NEED SECTION

Assistant Chief Certificate of Need

WWW.NCDHHS.GOV TELEPHONE 919-855-3873

LOCATION: EDGERTON BUILDING • 809 RUGGLES DRIVE • RALEIGH, NC 27603 MAILING ADDRESS: 2704 MAIL SERVICE CENTER •RALEIGH, NC 27699-2704 AN EQUAL OPPORTUNITY/ AFFIRMATIVE ACTION EMPLOYER

cc:



March 29, 2017

Ms. Jane Rhoe-Jones Certificate of Need Section Division of Health Service Regulation NC Department of Health and Human Services 2704 Mail Service Center Raleigh, NC 27699-2704



RE: Request for "No Review" for the Replacement and Relocation of a PET/CT Scanner at Pitt County Memorial Hospital d/b/a Vidant Medical Center

Dear Ms. Rhoe-Jones:

Pitt County Memorial Hospital, Inc. d/b/a/ Vidant Medical Center (VMC) plans to replace an existing GE Discovery ST fixed PET/CT scanner with a GE Discovery IQ PET/Scanner and relocate the scanner from its current location in the hospital's main radiology department to the hospital's new Cancer Center Tower that is adjacent and contiguous to the main hospital, and is scheduled to open May 2018 (see Appendix C for site plans). The reason for the replacement is the existing equipment is 14 years old and has reached the end of its useful life. The total capital costs for the proposed placement is estimated to be \$1,979,298 (see Appendix D). These costs include all expenses associated with the equipment replacement and relocation. The project will be funded through accumulated reserves and is anticipated to be complete by May 2018.

**NOTE:** In approved CON Project Q-10068-12 (Cancer Center Tower Project), VMC proposed in that application the existing PET/CT scanner at the hospital would be relocated to the new tower. Therefore, all capital costs associated with building the space to house a PET/CT scanner has already been approved. The \$250,000 in construction costs presented in this letter represents additional dollars needed to upfit the space in the new tower to accommodate the new replacement equipment (additional shielding, electrical, IS, etc. needs).

Since VMC's project costs less than \$2,000,000 and is being done for the sole purpose of replacing comparable medical equipment currently in use, the proposed project meets the definition of "replacement equipment" found in G.S. 131E-176(22a). Since VMC's proposal meets the definition of "replacement equipment", G.S. 131E-184(a)(7) exempts this project from review. Therefore, VMC requests approval of a no review status for the proposed project. If you require additional information or clarification, please contact me at (252)-847-3631.

Sincerely,

Director of Corporate Planning

Vidant Health

PO Box 6028, Greenville, NC 27835-6028

252-847-3631

jshoveli@vidanthealth.com

# Appendix A Vendor Quote



Date: Quote #: 11-25-2015 PR12-C52352

Version #:

9

Vidant Medical Center 2100 Stantonsburg Rd Greenville NC 27834-2818 Attn: Sandy Sackrason

2100 Stantonsburg Rd Greenville

NC 27834-2818

Customer Number:

1-23I1HJ

Quotation Expiration Date: 12-31-2015

The terms of the Master Purchasing Agreement, Strategic Alliance Agreement or GPO Agreement referenced below as the Governing Agreement shall govern this Quotation. No additional or different terms shall apply unless agreed to in writing by authorized representatives of both parties.

Governing Agreement:

Novation

Terms of Delivery:

**FOB Destination** 

Billing Terms:

80% delivery / 20% Installation

Payment Terms:

NET 30

Total Quote Net Selling Price:

\$1,674,293.00

INDICATE FORM OF PAYMENT:			
If "GE HFS Loan" or "GE HFS Lease" is Services (GE HFS) to fund this arrange		of signature, then you may NOT elect to seek financing with	GE Healthcare Financial
Cash/Third Party Loan			
GE HFS Lease			
GE HFS Loan			
Third Party Lease (please identif	y financing company)		
Agreement (except signatures in	the signature blocks ar	made any handwritten modifications. Manual changes nd an indication in the form of payment section below) by its duly authorized representative as of the date set f	will be void.
CUSTOMER		GE HEALTHCARE James Benecki	11-25-2015
Authorized Customer Signature	Date	Signature	Date
Print Name	Print Title	Product Sales Specialist	
Purchase Order Number (if applicable)		Email: Jim.Benecki@ge.com Office: +1 615 390 3634 Mobile: (615) 390-3634 Fax: (910) 401-1049	



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**Total Quote Selling Price** Trade-In and Other Credits

**Total Quote Net Selling Price** 

**\$1,729,293.00** \$55,000.00

\$1,674,293.00

# To Accept this Quotation

Please sign and return this Quotation together with your Purchase Order To:

James Benecki

Office: +1 615 390 3634 Mobile: (615) 390-3634 Email: Jim.Benecki@ge.com Fax: (910) 401-1049

### **Payment Instructions**

Please **Remit** Payment for invoices associated with this quotation to:

GE Healthcare P.O. Box 96483 Chicago, IL 60693

# To Accept This Quotation

- Please sign the quote and any included attachments (where requested).
- If requested, please indicate, your form of payment.
- If you include the purchase order, please make sure it references the following information
  - The correct Quote number and version number above
  - The correct Remit To information as indicated in "Payment Instructions" above
  - The correct SHIP TO site name and address
  - The correct BILL TO site name and address
  - The correct Total Quote Net Selling Price as indicated above

"Upon submission of a purchase order in response to this quotation, GE Healthcare requests the following to evidence agreement to contract terms. Signature page on quote filled out with signature and P.O. number. ************************************
Verbiage on the purchase order must state one of the following: (i) Per the terms of Quotation #; (ii) Per the terms of GPO#; (iii) Per the terms of MPA #; or (iv) Per the terms of SAA # Include the applicable quote/agreement number with the reference on the purchase order. In addition, source of funds (choice of: Cash/Third Party Loan or GE HFS Lease or GE HFS Loan or Third Party Lease through), must be indicated, which may be done on the quote signature page (for signed quotes), on the purchase order (where quotes are not signed) or via a separate written source of funds statement (if provided by GE Healthcare)."



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11-25-2015

# **GPO Agreement Reference Information**

Customer:

Sandy Sackrason

Contract Number:

PLEASE SEE NOVATION CONTRACT # BELOW

Start Date:

End Date:

11/30/2016

Billing Terms:

80% delivery / 20% Installation

Payment Terms:

NET 30

Shipping Terms:

**FOB Destination** 

NOTICE REGARDING COMPUTED TOMOGRAPHY ("CT") PRODUCTS. This notice applies only to the following GE Healthcare products: CT: Revolution CT and EVO, Optima 680 CT and Optima 520 CT. GE Healthcare has reclassified several advanced software tools and associated documentation to a GE Healthcare Technical Service Technology package that GE Healthcare feels will bring greater value and interest to our customers. GE Healthcare will continue to provide trained Customer employees with access to the GE Healthcare Technical Service Technology package under a separate agreement. GE Healthcare will continue to provide customers and their third party service providers with access to software tools and associated documentation in order to perform basic service on the CT, MR and NM products listed above upon a request for registration for such access. This will allow GE Healthcare to react faster to the future service needs of GE Healthcare customers. If you have any questions, you can contact your sales Service Specialist.

This product offering is made per the terms and conditions of Novation/GE Healthcare GPO Agreement # XR11013 (CT) and # XR11031 (PET-CT).

For access to the applicable Novation Agreement and Contract Summary, please login to the Novation Marketplace website. If you require assistance or are experiencing issues please contact one of the following for support:

Novation Customer Service (888) 7-NOVATE NOVCustomerService@novationco.com

Web Site Technical Support (800) 327-8116 NovationTechSupport@novationco.com



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S9225CM

Date: Quote #: Version #: 11-25-2015 PR12-C52352

Qty Catalog No. Description

# Discovery IQ - 5 Ring Discovery IQ

Discovery\*IQ is the next evolution in whole body PET/CT platform, bringing clinically-relevant innovations in an evolutionary platform designed to open doors to new and advanced procedure possibilities in a non-invasive diagnostic imaging.

Many of the subsystems have been reimagined to bring advances in quantitative PET imaging, single PET/CT organ imaging, managing patient breathing and cardiac movement, PET and CT iterative reconstruction technologies, and workflow efficiency, while providing the highest PET sensitivity in the industry.

Discovery IQ platform introduces LightBurst, a reimagined PET detector, designed for optimal detection efficiency and clinical versatility. The new LightBurst PET detector sensitivity and NECR properties are optimized to perform low and high count rate PET/CT imaging thus potentially allowing faster acquisition time and/or lower injected PET dose.

LightBurst also features an advanced dual integration acquisition channels technology, which greatly improves the count rate accuracy allowing more accurate PET quantitative measurements for all tracers including Ga68, F18, C11, Rb82.

The Discovery IQ consists of an integrated gantry containing:

o an Optima CT540 designed around a 24 rows and 20mm coverage CT detector and a 6.3MHU anode heat storage capacity tube assembly technology. Discovery IQ meets MITA XR-29-2013 Smart Dose Standards.

o a LightBurst PET detector composed of 5 PET rings with integrated Dual energy acquisition electronics.

o a scalable PET iterative reconstruction system

o a Discovery IQ operator console featuring in standard, the following advanced workflow solutions: RadRx patient study prescription; Q.Check a PET data Quantitative integrity check. o a patient imaging table with one head holder, patient security straps and comfort accessories.

## Quantitative Imaging

- o Q.Temp Individual temperature sensor and gain adjustment for each QUAD-Photomultiplier enabling PET acquisition quantitation accuracy.
- o Dual integration acquisition channels simultaneous acquisition greatly improves count rate accuracy for all tracers.
- o Q.Check User configurable data integrity check that can help ensure parameters important for quantitative imaging are saved in the patient DICOM data prior to being sent to the network for analysis and/or archiving. Now includes blood glucose level, date of last therapy, and ability



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Qty Catalog No. Description

to note whether patient is diabetic.

o Q.Prep Prospective Reconstruction

o VUE Point HD utilizes a fully 3D iterative reconstruction technique with all corrections within the loop, enhanced resolution with detector geometry modeling, model-based 3D scatter correction inside and scatter estimation outside the field of view, exclusive randoms corrections based on singles and dead-time correction with pile-up estimates providing high image quality and patient throughput.

o WideView - PET reconstructed transaxial Field of View coverage of 70cm diameter with CT based PET attenuation correction and CT wide-FOV Display. Motion Management Motion Management tools enable the reduction of motion artifacts caused by patient breathing and cardiac movement by acquiring motion information during the scan and incorporating it into motion related PET/CT applications.

o RAD Rx Variable CT protocols within same exam including Average Cine CT for improved attenuation correction

o VIP replay provides integrated list mode processing for generating a variety of scan types (static, dynamic,m gated - PET gated option needed) from a single acquisition.

Power Management

o Energy Save Mode - Place the console, PET computers, and PET gantry into a sleep mode such that non-essential electronics minimize energy usage and heat generation resulting in electricity savings for the facility.

Calibration and Daily Quality Control

Daily Quality Assurance at the start of the scanning day is quick and efficient. A simple protocol launches the DQA procedure, which takes less than 10 minutes and provides you with a daily report.

### CT Features

The Discovery IQ platform can be operated as a standalone CT scanner (without gantry tilt). It offers exceptional power, remarkable speed, high-resolution/low-dose imaging, and full diagnostic capabilities. The Discovery IQ includes the Optima CT540 that can perform a wide variety of clinical applications not requiring gantry tilt and has the following features. Technology

o 0.625mm FWHM at Helical: Helical reconstruction technologies, crossbeam correction, conjugate ray interpolation and hyper plane helical reconstruction with alpha smoothing method allow "Scan Thin 0.625mm, and Recon Thin 0.625mm".

o Advanced metal artifact and contrast media artifact reduction



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Qty Catalog No.

Description

o Tube Unit Assembly with Maximum X-ray heat content: 7.4MJ (10 MHU). Design optimized for exams requiring a large number of scans and less tube cooling. Anode Heat Storage Capacity: 6.3MHU. Heat Dissipation: Anode (max) 840KHU/min

o 53.2kW generator power equivalent to 66kW considering the short gantry geometry (94.9cm Tube to detector distance) X-ray efficiency.

o Volara Digital DAS, Data Acquisition System, with an increased sampling rate of up to 20% and noise reduction up to 33%, enabling outstanding image quality in signal-starved areas (shoulder, hip, large patient, metal).

o Beam Tracking provides real-time X-ray follow-up, enabling high spatial resolution with no post-patient collimation and no dose penalty. Dose Management

o Volumetric Image Space Reconstruction (VISR) provides a 3D filter that reduces noise without compromising resolution, for clear visualization of brain, tumor, and pediatric cases. With the VISR 3D filter, the scanner delivers up to 20% image quality improvement at the same dose, or the same image quality with up to 36% dose reduction.\* (\*) In clinical practice, the use of VISR may reduce CT patient dose depending on the clinical task, patient size, anatomical location and clinical practice. A consultation with a radiologist and a physicist should be made to determine the appropriate dose to obtain diagnostic image quality for the particular clinical task. When ASIR (option) is installed, 3D Neuro filter (VISR) will be disabled

o 3D mA modulation acquisitions may reduce dose compared with fixed mA acquisitions. mA modulation is designed to optimize the dose for the user prescribed noise index. Its effect on dose depends on the patient body habitus, and dose depends on the patient body habitus, and

o ECG Dose Modulation: prospective ECG dose modulation automatically adjusts the mA to reduce dose during systolic phases of the cardiac cycle. o Pediatric scan protocols based on the Broselow-LutenTM Pediatric System. This Color Coding system is incorporated into the protocol selection on the operator's console and is designed to facilitate pediatric emergency care and reduce medical errors

- Dose report: In conjunction with prospective
  display of CTDIvol, DLP and dose efficiency, dose report helps clinicians reach ALARA
  dose, and keep track of it. Report is available in both DICOM secondary capture and
  structured report format.
- Dose Check: Provides the user tools to guide dose given in clinical practice and is based
  on the standard XR-25-2010 published by The Association of Electrical and Medical
  Imaging Equipment Manufacturers (NEMA). Dose Check provides the following: Checking
  against a Notification Value if the estimated dose for the scan is above your site typical
  dose value, checking against an Alert Value where the user needs specific authority to
  continue the scan at the current estimated dose without changing the scan parameters,



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Qty	Catalog No.	Description	
		defining Alert Values for Adult and Pediatric with age threshold, audit logging and review, protocol change control	
		PET/CT Operators Console	
		o Fully integrated PET and CT user interface	
		o Direct Multi Planar Reformat delivers automated axial, sagittal, and coronal reconstruction with excellent image quality for PET and CT images of the patient data being acquired.  Direct3D TM automatically builds 3D models during axial image reconstruction.	
		o Volume Viewer: Environment for 3D processing of any CT, MR, 3D X-ray, and Pet/CT dataset. It provides exceptional tools for analysis, segmentation, measurements, annotation, filming, and exporting of clinically relevant images. Volume Viewer seamlessly combines anatomical image review with PET quantitative measurement capabilities such as SUV.	
		o Freedom Workspace: Innovative hardware and software creates a convenient, ergonomic working environment. It offers sit/stand and horizontal/vertical monitor flexibility. It can also help reduce noise and heat with remote location of the console.	
		o Two 19 -inch diagonal width high-resolution color monitors for image display, analysis, processing, and management of PET, CT, a nd PET/CT images.	
		o Three button mouse with mouse pad	
		o ImageWorks provides instant access to advanced image processing features such as CT Perfusion 4, Advanced Vessel Analysis, CardlQ Xpress Pro or Plus, AutoBone and DentaScan	
		PET/CT Service Features	
		Each system is supported by GE's InSite remote diagnostics, iLinq, and TiP Virtual Assist. InSite broadband - all hardware and software required to remotely connect this PET/CT system to GE's InSite On-Line Center via secure VPN high-speed Internet connections. Enables access to services designed to reduce downtime, improve quality, enhance performance, increase productivity, and expand imaging capabilities.	
		* Trademark of General Electric Company.	
1	P5051TE	Standard length cable set for Discovery PETCT 16sl products	
1	P5051KK	16 fps CT Recon Option	
		Upgrades the standard reconstruction of the CT reconstruction from 6 fps to 16 fps, increasing the productivity of the scanner where required by the user.	
1	P5051TR	2 meter scan option	
		The system can perform a full 2 meter acquisition of both CT and PET data, through the use of	



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Description Qty Catalog No. a cradle extender and specific acquisition protocols. 1 P5051LK PET Gating acquisition option for Discovery IQ enables PET respiratory gating scan functionality. 1 P5051SK Advanced system modeling in PET reconstruction that enhances visual contrast and resolution in both whole-body and brain images by incorporating information about the PET detector's point-spread-function response into the 3D iterative reconstruction. 1 P5051NN Q.Core +2 Powerful, expandable GE PET reconstruction technology makes the latest PET/CT workflows clinically relevant by handling massive PET/CT data sets with ease. Its dual Quad-Core processors routinely reconstruct PET images for clinically relevant data reconstruction and

motion-corrected gated studies at incredible speeds.

time-of-flight studies.

1 S5051AB

A suite of innovative motion management tools from GE Healthcare designed to help clinicians generate more consistent PET measurements, and therefore assess treatment response more accurately than ever before.

Q.Core +2 option adds a 2nd graphics processing unit that extends the clinical utility of the

display of images while your patient is still on the table. Reconstruct fully 3D IR and

Q.Core even further with reconstruction speeds under 75 seconds for VUE Point FX,

Q.AC - Accurate attenuation correction is required for quantitative PET imaging. But in large anatomy imaging at low doses, the CT beam may not be strong enough to fully penetrate through the patient to the detector, potentially resulting in variations in attenuation measurements. Our next generation Q.AC algorithm is designed to reduce potential variance, helping to ensure that the attenuation coefficients used in image reconstruction are accurate. This may improve consistency even in the most clinically demanding circumstances.

Q.Clear - full convergence iterative reconstruction technology designed to provide up to 2 times improvement in PET quantitation accuracy (SUVmean) with up to 2 times improvement in image quality (SNR) enabling accurate small lesion detection, fast and efficient reading and more confident diagnosis.

Q.Static: represents a starting point for adding motion correction techniques to your facility and the opportunity to build towards a full 4D phase-matched workflow. Without disrupting your standard static whole-body workflow, were designing Q.Static to automatically isolate data when organs are in a low motion state, thereby correcting for motion across the entire chest or torso. The result is a single image series with reduced blurring from organ motion, and therefore more consistent quantitation compared to a static image.

Motion Match - Acquires and views fused gated PET and CT images on the console for: PET and

8/14



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Qty	Catalog No.	Description
		CT respiratory and cardiac capability for motion analysis; PET and CT dynamic imaging for compartmental PET data model analysis and retrospective CT gating; and PET attenuation correction from CT diagnostic data, including dynamic and gated CT techniques for motion management.
		Q.Freeze combines the quantitative benefits of 4D phase-matched PET/CT imaging into a single static image that uses 100 of the counts collected in the acquisition. Combine with Q.AC to create 4D cine data for attenuation correction of PET images at low dose levels.
1	B77292CA	Service cabinet for system accessories storage
1	В7500РТ	The PET Clinical Best-practices Workshops are advanced training modules designed for Radiologists, Nuclear Medicine Physicians and Oncologists. The modeules provide a unique opportunity to learn from experts in doctor-to doctor settings. The program includes a central and local workshop:
		Central workshop: one full-day workshop in a central location targeted for the second half of 2015. The program will feature clinical experts/key opinion leaders (KOLs) demonstrating how they read and report with more accurate and consistent quantitation provided by Discovery IQ. Up to three reading physicians from each purchasing site will be invited with travel and lodging included in the cost of the workshop.
		Local workshop: GE will organize a local will include 2 hours of lectures followed by a workshop for radiologists, nuclear medicine physicians and oncologists hosted by one clinical expert/KOL. This education session will educate physicians about how to read and interpret Discovery IQ clinical images, and to harvest high performance and more accurate quantitation delivered by Discovery IQ. The local workshop will take place at a mutually agreed upon date. GE will sponsor a meeting room in a local venue.
		Note: No CME credits will be provided. Restrictions may apply to physicians licensed in Massachusetts or Vermont.
1	E8507PE	The Medrad Intego PET Infusion System is redefining PET by addressing the complexities of today and the challenges of tomorrow with operating a PET department. From reducing unnecessary radiation exposure to technologists, to providing personalized patient care, to driving improved practice economics, Medrad Intego can be the solution for your initiatives. Utilizing a fully shielded, mobile design, the system infuses accurate, repeatable, patient-specific doses from a multi-dose vial, all managed through a simple touchscreen. Re-think PET and unlock the potential of your practice with Medrad Intego.

acceptable dose for each unique patient

Practical and precise weight-based dosing enables clinicians to prescribe a minimum

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Qty Catalog No.

### Description

 Utilization of a multi-dose vial streamlines workflow, and creates opportunity for schedule compression and fewer radiopharmaceutical deliveries

# Drive Operational Efficiency

- Automated dose preparation, administration and documentation eliminates non-value added steps
- HIS/RIS/PACS connectivity, mobility, and full battery operation streamlines processes and workflow

### **Enhance Practice Competitiveness**

- Precise, personalized dosing differentiates Medrad Intego sites to the surrounding referral base
- Dose-on-demand functionality provides the flexibility to respond to late arriving patients or those with unmet prep conditions

## Reduce Technologist Radiation Exposure

- Tungsten and lead shielding provide proven reductions in radiation exposure to technologists
- Automated dose preparation and infusion enables increased distance and hands off operation

### Personalize Patient Care

- Automated weight-based dosing from a simple touchscreen enables clinicians to administer an accurate, personalized dose for each patient
- Variable flow rate (0.5 ml/sec or 1 ml/sec) and saline test infusion support treatment for fragile veins

## NOTES:

Medrad to coordinate direct with the customer. Customer to supply one dose of FDG for linearity decay test. Customer must also pre-order SAS and PAS; Required on-site for install

Anticipate 2 days install over more than 1 visiti due to the nature of the install (calibration and linearity decay tests).

Included with the purchase of this product 2-3 days of applicatins training are included.

# WARRANTY:

12 months from installation by the Medrad representative and/or 18 months from shipment.

Warranty includes parts, safety and quality related software update(s), labor and travel within the countries.



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Qty	Catalog No.	Description	
		Optional remote diagnostic capability is availabble in the US only and will be managed by Medrad.	
		US customers should follow the VirtualCare pre-install checklist to enable remote diagnostics.	
		The service strategy for the PET Intego product will be handled solely by Medrad and its distributors.	
		Yearly Preventative Maintenance due to dose calibration data; 2 weeks per GE notice. Preventative Maintenance will take approximately 2 hours.	
1	E8819KA	Varian RPM with install	
1,	E8819HB	RPM Mount for GT For PET/CT Only	
1	E6315JE	DIACOR RTP Flat Tabletop for CT and PET/CT Systems- RT16, DVCT, Discovery PET/CT 600, 610, 690, 710, HD750, and VCT	
		Diacor Radiation Therapy Planning Overlay For GE Healthcare Global Tables, Model 1700, 2000 and PET/CT	
		The Radiation Therapy Planning Overlay, or "CT Overlay", provides a secure flat surface for CT Simulation applications, consistent with the treatment couch, for accurate and reproducible patient positioning.	
		FEATURES/BENEFITS	
		o Carbon fiber construction with foam core provides durable, light-weight device with outstanding imaging properties o Varian Exact Technology and Indexing Immobilization Patient Positioning system along entire length of the overlay o Designed specifically for GE Healthcare's Global Table o Easily locks and unlocks from the CT Table, providing easy transition between therapy and diagnostic procedures	
		INCLUDED:	
		o Carbon Fiber CT Overlay with locking accessories o Two Varian Exact Couch Indexing Bars o One Varian Respiratory Gating Interface Plate and associated mounting hardware	
		SPECIFICATIONS:	
		Weight: 30 lbs. (13.61 kg) Length: 85.25 in. (217.17 cm) Width: 20.87 in. (53.0 cm) Height: 1.62 in. (4.12 cm)	
1	E4502F	The 14KVA Partial UPS has been specifically designed to coordinate with GE Healthcare CT & PET/CT scanners. In the event of a power outage a partial system UPS provides continuous backup power to the scanner host and control computers, thus assuring no loss of usable scandata.	



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Catalog No. Description Qty Critical circuits in the gantry and table remain powered which facilitate the safe removal of the patient from the scanner. If power is restored within the battery hold-up time, the operator can continue scanner operations without the need to reboot the system. When longer power outages are anticipated, the UPS provides time for the operator to safely remove the patient and complete an orderly shutdown of the system software Maintains system electronics and allows critical scanner operations to continue for 10 minutes (typical) after loss of power Protects electronics from under voltage, brownouts, line sags, over voltage and transients **SPECIFICATIONS** Dimensions (H x W x D): 49" x 12" x 32" Weight: 620 lbs. Output Frequency: 50 or 60 Hz, auto-sensing NOTE: ITEM IS NON-RETURNABLE AND NON-REFUNDABLE E4502AB The 90Amp CT system main disconnect panel (MDP) serves as the main facility power 1 disconnect source installed ahead of the system PDU. The MDP will disconnect system power on first loss of incoming power, helping to prevent damage to system components. It also includes an automatic restart control circuit which restores power to the CT System PDU after a power outage. Can reduce installation time and cost by eliminating delays in obtaining individually enclosed components and on site assembly (ex: main circuit breaker, feeder overcurrent devices, magnetic contactors and UPS emergency power off are combined into a single panel) Configuration flexibility - can be used as a stand-alone main disconnect or with the optional partial system UPS. (On systems where the optional partial system UPS is used the main disconnect panel also provides NEC mandated emergency power off control to both the PDU and UPS Designed and tested for GEHC CT products Specifications: Automatic restart incorporates an adjustable time delay to delay main power until the

power has stabilized for 5 seconds

UL, cUL and CE labeled

1

Medrad Stellant D Dual-Flow Ceiling Mount Injection System with Short Post. Requires E8007PJ

One flush wall mounted remote emergency off pushbutton furnished with each system



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Qty	Catalog No.	Description	
		Mounting Plate be added to the orderE	
1	E8007PJ	OCS III MOUNTING PLATE	
1	E8008P	VQC Phantom	
		PET/CT VQC Volumetric Quality Control Phantom for Discovery, IQ 3-ring (15 cm), IQ 4-ring (20 cm) , IQ 5-ring (25 cm), Discovery 710, 610, 690, 600, Optima 560	
1	E8008PS	PET ANNULUS PHANTOM SHIEL	
1	E8008PN	The PET Annulus DQA (Daily Qualified Assurance) imaging phantom for the Discovery IQ R system or SIGNA PET/MR system is a uniform solid suspension of Ge-68 encased and sec an annular, black plastic shell.	
		<ul> <li>Recommended for accurate calibration of your PET detector and easier quality control</li> <li>Designed to be held in place during use by standard source holders provided with scanning equipment</li> <li>No mechanical maintenence is required</li> </ul>	
2	W0100CT	6 Day CT TiP Onsite System Training	
		CT Onsite Training for a new CT system	
		<ul> <li>One 4 day onsite visit to coincide with system start-up.</li> <li>One 2 day onsite follow-up visit 6-8 weeks post system start up.</li> </ul>	
		During the first visit, the applications specialist will work with the medical and technical staff on system operation and patient procedures. The training produces the best results when a dedicated core group of 2-4 CT technologists complete the session with a modified patient schedule. It is suggested that key physicians are available to participate in the protocol implementation and image quality review sessions. By the end of this visit, the core group should be able to perform the routine patient procedures.	
		The 2 day revisit is suggested after the staff has run the system for 6-8 weeks, however this is flexible based on the site needs. The training will focus on the intermediate and advanced functions of the system or special needs of the customer. The training produces the best results when the same dedicated core group of 2-4 CT technologists from the initial visit complete the session with a modified patient schedule.	
		This training program must be scheduled and completed within 12 months after the date of product delivery.	
		Discovery VCT IB Options	



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Qty	Catalog No.	Description	
1		Discovery VCT IB Options	
3	E8507PJ	Silver Vial Shield	
		Quote Summary:	
		Trade in of existing DST 4 PET CT Total Quote Net Selling Price	(\$55,000.00) \$1,674,293.00
		(Quoted prices do not reflect state and local taxes if applicable. Total Net Selling Price Includes Trade In allowance, if applicable.)	

# Appendix B Equipment Comparison Table and Brochures

# Equipment Comparison

	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type of Equipment (List Each Component)	GE Discovery ST PET/CT Scanner	GE Discovery IQ
Manufacturer of Equipment	General Electric	General Electric
Tesla Rating for MRIs	n/a	n/a
Model Number	Discovery ST	Discovery IQ
Serial Number	04372 PT9	TBD
Provider's Method of Identifying Equipment	PITPET1	TBD
Specify if Mobile or Fixed	paxij	fixed
Mobile Trailer Serial Number/VIN #	n/a	n/a
Mobile Tractor Serial Number/VIN #	n/a	n/a
Date of Acquisition of Each Component	2003	2017
Does Provider Hold Title to Equipment or have a Capital Lease?	Hold title	Hold title
Specify if Equipment Was/Is New or Used When Acquired	New	New
Total Capital Cost of Project (including construction, etc.)	\$2,890,816	\$1,979,298
Total Cost of Equipment	\$2,330,662	\$1,729,293
Fair Market Value of Equipment	\$55,000	\$1,729,293
Net Purchase Price of Equipment	\$2,330,662	\$1,674,293
Locations Where Operated	VMC room 1 RA031	VMC Cancer Center
Number Days in Use to be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	%0	%0
Percent of Change in Per Procedure Operation Expenses(by Procedure)	%0	%0
Type of Procedures Currently Performed on Existing Equipment	PET/CT Scans	n/a
Type of Procedures New Equipment's Capable of Performing	n/a	PET/CT Scans

# DISCOVERY™ IQ

IMAGE QUALITY.
INTELLIGENT QUANTITATION.



# ENABLING BEST POSSIBLE PATIENT OUTCOMES FOR MORE PEOPLE IN MORE PLACES



You knew that PET/CT was capable of more. It's why you said you need to see smaller lesions with lower dose, to scan faster, to read more efficiently and to grow your patient services. You imagined a system that allowed you to select a dose, tracer and scan time customizable to the needs of each patient. You imagined seeing the effects of treatment before any physical results manifest. You imagined a system that realized your need for a personalized approach to patient care, and that is exactly what we designed Discovery IQ to do.

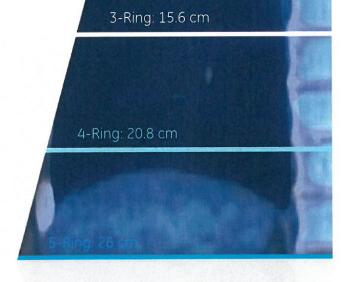
# CARE FROM DISEASE DETECTION THROUGH TREATMENT ASSESSMENT



SCAN IN 1/2 THE TIME AND 1/2 THE DOSE1

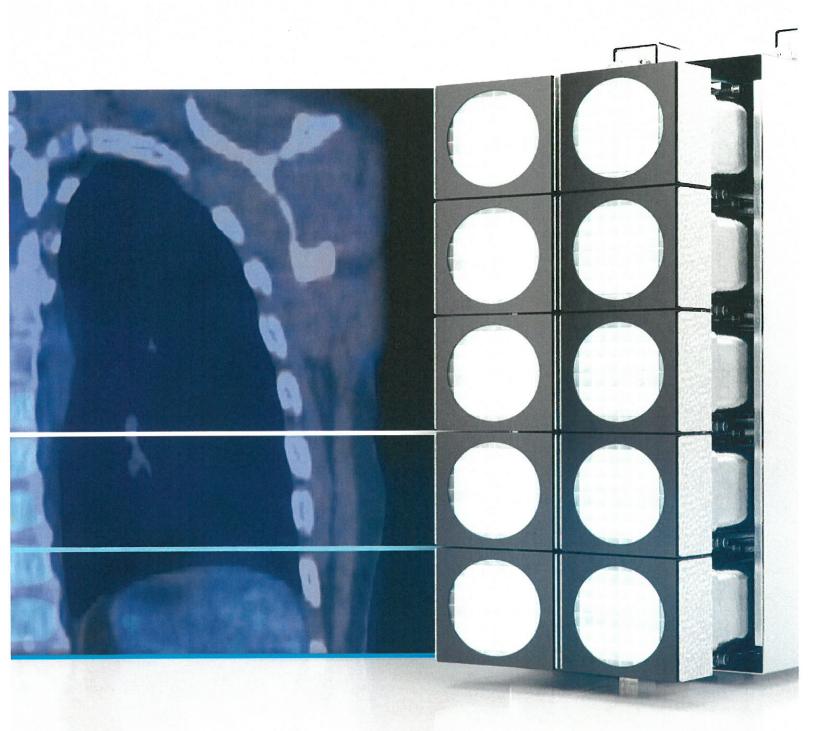
The LightBurst PET detector does more than increase the clarity of the image; it increases the speed that you acquire it, helps to reduce the dose you expose your patient to and aids in strengthening your confidence to see smaller lesions. It's technology that was designed with a goal towards personalizing care. We focused on the variables that directly affect clinical outcomes to develop technologies that really make a difference, an innovative PET detector that cuts scan times and dose amounts in half.

# A BRIGHTER WAY TO IMAGE



The ability to decrease dose almost in half for our cancer patients, who often receive multiple studies, is a great thing. Also, our previous scan time was reduced by 50 percent allowing for improved patient comfort and scanner throughput.

-Dr. Jasmina Oberhaus, Advocate Condell Medical Center



# Quantitative accuracy

Dual Acquisition Channels deliver quantitative accuracy for both low-count and high-count rate radioisotopes at up to 20 percent count recovery at peak with an accuracy of up to \*/- 3.5 percent at 22 cps/kBq.

### **Highest NECR**

The highest clinical Noise-Equivalent-Count-Rate for clinical <sup>18</sup>F in the industry<sup>2</sup> and high NECR for both low-count and high-count rate radioisotopes such as <sup>68</sup>Ga, <sup>11</sup>C, <sup>82</sup>Rb and more.

# Largest Field-of-View<sup>2</sup>

Up to 26 cm of coverage for fast acquisition times, even for full organ coverage, in the fewest possible bed positions with one-third the scan time<sup>1</sup> and MotionFree thorax imaging as fast as four minutes.

# **Highest NEMA sensitivity**

The highest NEMA sensitivity in the industry<sup>2</sup>, with up to 22 cps/kBq, for fast acquisition times, low dose scans and outstanding small lesion detectability.

# RAISING THE VALUE OF PET STARTS WITH THE LETTER 'Q'

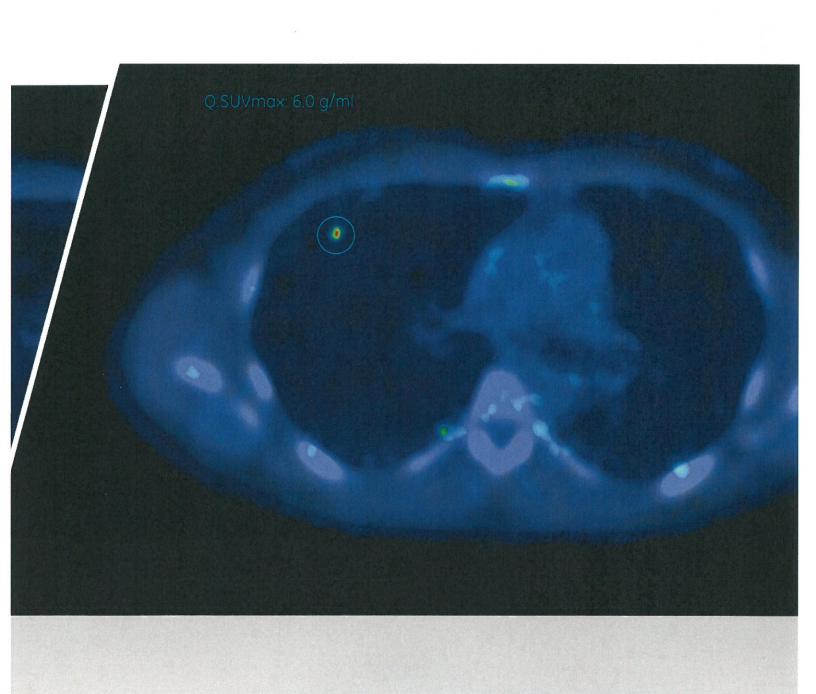
Quantitation helped establish PET/CT as a valuable clinical tool. It provided an important starting point to find and follow disease throughout the course of treatment, but it was limited by the technologies used to produce it. For the first time, consistent, accurate SUV measurements are possible with Q.SUV. The 'Q' is important. It signifies the SUV measurement was produced exclusively with our innovative PET reconstruction technology, Q.Clear, which delivers not only 2x improvement in image quality (SNR) but also up to 2x improvement in quantitative SUV (SUV<sub>mean</sub>). Q.SUV is more than a starting point for clinical decisions. Because it is more accurate and consistent than conventional methods, it becomes more than a number, it becomes a tool for communication.

# QUANTITATIVE SUV YOU AND YOUR PATIENTS CAN TRUST



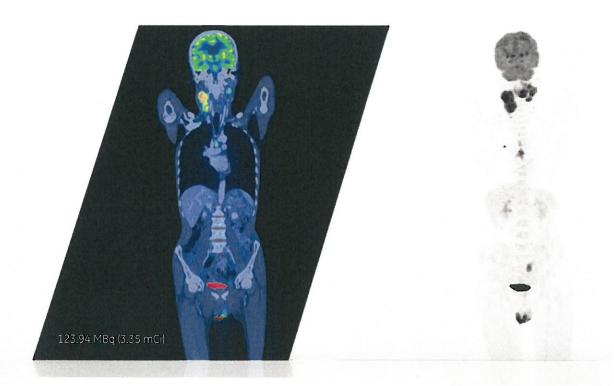
A patient's scan post chemotherapy showed a small pulmonary nodule with an SUV of 2.29. Using Q.Clear, Q.SUV measured 6.0. Given the patient's history of colorectal cancer, this lung nodule was likely metastatic disease. This nodule was histologically proven to be metastatic disease following surgical resection. Q.Clear gives us greater diagnostic confidence in the assessment of small FDG avid pulmonary nodules.

- Prof. Fergus Gleeson, Churchill Hospital



# GET THE WHOLE PICTURE WITH 4x LOWER DOSE<sup>1</sup>

Nothing is more personal to the patient PET/CT experience than dose. At GE Healthcare we are more than just committed to lowering radiation dose during scans, it's a passion of ours. Discovery IQ was engineered to ensure the highest quality PET/CT care available at the lowest dose possible. The same technologies that improve image quality and quantitation also lower dose requirements, like the high NEMA sensitivity of the LightBurst PET Detector and Q.AC, an advanced image reconstruction technique that reduces dose up to 20x for CTAC. In addition, there is a low kV choice that allows small patients to be scanned at 80 kV and easy-to-use management tools that help clinicians track patient dose histories and balance image quality with dose.



We have seen first-hand that increasing sensitivity allows us to significantly reduce the injected dose to the patient. From my point of view this is very important for young patients. Thanks to the breakthroughs in medical oncology treatment, survival rates have increased and PET is used for the follow up of these patients. The more you can reduce the dose the better it is for the patient.

 Professor Frédéric Courbon, M.D., Ph.D. Nuclear Oncology Head of Imaging Department, Institut Universitaire du Cancer de Toulouse

# A PERSONALIZED APPROACH TO DOSE REDUCTION



# DO MORE WITH WHAT YOU HAVE

Developing clinically impactful technologies is only one aspect of our commitment to helping you grow and protect your clinical offering of PET/CT. We put as much energy into the efficiency, productivity and profitability of Discovery IQ's design as we did into its revolutionary technologies, allowing you to get the most out of your asset. It's an approach to PET/CT that gives customers' new stories to tell about their PET/CT experience. Stories about how much lower their patient dose is, how many more patients they are able to see per day and how they are able to offer PET for new clinical applications. Stories that are best told in their own words.



- Q.Clear is an exceptional way to make PET/CT images. The results almost speak for themselves it's dramatic, we know from studies that it's correct. If the quantitation is better it's better for everyone. It's win-win.
  - Dr. Bradley, Oxford University
- The Discovery IQ allows our partners to deliver lower dose to the patient, and we believe that will become more of a primary factor in the US market. It also enables shorter scan time, and that's becoming more critically important for patient care.
  - -David Delia, Senior VP of Operations, Alliance Radiology
- We are seeing lesions more clearly and accurately, and our readings are more precise so that helps our oncologists with their treatment planning.
  - Dr. Jasmina Oberhaus, Advocate Condell Medical Center
  - The Discovery IQ meets all our clinical requirements today, and the upgrade path will keep Advocate Condell at the forefront of innovation for the foreseeable future.
    - -Greg Pilat, Systems Director of Radiology, Advocate Health Care

- With Discovery IQ we have been able to significantly reduce acquisition times, which is more comfortable for our patients, more efficient for our staff while maintaining image quality.
  - -Salvador Borges-Neto, M.D., Division Chief, Nuclear Medicine, Duke University
- We have been able to add an additional patient per hour with no rush or compromise, and the additional throughput has helped increase revenue to the department.

  Discovery IQ provides us with the flexibility to scan extra patients from the clinical research department or private hospitals.
  - -Professor Frédéric Courbon, M.D., Ph.D. Nuclear Oncology Head of Imaging Department, Institut Universitaire du Cancer de Toulouse
- The image quality is excellent, but the biggest advantage is the increased sensitivity of the scanner, which allows us to detect lower levels of hypermetabolic activity. This enables us to detect smaller, less active lesions, which may not have been as conspicuous on a different scanner.
  - -Dr. Charles Spirtos, Akron Hospital

# A WHOLE NEW LOOK TO CLARITY

Imaging with PET/CT starts to look different when you combine faster scan times, lower dose techniques, the ability to scan patients of all sizes and still have the clarity necessary to detect extremely small lesions. It starts to look a lot more powerful. See for yourself the potential this kind of power can unlock.

**2 m head-to-toe in 14 minutes**NaF bone scan

Discovery IQ 5-Ring NaF 118 MBq (3.19 mCi) BMI: 22.0 2 min/bed, 5 bed positions 1 min/bed, 4 bed positions







# 3x faster scan - five minute whole body Cervical carcinoid and Huntington's disease scan

Discovery IQ 5-Ring Follow-up scan, August <sup>16</sup>F-FDG 313 MBq (8.94 mCi) BMI: 30.0 1 min/bed, 5 bed positions

Patient with Huntington's disease able to hold still during 5 minute scan.





Conventional PET/CT
Baseline scan, March

F-FDG

279 MBq (7.5 mCi)

BMl: ~30.0

2 min/bed, 7 bed positions

Due to Huntington's disease, patient unable to hold still for entirety of a 14 minute scan.

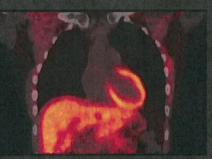




Full thorax - one bed position

Discovery IQ 5-Ring <sup>13</sup>N-NH<sub>3</sub> (Ammonia) 347 MBq (9.38 mCi) BMI: 20.1 Scan: 15 mins







# Q.Clear improves lesion definition

<sup>18</sup>F Choline head-to-toe scan

Discovery IQ 5-ring

<sup>18</sup>F Choline

285.3 MBq (7.71 mCi)

BMI: 22.0







Q. Static with Q. Clear helps delineate lesion

Liver scan Q.SUV values and volumes more representative

# Non-Q.Clear and Non-Q.Static

Volume: 87.41 cm<sup>3</sup> Max: 8.73 g/ml Mean: 4.81 am/ml

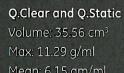
Discovery IQ 5-ring

<sup>18</sup>F-FDG

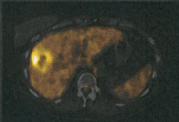
255 MBq (6.9 mCi)

BMI: 30.9









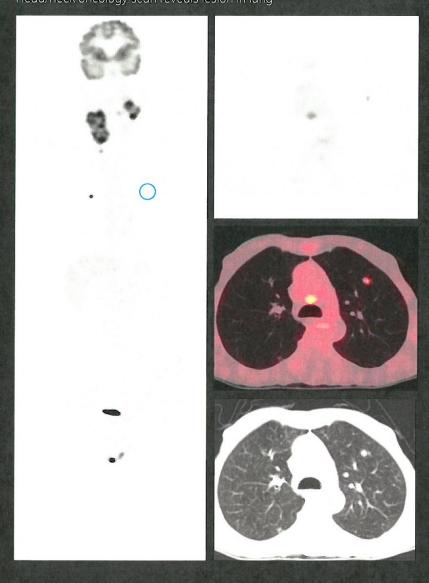
Small lesion detectability at lower dose Head/neck oncology scan reveals lesion in lung

Discovery IQ 3-Ring

<sup>18</sup>F-FDG

123.94 MBq (3.35 mCi)

BMI: 13.7



**Ultra low-dose scanning** Whole-body FDG scan

Discovery IQ 5-Ring

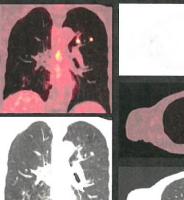
18F-FDG

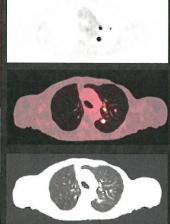
97.8 MBq (2.6 mCi)

BMI: 18.0

2 min/bed, 5 bed positions











# Imagination at work

Product may not be available in all countries and regions. Contact a GE Healthcare Representative for more information.

GE Healthcare 3000 N. Grandview Blvd. Waukesha, WI 53188 USA

Data subject to change.

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Pitt County Memorial Hospital 2100 Stantonsburg Road Greenville, NC 27834

Attn: Mr. Tom Webb

Page 1

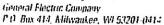
Date: August 18, 1999

Quotation Number: C7ZC12A

GENERAL ELECTRIC COMPANY is pleased to submit this quotation for the products described herein, subject to the enclosed Standard Conditions of Quotation (7557 Rev. 1/99) and the following:

- o Special Terms: Forms F4910X R6/96
- o Warranty: See attached Warranty Form 8526
- o Terms of Delivery: F.O.B. Destination (Rigging Charges Paid by Customer)
- o Quotation Expiration Date: October 18, 1999
- o Terms of Payment: 10% Down Payment, an Additional 25% 120 Days
  Prior to Shipment, an Additional 50% Due upon
  Delivery, 15% Balance on Installation and
  - Availability for First Use.
- o Contract Price Protection: 12 months from date of contract execution, subject to increase by .5% per month after such 12 month period

GENERAL ELECTRIC COMPANY:		BUYER: Pitt County Memorial Hos	pital
o Submitted By:		o Agreed To By:	1.00
Robert J. Mulvaney Sales Representative 14301 Southlakes Drive Suite E Charlotte, NC 28273 Phone: (704) 588-1244 o Accepted By:	Date	Authorized Customer Representative	Date
o Credit Approval By:	Date	Anger . The second seco	
	.= :::=		





Pitt County Memorial Hospital 2100 Stantonsburg Road Greenville, NC 27834 Page 2

Date: August 18, 1999

Quotation Number: C7ZC12A

Attn: Mr. Tom Webb

DESCRIPTION

ADVANCE PET SCANNER

PRICE

### Base System

1 S9110JD

CATALOG

OTY

The GE Standard Advance PET Imaging System is a State-of-the-Art Whole Body PET Camera System for the Quantification of Biochemical and Metabolic Processes. The Camera System Features Exceptional 3D Spatial Resolution, Outstanding Image Quality, High Count Rate Capabilities, Easy Operator Interaction, Enhanced Patient Throughput and Traditional GE Reliability. The Advance System Consists of:

### Detector/Gantry Subsystem:

- o Optimal Detector Ring Alignment is Provided Via Gantry Tilt: -Tilt Range +/-20%
- o 59cm Patient Port Allows for Large Patients
- o 18 Detector Rings Imaging a 15cm Axial Field of View
- o Imaging of 35 Simultaneous Slices in Stationary Mode
- o 92.7cm Detector Ring Diameter Provides Excellent Image:Quality
- o High Count Rate Capability for Use in 0-15 Water or Rb-82 Studies
- o 12096 Individual Bismuth Germanate (BGO) Crystal Detectors: 4.0mm Transaxial x 8mm Axial x 30mm Radial
- o 672 Dual Photomultipier Tubes for Increased Positional Sampling





Pitt County Memorial Hospital 2100 Stantonsburg Road Greenville, NC 27834

Attn: Mr. Tom Webb

Page 3

Date: August 18, 1999

Quotation Number: C7ZC12A

QTY CATALOG

#### DESCRIPTION

PRICE

- o 1mm Tungsten Interplane Septa Provide for Improved Shielding of Radiation Originating Outside Individual Detector Planes
- o Retractable Collimator for Full 3D Acquisition
- o 56 Individual Detector Cassettes Allow Easy/Fast Servicing
- o Rotating Pin Source Mechanism Ensures the Most Accurate Transmission and Detector Normalization
- o Simultaneous Acquisition and Image Reconstruction Allows for High Patient Throughput
- o Fast Patient Positioning is Accomplished with Convenient Operator Controls on Both Sides of Gantry. Gantry and Table Position is Indicated on Display on Each Control
- o Accurate/Reproducible Patient Positioning is Accomplished with a Triple Laser Positioning System

Patient Imaging Table Consisting of:

- o Carbon-Fiber Design for Minimal Attenuation
- o Horizontal Motion of the Imaging Table Controlled Either by Computer Control at the Operator Workstation Manually from the Gantry
- o Patients up to 400 lbs. (117kd) can be Accommodated
- o Table Height is Adjustable from 52.8cm to





Pitt County Memorial Hospital 2100 Stantonsburg Road Greenville, NC 27834

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Page 4

Date: August 18, 1999

Quotation Number: C7ZC12A

QTY CATALOG

DESCRIPTION

PRICE

104.0cm

- o One Fixed Offset Head Holder Provided
- o Two Arm Rests are Provided for Patient Comfort. These Rests Can be Placed in Any Position Along the Length of the Table.
- o Total Longitudinal Travel is 170cm +/-0.5mm Either Computer/or Manually Controlled

#### Calibration Phantom:

- o A 20cm Combination Phantom is Provided for Cross Calibrating the PET Camera with a Well Counter
- o Inserts are Included for Measurements of:
  - Scattered Radiation
  - Scatter Correction
  - Attenuation Correction

### Data Acquisition Processor:

- Static
- Dynamic
- Gated
- Whole Body
- o 68030 Microprocessor/VME Bus Acquisition Controller
- o Dedicated Sorter Processor with 128 Mb of Memory (Expandable to 0.5 Gb)
- o Mercury i860 Floating Point Array Processor 40 MIPS/80MFLOPS with 16 Mb of Memory
- o Interface for ECG Trigger Unit

Operator Image Acquisition/Display/Analysis Workstation:





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Date: August 18, 1999

Quotation Number: C7ZC12A

QTY CATALOG

DESCRIPTION

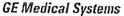
PRICE

- o HP C Series, Model C110 Workstation
- o 128 Mbyte RAM
- o 4 GByte Disk Storage (Two 2 GByte Drives)
- o 19 Inch High Resolution (1280x1024) Color Display
- o 10 Serial Ports
- o IEEE 802.3 Ethernet Utilizing TCP/IP
  Protocol
- o Keyboard and Mouse
- o IEEE "POSIX" 1003.1 Standard UNIX Operating System
- o XII/Motif Graphical User Interface
- o 2.0 Gbyte 4mm DAT Tape
- o Dedicated Scanner Control Pad
- o V.34 Modem

System Software Consisting of:

نين<sup>ائي</sup> Softwa

- o Acquisition Software for:
  - Static
  - Dynamic
  - Gated Including Forward, and Backward Framing as well as Bad Beat Rejection
  - Rectilinear Mode for Patient Positioning
  - Transmission Scanning for Detector Normalization and Calculation of Tissue Attenuation





General Electric Company P.O. Pox 414 Milwanker, WI 53201-0414

## QUOTATION

Pitt County Memorial Hospital 2100 Stantonsburg Road Greenville, NC 27834

Attn: Mr. Tom Webb

Page 6

Date: August 18, 1999

Quotation Number: C7ZC12A

OTY CATALOG

### DESCRIPTION

PRICE

- o Tomographic Image Reconstruction Software Consisting of:
  - Self-Attenuation Correction Via Measured or Calculated Methods
  - Multiple Reconstruction Filter Types
  - On-the-Fly Corrections for:
     Detector Normalization
     Random Coincidences
     Dead Time
     Scatter Correction
  - 64 x 64, 128 x 128 or 256 x 256 Matrices
- o Image Analysis and Display Software:
  - Motif Graphical User Interface for Easy Operator Interaction
  - Simultaneity of Acquisition, Reconstruction, Display and Archival
  - Multiple Stored or User Defined Color Palettes
  - Transaxial, Sagittal, Coronal and Oblique Angle Reorientation
  - Clinical Software for Use in Cardiology, Neurology, Oncology and General Image Processing
  - ROI/Time Activity Curve Generation
  - ROI Statistical Analysis
  - Magnify, Minify
  - Vertical and Horizontal Activity Profiles
  - Screen Labeling
  - Standard Image-to Image Arithmetic
  - Single and Multi-Position Cine Displays
  - Interactive 3-D Multi-Plane Image Review
  - Protocols and Support for User Programmability





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Page 7

Date: August 18, 1999

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		X	 CILCLEN
QTY	CATALOG	DESCRIPTION	 PRICE
		Operators Workstation	
1	P5090JA	2D/3D Volume Acquisition/Reconstruction Enhanced Option for the Advance PET System. This Ten i860 Parallel Reconstruction Processor for Rapid, Industry Leading 2D and 3D Sinogram Processing Includes 350MB Memory and Enhanced Performance Software. Increased Speed in 2D Reconstruction.	
1	P5090JB	2D/3D Volume Acquisition/Reconstruction Ultra Option for the Advance PET System. An Add-On Option to Upgrade an Existing 10 Node 3D AP System to a Total of 20 Nodes and 700MB Memory. The Ultra Option Provides Ultimate 2D and 3D Reconstruction Performance. NOTE: Prerequisite Purchase of P5090JA.	
1	P5040JA	ADVANCE Additional Raw Data Memory.	
		128MByte of Additional Dynamic Ram Memory. Raw Data Memory Expansion may Continue up to 512MBytes Which will Allow for 40 More Frames/Sec for Each Additional 128MByte Increment.	
1	P5080SD	The Image Registration and Fusion Application Package Allows the Simultaneous Viewing of Two Different Image Sets; the Co-Registration of One Set to Another, and Viewing with Two Color Scales the Fused Results. This Option to the Standard Advance Display and Analysis Package is Fully Integrated, Complete with an Operator's Manual, is FDA 510K Cleared, and Driven from an Easy to use Graphical Interface.	
1	P5050KE	4mm DAT Drive, Optical Disk and Laser Camera Interface for Analysis Workstation	





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Date: August 18, 1999

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QTY	CATALOG	DESCRIPTION	PRICE
1	P5080SA	The Patlak Analysis Software Package is a Kinetic Compartmental Model that Transforms PET Tracer Activity into Regional Estimates of Physiological Function. The Three Compart- mental Model is Based on the Sokoloff-Huang Method. The Application is Capable of Pro- ducing Patlak Plots as well as Four Patlak Image Types: Region Influx Rate, Slope, Y-Intercept, and "Goodness-of-Fit". This Option to the Standard Advance Display and Analysis Package is Fully Integrated, Complete with an Operator's Manual, is FDA 510K Cleared, and Driven from an Easy to use Graphical Interface.	
	P5080SB	The FDG Autoradiographic Software Package is a Kenetic Model that Generates Quantified Images of Regional Metabolic Rate of Glucose Metabolism. This Option to the Standard Advance Display and Analysis Package is Fully Integrated, Complete with an Operator's Manual, is FDA 510K Cleared, and Driven from an Easy to use Graphical Interface.	
1	P5050KB	4mm DAT Drive 5-1/4 Inch Optical Disk	
1	P5050KW	Internal 2GB FW SCSI Disk Upgrade	
1	P5050JC	ADVANCE Laser Text Printer.  HP LaserJet 4M Printer Which Provides 600x600 Dots Per Inch (dpi) and an 8-Page per Minute Printing Capability.	
1	P5080SE	Normals Database Software Package for PET. An Option Software Tool for Creating Mean and Standard Deviation Reference Images Within the Advance Image Display and Analysis Product Software.	





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Attn: Mr. Tom Webb

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Date: August 18, 1999

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QTY CATALOG

DESCRIPTION

PRICE

1 P5040JE

Very High Capacity Storage for Raw Data on the Operator Workstation. Formatted Size is 9.0 Gbyte with the Accompanying GE Software, Which Allows Approximately 1400 Wordmode 2D Frames or 350 Bytemode 3D Frames.

TOTAL NET SELLING PRICE

2,330,661.75

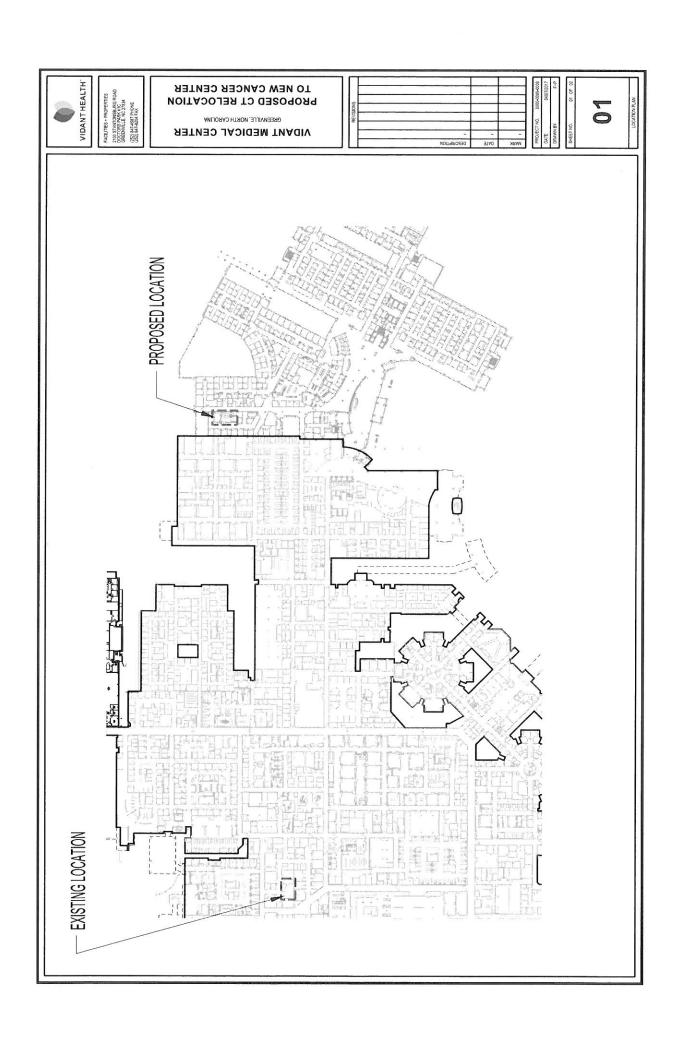
Unless explicitly stated otherwise, and listed as individual items, charges for Federal Excise, state and local taxes, and rigging charges are not included in this quotation price.

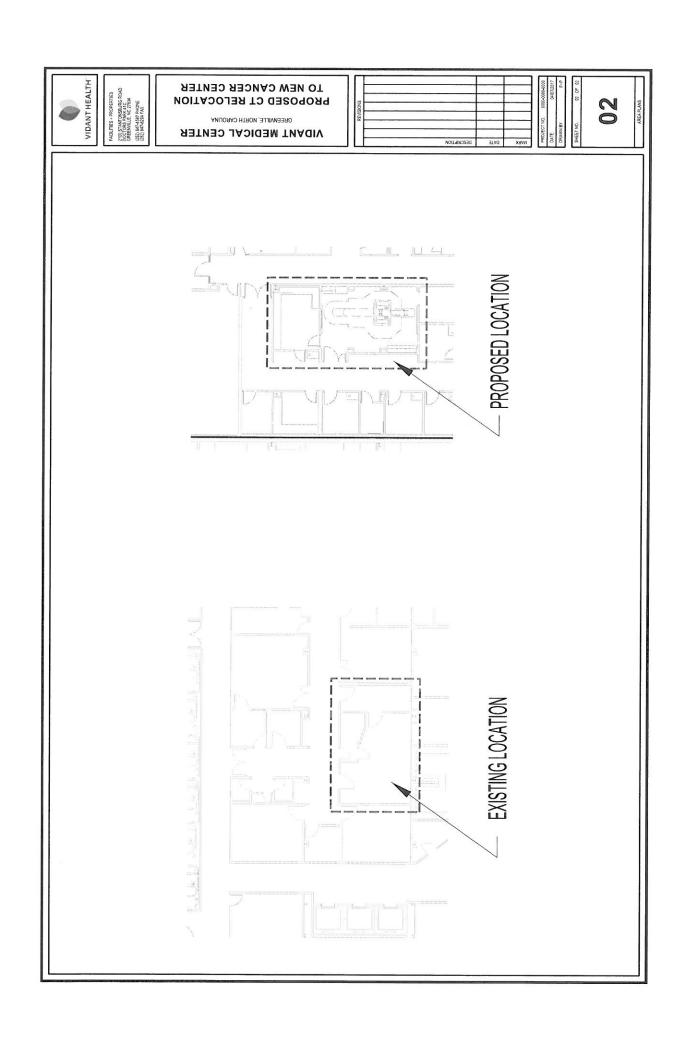
ANY CONTRACT RESULTING FROM THIS QUOTATION WILL BE BASED SOLELY AND EXCLUSIVELY ON GENERAL ELECTRIC COMPANY'S STANDARD CONDITIONS OF QUOTATION AND OTHER TERMS AND CONDITIONS CONTAINED IN OR REFERENCED BY THIS QUOTATION.

ITEMS ASSOCIATED WITH THE ORDERED PRODUCTS AND PROVIDED UNDER THIS QUOTATION WITHOUT SEPARATELY IDENTIFIED CHARGE CONSTITUTE "DISCOUNTS OR OTHER REDUCTIONS IN PRICE" UNDER APPLICABLE FEDERAL LAW (42 U.S.C. 1320a-7b).

IT IS THE CUSTOMER'S RESPONSIBILITY TO DISCLOSE SUCH "DISCOUNTS OR OTHER REDUCTIONS IN PRICE" AS MAY BE REQUIRED UNDER ANY STATE OR FEDERAL PROGRAM WHICH PROVIDES COST OR CHARGE BASED REIMBURSEMENT TO THE CUSTOMER FOR THE PRODUCTS OR SERVICES PROVIDED UNDER THIS QUOTATION.

# Appendix C Current and Proposed Drawings





# Appendix D Capital Cost Sheet

## **CAPITAL COST SUMMARY**

Site Costs				gradieny a volumente en
(1) Full purchase price of land	\$	0		
Acres 0 Price per Acre \$			=	
(2) Closing costs	\$	0		
(3) Site Inspection and Survey	\$	0	_	
(4) Legal fees and subsoil investigation	\$	0	_	
(5) Site Preparation Costs [Include]			-6.8	
Soil Borings				
Clearing and Grading				
Roads and Parking				
Sidewalks				
Water and Sewer				
Excavation and Backfill				
Termite Treatment				
Sub-Total Site Preparation Costs	\$	0		
(6) Other (Specify)	\$	0	-	
(7) Sub-Total Site Costs	-		- \$	0
Construction Contract			_	
(8) Cost of Materials [Include]				
General Requirements	ĺ			
Concrete/Masonry				
Woods/Doors & Windows/Finishes				1
Thermal & Moisture Protection				ı
Equipment/Specialty Items				
Mechanical/Electrical				
Sub-Total Cost of Materials	•	150,000		
(9) Cost of Labor	\$	150,000	-	[
(10) Other	Φ	100,000	-	
(11) Sub-Total Construction Contract			- <sub>C</sub>	250,000
			\$	250,000
Miscellaneous Project Costs		•		
(12) Building Purchase	\$	4 700 000	_	
(13) Fixed Equipment Purchase/Lease	\$	1,729,298	-	
(14) Movable Equipment Purchase/Lease	\$	0	-	
(15) Furniture	\$	0	-	
(16) Landscaping	\$	0	-	
(17) Consultant Fees				
Architect and Engineering Fees			-	
Legal Fees				
Market Analysis				- 1
CON Preparation				
Sub-Total Consultant Fees	\$	0		
(18) Financing Costs (e.g. Bond, Loan, etc.)	\$	0		
(19) Interest During Construction	\$	0		
(20) Other (Specify)	\$	0		NO CONSTRUME NO DECISE
(21) Sub-Total Miscellaneous			\$	1,729,298
(22) Total Project Conital Cont (Come A. C			Φ.	4.070.000
(22) Total Project Capital Cost (Sum A-C above)			\$	1,979,298

# Appendix E Existing Equipment Removal Letter



Sandra J. Sackrison, DHSc, FACHE, RT (R)(M)(QM)(CRA)

Vidant Health Radiology System Service Line Administrator

2100 Stantonsburg Rd

Greenville NC 27834

## Dear Sandy:

This letter is to confirm the existing Discovery PET ST 4 Diagnostic CT (SID# PITTPET1) at Vidant Medical Center will be removed on (date TBA) by GE Healthcare. The system will be removed from the state of North Carolina and will therefore be exempt from the requirements of the North Carolina Certificate of Need Law. Also, this system will not be re-installed or used in the North Carolina without new certificate of need approval issued.

Thanks,

Earl Norflett

Earl C. Norflett

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# Appendix F Response to Required Questions

# Responses to the Required Questions

1. A comparison of the existing and replacement equipment, using the format in the attached table. Note: If the manufacturer's model and serial numbers for the existing equipment are not provided, the exemption request will not be processed until the numbers are provided.

See equipment comparison table in Appendix B

2. A description of the basic technology and functions of the existing and replacement equipment, including diagnostic and treatment purposes for which the equipment is used or capable of being used.

Positron emission tomography—computed tomography (PET/CT) is a nuclear medicine technique which combines, PET scanner and a CT scanner, to acquire sequential images from both devices in the same session. These images are then combined into a single superposed image. Thus, functional imaging obtained by PET, which depicts the spatial distribution of metabolic or biochemical activity in the body can be more precisely aligned or correlated with anatomic imaging obtained by CT scanning.

PET/CT has revolutionized medical diagnosis in many fields, by adding precision of anatomic localization to functional imaging, which was previously lacking from pure PET imaging. For example, many diagnostic imaging procedures in oncology, surgical planning, radiation therapy and cancer staging have been changing rapidly under the influence of PET/CT.

3. Brochures or letters from the vendor describing the capabilities of the existing equipment and the replacement equipment.

See the vendor quote in Appendix A for the specifications and Appendix B for the brochure of the new replacement unit. Brochures for the existing equipment no longer exist. See the original quote in Appendix B for the specifications of the existing equipment.

4. A copy of the purchase order for the existing equipment, including all components and original purchase price.

The original purchase order for the existing equipment no longer exist. See the original quote in Appendix B for the original purchase of the existing equipment.

5. A copy of the title, if any, for the existing equipment or the capital lease for the existing equipment.

The existing equipment was purchased new. A title for the equipment does not exist.

6. If the replacement equipment is to be leased, a copy of the proposed capital lease that transfers substantially all the benefits and risks inherent in the ownership of the equipment to the lessee of the equipment, in accordance with criteria in Generally Accepted Accounting Principles (GAAP).

Not Applicable. The replacement equipment will be purchased new, not leased.

7. If the replacement equipment is to be purchased, a copy of the proposed purchase order or quotation, including the amount of the purchase price before discounts and trade-in allowance.

See Appendix A for the complete quote for the replacement equipment from the vendor.

8. A letter from the person taking possession of the existing equipment that acknowledges the existing equipment will be permanently removed from North Carolina, will no longer be exempt from requirements of the North Carolina Certificate of Need law, and will not be used in North Carolina without first obtaining a new certificate of need.

See Appendix E for documentation from the vendor that shows the existing equipment will be permanently removed from North Carolina, will no longer be exempt from requirements of the North Carolina Certificate of Need law, and will not be used in North Carolina without first obtaining a new certificate of need.

9. Documentation that the existing equipment is currently in use and has not been taken out of service.

The existing equipment is currently in service and is being used to perform PET/CT scans on patients that need them. In fact, VMC performed 2,044 PET/CT scans in FY16.