

North Carolina Department of Health and Human Services Division of Health Service Regulation

Pat McCrory Governor Richard O. Brajer Secretary DHHS

Mark Payne Assistant Secretary for Audit and Health Service Regulation

March 9, 2016

Colleen M. Crowley Polsinelli 421 Fayetteville Street, Suite 1100 Raleigh, NC 27601-3000

Exempt from Review - Replacement Equipment

Record #:

1881

Facility Name:

DLP Cardiac Partners

FID #:

160094

Business Name:

DLP Cardiac Partners

Business #:

2314

Project Description:

Replace existing mobile cardiac catheterization equipment serving Novant

Health Thomasville Medical Center

County:

Davidson

Dear Ms. Crowley:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of February 25, 2016 and additional information received on March 8, 2016, the above referenced proposal is exempt from certificate of need review in accordance with G.S 131E-184(a)(7). Therefore, you may proceed to acquire, without a certificate of need, the GE Innova 3100 Cardiovascular Imaging System. This determination is based on your representations that the unit being replaced will be removed from North Carolina and will not be used again in the State without first obtaining a certificate of need.

Moreover, you need to contact the Agency's Construction Section to determine if they have any requirements for development of the proposed project.

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a



Healthcare Planning and Certificate of Need Section

www.ncdhhs.gov Telephone: 919-855-3873 • Fax: 919-715-4413

Location: Edgerton Building • 809 Ruggles Drive • Raleigh, NC 27603
Mailing Address: 2704 Mail Service Center • Raleigh, NC 27699-2704
An Equal Opportunity/ Affirmative Action Employer

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separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Celia C. Human Celia C. Inman Project Analyst

Martha J. Frisone,

Assistant Chief, Certificate of Need

cc: Con

Construction Section, DHSR

Kelli Fisk, Program Assistant, Healthcare Planning, DHSR

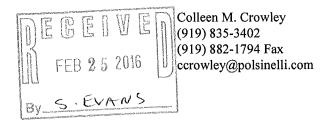


421 Fayetteville Street, Suite 1100, Raleigh, NC 27601-3000 • 919.832.1744

February 25, 2016

Via Hand Delivery

Martha J. Frisone, Assistant Chief Certificate of Need Section Division of Health Service Regulation N.C. Department of Health and Human Services 809 Ruggles Drive Raleigh, NC 27603



Re: DLP Cardiac Partners – Exemption Notice for Replacement of Mobile Cardiac Catheterization Equipment

Our client, DLP Cardiac Partners ("DLP") seeks to replace it mobile cardiac catheterization equipment ("cardiac cath") ("Existing Equipment). The Existing Equipment is grandfathered and was acquired prior to cardiac cath equipment being regulated under the Certificate of Need ("CON") law. The replacement cardiac cath ("Replacement Equipment") will replace DLP's existing GE Advantx mobile cardiac cath which currently serves Novant Health Thomasville Medical Center. The Replacement Equipment is a GE Innova 3100 Cardiovascular Imaging System. DLP previously purchased the Replacement Equipment in 2013 and has never operated it in North Carolina. The Replacement Equipment will be housed in a trailer that DLP has owned in North Carolina since 2011. The Replacement Equipment will continue to serve the current mobile site after it becomes operational.

The General Assembly has chosen to exempt certain, otherwise reviewable events from CON review. Among the exemptions is the acquisition of "replacement equipment," defined as follows in the CON Law:

"Replacement equipment" means equipment that costs less than two million dollars (\$2,000,000) and is purchased for the sole purpose of replacing comparable medical equipment currently in use which will be sold or otherwise disposed of when replaced.

See N.C. Gen. Stat. § 131E-176(22a).

Cost of Replacement Equipment

The total cost to acquire, install, and make operational the Replacement Equipment is \$158,700. (See Exhibit 1, Invoice for Replacement Equipment¹) The Replacement Equipment was purchased by DLP on December 18, 2013 (subsequently invoiced on December 31, 2013) from Transtate Equipment Company. The Replacement Equipment was previously operated in Wisconsin and has never been operationalized in North Carolina. The Replacement Equipment will be installed in a trailer that DLP has owned and utilized in North Carolina since May 1, 2011. (See Exhibit 2, DMV Certificate of Title for Trailer) The cost to install the Replacement Equipment into the trailer is included in the Invoice for Replacement Equipment. (See Exhibit 1) There is no cost for the removal of the Existing Equipment since it will be moved (driven) out of state by DLP. The only capital cost for acquisition and installation of the Replacement Equipment is \$158,700. There will be no other construction costs or other capital costs associated with this replacement equipment.

Comparable Equipment

The CON rule codified as 10A N.C.A.C. 14C.0303 (the "Regulation") defines "comparable medical equipment" in subsection (c) as follows:

"Comparable medical equipment" means equipment which is functionally similar and will be used for the same diagnostic or treatment purposes.

10A N.C.A.C. 14C.0303(c).

DLP intends to use the Replacement Equipment for substantially the same types of treatments for which it currently uses the Existing Equipment. The Existing Equipment is a GE Advantx that was initially acquired by DLP's predecessor in 2003. This Existing Equipment has been used to provide cardiac cath services since its installation.

The Replacement Equipment will perform all procedures currently performed on the Existing Equipment. The original Replacement Equipment Quotation and Products Specifications detail the capabilities of the Replacement Equipment. (See Exhibits 3 and 4) Any

¹ While the Invoice for the Replacement Equipment includes a credit for trading in other equipment to Transtate Equipment Company, we do not include the credit for purposed of indicating the total cost to acquire, install, and make operational the Replacement Equipment.

expanded capabilities due to technological improvements are minimal and the Replacement Equipment will perform the same general range of cardiac cath procedures. As a result, the Replacement Equipment is "comparable medical equipment" as defined in Subsection (c).

Furthermore, DLP does not intend to increase patient charges or per procedure operating expenses within the first 12 months after acquisition. For further equipment comparison, please refer to Exhibit 5, the Equipment Comparison Chart.

Subsection (d) of the regulation further provides:

- (1) it has the same technology as the equipment currently in use, although it may possess expanded capabilities due to technological improvements; and
- (2) it is functionally similar and is used for the same diagnostic or treatment purposes as the equipment currently in use and is not uses to provide a new heath service; and
- (3) the acquisition of the equipment does not result in more than a 10% increase in patient charges or per procedure operating expenses within the first twelve months after the replacement equipment is acquired.

10A N.C.A.C. 14C.0303(d). The Replacement Equipment will meet all three of the tests set out in Subsection (d). The Replacement Equipment satisfies the technology and functionality tests in Subsection (1) and (2) as discussed above and identified in the Comparison Chart (See Exhibit 5). Moreover, DLP represents the use of the Replacement Equipment will not result in the type of expense or charge increase described in Subsection (d)(3).

Disposition of Equipment

DLP will remove the Existing Equipment from North Carolina. There is no cost to DLP to remove the Existing Equipment since it is mobile. The Existing Equipment will be placed in DLP's out of state inventory and will not be re-sold or re-installed in North Carolina without appropriate CON approval.

CONCLUSION

Based on the foregoing information, DLP hereby requests that the Agency provide a written response confirming the acquisition of the Replacement Equipment. If the Agency needs additional information to assist in its consideration of this request, please apprise us as soon as possible.

We thank you for your consideration of this notice.

Sincerely, Colleen M. Crowley

Colleen M. Crowley

CMC:

Enclosures

EXHIBIT LIST

- 1. Invoice for Replacement Equipment
- 2. DMV Certificate of Title for Trailer
- 3. Original Replacement Equipment Quotation
- 4. Product Specifications for Replacement Equipment
- 5. Equipment Comparison Chart

EXHIBIT 1

Invoice

TRANSTATE
Equipment Company

PO Box 480005 Charlotte, NC 28269

Bill To

Date	Invoice #
12/31/2013	2009985

Accounts 3700 Arco	iac Partners Payable Ocorporate Drive, Sui NC 28273	te 450			
Date of Sale	Representative]	P.O. Number	Terms	Due Date
12/31/2013	BA			Net 30	1/30/2014
		Description		Rate	Amount
L-Arm with Offset Arm Gantry, Perf Digital Detector v 16, 12 cm Field of Subsystem with I Omega V Patient capable of holdin monitors, installe trailer is included Installation of sys Mecklenburg Con	ormix 160A Water Covith 30, 20, f View, Standard Inno DICOM, Table with Extender, g four d cardiac and vascular stem into customer's trainty / Charlotte, NC -	Sales Tax	e, 31 x 31cm Flat Panel e, DL Digital Imaging Mounted Suspension	30,000.00 7.25%	30,000.00 8,700.00
Phone # 800-710-9996	Fax #		anstateonline.com	Total	\$158,700.00
Please note a 25	% Restocking Fee wil	ll be charged for all returned par subject to a 1.5% monthly serve		Payments/Cre Balance D	

Ship To

Transtate Equipment Company, Inc.

PO Box 480005 Charlotte, NC 28269

Credit Memo

Date	Credit #
12/31/2013	2009986

DLP Cardiac Partners	
Accounts Payable	
3700 Arco Corporate Drive, Suite 450	
Charlotte, NC 28273	

					Original Invoice #
					2009985
	Description		Qty	Rate	Amount
Trade-in credit for Sie cath /angio system	mens AXIOM Artis dFC 3	0 x 40 Detector	-1	150,000.00	-150,000.00
				Subtotal	-\$150,000.00
Phone #	Fax#	Web	Site	Sales Tax (7.25%	\$0.00
800-710-9996	919-329-2617	www.transtat	eonline.com	Total	-\$150,000.00
				Ralance Cres	lit \$0.00

Balance Credit

\$0.00

EXHIBIT 2

Manager		HIE HE CHIEF HE COME H
MVR-4 (Rev. 3/06)	orth Carolina Divisi	ion of Motor Vehicles
La Duplicate Certificate of Title and Assignme	그 이 이 시스트를 가는 항상하는 것 같아 상대로 다 되었다.	
Application for Duplicate Certificate of Title	and/or Removal of Lien	Title No. 771446030445122
	VEHICLE DI	ESCRIPTION
Year 2002 Make Land	Body Style	e TL Series Model
Vehicle Identification Number 1 LH 142		
Name of Registered Owner(s) MELC	FIRST NAME	MIDDLE NAME INELE LAST NAME INELE I
3700 Arco Corporate	Drive Suite 45	O Charlotte NC 28273
[4] The Control of	CIT	Y STATE ZIP CODE COUNTY
Mailing Address (IF DIFFERENT FROM ABOVE)		
LIE LIE	N RECORD AS SHO	WN ON ORIGINAL TITLE
First Lien	الله الله الله الله الله الله الله الله	
DATE	LIENHOLDER	ADDRESS
Second Lien	LIENHOLDER	ADDRESS
Third Lien		
DATE	LIENHOLDER	ADDRESS
		RE SECTION
In 1997, the North Carolina Legislature pas	sed a bill which allows citiz	tens to protect their personal information contained in the records of the
Division of Motor Vehicles. Failure to check tr and solicitation after January 1, 2000.	ie block below will allow the	Division of Motor Vehicles to release your name and address for marketing
☐ I (We) would like the personal informa	tion contained in this appli	cation not to be released.
*CHECK APPLICABLE BLOCK		
Application for Duplicate Certificate of	the state of the s	
☐ Application for Duplicate Certificate of		and the control of th
If original title was issued subject to a lien I/we, the registered owner(s) of the above	and it has been satisfied, described vehicle, hereby	make application for a duplicate certificate of title and certify that the
original has been: (Check applicable block	() $^{\prime}$ Lost \Box Ne	ever Received
I understand that upon Issuance of the to the Division of Motor Vehicles imme		tle becomes void and that I am required to return the original title
Current Odometer Reading	Tracery should it be round	W
Signature(s) of registered owner(s)	Die Callier	5 For Medseth
Date 9 March 2012 Cou		
		acknowledging to me that he or she voluntarily signed the foregoing document for the children (name(s) of principal(s)).
purpose stated therein and in the canacity indicate	Debbie Co	
Notary Signature Analysis C Hunter Notary Public Notary	ture	or Typed Name Tanalca C Hunter
Notary Signature Notary Notary Notary North Carolina My Commission Expires 9/25	12018	My Commission Expires September 25, 2016
	do an or an	RST LIENHOLDER
// ///////////////////////////////////		g the above described vehicle and certify that the original title was:
(CHECK APPLICABLE BLOCK)	☐ Title lost while in	my possession; lien has been satisfied
		rendered to upon payment of lien in full.
Lienholder's signature by:		· · · · · · · · · · · · · · · · · · ·
		State
I certify that the following person(s) personally appurpose stated therein and in the capacity indicates.	eared before me this day, each a ated:	acknowledging to me that he or she voluntarily signed the foregoing document for the (name(s) of principal(s)).
Notary		Notary Printed
Signature		of typod tunto
(SEAL)		My Commission Expires
		ittle is received by the Division of Motor Vehicles before a certificate of title can be issued.
The lienholder may apply for a duplicate title, without the	signature(s) of the registered owner(nailed to the first lienholder of record, unless lien release is submitted. (s), if the original title was lost while in the lienholder's possession.
When a title, mailed to a lienholder by the Division of Mot	or Vehicles, is not received, affidavit	is by the registered owner(s) and lienholder(s) are required in order to obtain a duplicate title.
ALL SHOWING ALL SHOWING BLOTTER BUILDING BUILDIN	ALLEGA BERNESE SERVICES SERVIC	工作,是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作,我们就是一个工作

Federal and State law requires that you state the mileage in connection with the transfer of ownership. Failure to complete or providing a false statement may result in fines and/or imprisonment.

, , , , , , , , , , , , , , , , , , , ,		
A ASSIGNMENT O	F TITLE BY REGISTERED OWNER	
The undersigned hereby certifies that the vehicle described on the r	everse side of this certificate of title has been transferred to the following	ng printed name and address:
Name: DLP Cardiac Partners		
Address: 3700 Arco Carporate Drive	Suite 450 Charlotte NC 282	73
"I, seller(s) certify to the best of my knowledge that the odometer reading is the actual mileage of the vehicle unless one of the following statements is checked."	Seller(s) Signature Deluie Callins For	
☐ 1. The mileage stated is in excess of its		NE
mechanical limits. 2. The odometer reading is not the actual	Date 1 11100 101 County 11100 101 State 1 certify that the following person(s) personally appeared before me this day, each	th acknowledging to me that he
ODOMETER READING mileage. (No tenths) WARNING — ODOMETER DISCREPANCY	or she voluntarily signed the foregoing document for the purpose stated therein	and in the capacity indicated:
To my knowledge the vehicle described herein:		ller(s)/(name(s) of principal(s)).
Yes No Has been involved in a collision or other occurrence to the extent that the cost to repair exceeds 25% of	Notary Public Signature Jahaha C. Starter an Notary's Printed or Typed Name Tanaka S. Hundon	aka C Hunter
fair market value.		
Yes O No Has been a flood vehicle. Yes O No Has been a reconstructed or a salvage vehicle.	My Commission expires 911 RD 0 8 My Commiss	orth Carolina ^{Ll} sion Expires 9/25/2016
Date vehicle delivered to purchaser 5 1 2011	Buyer(s) Signature World My Commiss Buyer(s) Hand Printed Name Erin baraner for D	
B FIRST RE-AS	SIGNMENT OF TITLE BY DEALER	rur/riers.
	title has been transferred to the following printed name and address:	
Name of Buyer:		
Address of Buyer:		
"I, seller(s) certify to the best of my knowledge that the odometer reading is the actual mileage of the vehicle unless one of the following statements is checked."	Dealer Name	
☐ 1.The mileage stated is in excess of its	Dealer(s) Signature	
mechanical limits. 2. The odometer reading is not the actual	Date County State	Harrian A. Carrier and A. Carrier an
ODOMETER READING mileage. (No tenths) WARNING — ODOMETER DISCREPANCY	I certify that the following person(s) personally appeared before me this day, ea or she voluntarily signed the foregoing document for the purpose stated therei	ch acknowledging to me that he n and in the capacity indicated:
To my knowledge the vehicle described herein: Yes No Has been involved in a collision or other occurrence to	<u>.</u>	The second section of the second section is a second section of the second section in the second section is a second section of the second section of the second section is a second section of the section of the second section of the section
the extent that the cost to repair exceeds 25% of fair market value.	Notary Public Signature	
Yes D No D Has been a flood vehicle.	My Commission expires	(SEAL)
Yes 🔾 No 🔾 Has been a reconstructed or a salvage vehicle.	Buyer(s) Signature	
Date vehicle delivered to purchaser	Buyer(s) Hand Printed Name	
		vehicle is subject to the following
	Full Legal name of Owner (First, Middle, Last, Suffix) or Company	
Owner 2 DL#	Full Legal name of Owner (First, Middle, Last, Suffix) or Company	
Residence Address		
City Sta	te Zip Code Tax County	NA SERVE AND THE
Mail Address (if different from above)	the state of the s	
FIRST LIEN	SECOND LIEN	
Date . of Lien Account # Lienholder ID	SECOND LIEN Date of Lien Account #	Lienholder ID
Lienholder	Denholder	
Name		
Address	Address	
City State Zip Code	City State	Zip Code
I certify for the motor vehicle described herein that I have financial respon- Insurance Company Authorized in NC	Policy	Odometer Reading Plate to be Transferred
Signature of Owner(s)		
Date County	State	
I certify that the following person(s) personally appeared before me this day	each acknowledging to me that he or she voluntarily signed the foregoing doc	ument for the purpose stated
therein and in the capacity indicated:	own	er(s) /(name(s) of principal(s)).
Notary's Printed or Typed Name My Commission expires		(SEAL)

EXHIBIT 3



GE Medical Systems
General Electric Company
P.O. Box 414, Milwaukee, WI, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup

Date: June 15, 2004

Quotation Number: 231901A

QTY	CATALOG	DESCRIPTION	PRICE
		Innova 3100 Cardiovascular Imaging System	
		Base Systems	
1	S18731ZC	Innova 3100 All-Digital Cardiovascular Imaging System	
		Innova LC Positioner	
		o Floor Mounted L-Arm with Offset C-Arm Gantry	
		o Patented 3-axis Isocentric Design	
		o Vessel Profiling Capability	
		o Anatomical and Mechanical Movement for Easy Gantry Positioning	
		Innova Digital Flat Panel Image Chain	
		o 31 cm Revolution Digital Flat Panel Imaging System	
		o Completely Digital Imaging Chain	
		o Amorphous Silicon Photodiode Array	
		o Cesium Iodine Scintillator	
		o 31 cm x 31 cm Active Area	
,		o 30, 20, 16, and 12 cm Fields of View (measurements are length per side)	
		Innova J Type SP 100 kW Multipulse Power Unit	
•		o Automated Image Acquisition Provides Optimal Control of Image Quality at the Lowest Dose	
		o Insite Remote Diagnostics during warranty and under GE Service Contract	
		o Grid Pulsed Fluoroscopy	
		Performix 160A X-ray Tube:	
		o 1.0, 0.6 and 0.3 mm (Biased) Effective Focal Spots	
		o Grid Pulsed Fluoroscopy o 3.7 MHU Anode Heat Storage Capacity	
		o 3200 Watt Continuous Casing Heat Dissipation Rate	
		o Continuous Water Cooling with External	

Chiller



GE Medical Systems

General Electric Company P.O. Box 414, Milwaukee, WI, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup Date: June 15, 2004
Quotation Number: 231901A

QTY

CATALOG

DESCRIPTION

PRICE

Innova Angiographic Collimator

- o Automated Spectral Filters .1, .2, and .3 mm Thick
- o Three Independent Motorized Contour Filter Plates Including a Central Leg Filter
- o Functions Controlled From Tableside

Standard Innova 3100 User Interface Package

- o 43 cm (18 Inch) Color LCD Flat Monitor with Keyboard and Mouse
 - Integrated Generator, System, and DL Digital Controls on Monitor
- o System Keypad and Status Bar
- o Tableside TSSC with Contour Filter Controls, Collimation, 72 User Stored Gantry Positions, and Landscaped Roadmapping at Tableside
- o Tableside Smartbox Control
- o Auxillary Upright Table Panning Handle
- o Dual Footswitch with Table Unlock
- o InfraRed Remote Control for Tableside Review

Innova DL Digital Imaging Subsystem

- o Conventional Angiographic Acquisition at .5 to 7.5 Frames per Second
- o Dynamic Cine Acquisition at 15 and 30 Frames per Second
- o Pulsed Fluoroscopy at 30 or 15 fps
- o On-the-fly Field of View Adjustment with Four Magnification Selections (30 cm, 20 cm, 16 cm, and 12 cm)
- o Integrated X-ray Dose Tracking with In-room Display of Cumulative Dose and Dose Area Product
- o Dose Information Stored on the Exam Browser
- o Image Storage of 36,000 1024 x 1024 Images



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S18111LA S18111LB

S18111SC

GE Medical Systems
General Electric Company

General Electric Company P.O. Box 414, Milwaukee, WI, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup

Date:June 15, 2004
Quotation Number:231901A

PRICE

QTY	CATALOG	DESCRIPTION
		o DICOM Image Output on 100 mbit Ethernet with Background Auto-send
		o Images may be Sent at Either 1024 x 1024 Acquisition Resolution or in a Standard 512 x 512 DICOM Format in Uncompressed
		o Automatic Background Transfer of Images to Either the AW Workstation or a Cardiac Review Station Depending on the Image Content
		o Automatic Injection Capability for Contrast Media Injector Initiation
		o User Defined Acquisition Protocols Via Procedure Edit
		Image Display
		o Control Room Display - Contains 1 x 43 cm (18 Inch) LCD Flat Panel Monochrome Display Monitors for the Live Image Display
		- Clear Vu Arm Support - Armboard HB 1 Horizontal with replacement PAD - Velcro Quick Straps - 7.6 x 9.14 cm
		Broadband capability for Remote Access by GE InSite Remote Diagnostics and Service System (Note: Hospital must provide compatible broadband communications in the appropriate part of the room).
a.		Warranty: Full One Year Warranty on System and Revolution Detector. Three Year Non-prorated Warranty on the X-Ray Tube as Detailed in Warranty Documentation.
1	E4502JE	Innova 4100 Main Power Disconnect Panel Not CE marked - USA use.
1	S18101SL	Selection of ASM and Separation
1	S18101SN	Selection of Template
1	S18111HW	Selection of HV Cable - 100 Foot

Selection of Cable Set - Group 1

Selection of Cable Set - Group 2

Selection of Inboard Monitor Bridge:



GE Medical Systems General Electric Company

General Electric Company P.O. Box 414, Milwaukee, WI, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup

Date: June 15, 2004

Quotation Number: 231901A

QTY	CATALOG	DESCRIPTION	PRICE
		7' 9" or 9' 6".	
1	S18111SF	Selection of Long or Short Sleeve	
1	S18131SD	Selection of Length for Inboard Rails	
1	S18741PN	Innova 4100 Pre-Installation Kit	
		Table and Table Options	
1	S18061FL	Omega V Angio Table	
		The Omega V Angiographic Table is a Motorized, Full Featured Vascular Table that Allows Easy Patient Positioning - Mechanical Float for Complete Flexibility in Patient Positioning - 131 Inches Long; 18 Inches Wide; 67 Inches Longitudinal Travel for Full Coverage of a Six Foot Six Inch Patient - Power Assist for Easy Longitudinal Movement of Heavy Patients - Motorized Longitudinal Travel for Use with Remote Bolus Chase - Motorized Variable Height From 30,5 Inches to 42.5 Inches Above Floor - Carbon Fiber Tabletop Provides Maximum Rigidity with Low Absorption and Scatter - +/-180 Degree Rotation Allows Fingertip to Fingertip Imaging without Moving the Patient on the Tabletop and Provides Easy Patient Access for Transfer or Emergency Situations - 450 Pound Patient Weight Rating for Mask to Contrast Image Repositioning Accuracy with Tabletop Fully Extended - Includes GE Table Panning Device, a Table Mounted Vertical Grip for Faster and Easier Table Lock Release and Panning	
1	E6420BA	Armboard with Horizontal Rotation, HB-1, for L/U-A (Omega) Tables. Can be used for Right or Left ArmH	
2	E7058A	GE Anti-Fatigue Floor Mat. Reduces Body Stress and Fatigue for Cardiology, Angiography, and R&F. 36 Inches x 60 Inches x 0.5 Inches Thick.	
1	E3051AA	Dual Lock Double Pivot Under Table Shield	
1	E3051AH	AADCO Center Mount Radiation Barrier with Contoured Cutout	
1	S18061AC	Omega Table Extender	
		- Extender to widen the table top head end	

for patient comfort

GE Medical Systems
General Electric Company
P.O. Box 414, Milwaukee, WI, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup

Date: June 15, 2004 Quotation Number: 231901A

QTY	CATALOG	DESCRIPTION	PRICE
1	\$18061F	Single Plane Footswitch Covers	
		Monitors	
2	P0000KJ	18 Inch Monochrome Flat (LCD) Monitor	
		All Components Required for Viewing of High Quality Images. The Kit Includes:	
		o 18 Inch Monochrome Monitor	
		o All Required Cabling	
. 1	S18391BC	Three LCD Monitor Suspension	
		All Components Required for In-room Support of Two 18 Inch LCD Monitors and mounting hardware for a third monitor. Display.	
		o Three Monitor Boom Suspension	
		o Articulating Arm Allows Real-time Variable Height Adjustment	
		o Articulating Arm Allows Rotation/Pivot for Optimal Clearance	
		o Pre-cabled for Three Monitors and the Digital System Remote Receiver	
		Options and Accessories	
1 .	M80501VC	Advantage Workstation 4.2 without Volume Viewer	
		The Advantage Workstation 4.2 is the platform with exceptional stability, quality and flexibility to deliver multi-modality image management, review, comparison and processing with simplicity and power.	
		Powerful software is optimized for state-of-the art technology to provide modularity and leading edge performance. The AW 4.2 software includes:	
		o Advanced X-ray Analysis: designed to accommodate routine and special procedures, this provides tools specifically for the review of DICOM X-ray images.	
		o 2D image viewer that displays RT, CT, MR, CR X-Ray (Angio and R&F), Digital X-Ray (DX), MG, NM, PET, U/S, Secondary Capture, Secondary Capture Color DICOM Image Objects	
		o Filmer: the multimedia export tool that creates standard or free-format electronic films in DICOM SR that can be saved,	

GE Medical Systems

General Electric Company P.O. Box 414, Milwaukee, Wi, 53202-0414 gemedical.com

QUOTATION

Reedsburg Area Medical Center 2000 North Dewey Avenue Reedsburg, WI 53959 Attention: Stan Sukup Date: June 15, 2004
Quotation Number: 231901A

QTY CATALOG

DESCRIPTION

PRICE

networked or printed to a DICOM, DICOM color or a supported postscript printer Electronic films can also be exported out of the DICOM environment in a variety of multimedia formats (HTML, PDF, JPEG, PNG, MPEG, AVI, QuickTimey VR).

This Package contains:

- o AW4.2 operating platform, Patient List, database, and DICOM networking
- o 2D Viewer
- o Filmer
- o Data Export
- o Advanced X-ray Analysis
- o Two 18" flat panel monitors
- o HP Xw8000 Workstation:
 - Dual Intely Xeon Processor 2 x 3.06GHz CPU clock speed, 512KB cache per CPU
 - 4GB RAM
 - 2 x 73 GB: Ultra320 SCSI 15,000rpm hard disks (120 GB can be used for image storage)
 - Internal CD-ROM burner (40x read/write) for DICOM media interchange and writing of DataExport electronic films
 - 10/100/1000 base-T network interface
 - US PS2 and mechanical 3-button mouse
 - 3

inch floppy drive for service use and preset archive capability

Software

1 S18021CA

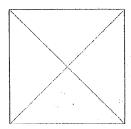
Cardiovascular Analysis Package for AW 4.2
The Cardiovascular Analysis Package includes
both the Stenosis Analysis Package and the
Left Ventricle Analysis Package.
The Stenosis Analysis Package is an application
designed to estimate vessel dimensions and
relevant parameters of the arterial Stenosis
morphology in X-Ray angiography.
The system is capable of automatic detection
of vessel edges and display of stenosis
severity.
The Left Ventricle Analysis Package is an

The Left Ventricle Analysis Package is an expert reporting tool designed to estimate wall motion dynamics of the left ventricle, and and to perform Global Ejection Fraction analysis in X-Ray angiography. The system is capable providing Wall Motion and Global Ejection Fraction measurements. Wall Motion is built on the centerline method.

GEF analysis is calculated using both Simpson's rule method and the Dodge-Sandler area-length method.

EXHIBIT 4

X GE X GE Site Map | Contact Us | Catalog Products Financial [About GE Press SEARCH X and Services l Citizenship Healthcare Sclutions Innova 3100 Home Products and Solutions X-ray Cardiovascular Innova 3100 Cardiovascular Innova 2100^{IQ} Cardiac Mobile All-Digital Cardiovascular and Interventional Imaging C-Arm Innova 4100^{IQ} Customer Testimonial (PDF) Innova 3100 Case Study (PDF) Innova IVUS Innova. Pure innovation. Proven performance.



How do you inject greater confidence into your practice?

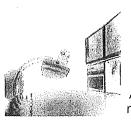
Operate with the world's most tried and trusted all-digital cardiovascular and interventional imaging systems.

The Innova® line of systems is built on GE's industry-leading Revolution™ detector technology for unmatched image quality, and the only demonstrated dose savings.

That's why you'll find Innova in more labs than all other systems combined. More than 1100 installations strong and counting, Innova helps more physicians clearly visualize fine vessels. Precisely place more stents. Successfully perform more lifesaving procedures than any other digital cardiovascular imaging system.

With Innova, you conduct every study with a confidence proven in practice. And the reassurance that every detail is clearly in sight.

Innova 3100



Exceptional angio. Superb cardiac. One remarkable system.

Only the Innova 3100 lets you perform exams from cardiac to angio. On one system, In one room, With no compromises.

An ideal 31 centimeters square, it's perfectly designed for a wide range of cardiovascular and interventional imaging. With a field of view well suited for a variety of vascular and interventional

procedures. The agility for steep angulations for angiography, cardiology, neurology and interventional applications. A gantry that rotates 20 degrees in just a second. And a collision-avoidance system to speed every study.

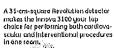
The Innova 3100 is designed to maximize your convenience along with your confidence. With automated simplicity and ease of use that let you focus on your patients and procedures, not the system itself.

Using it, you can offer a broader range of clinical applications. Maintain exceptional image quality in every exam. And successfully treat a diversity of patients and cardiovascular conditions.



Is Innova 3100 an angio system that delivers great cardiac? Or a cardiac system that does superb angio? Absolutely

The Innova 3100's detector provides a 30 cm field of view for anatomical coverage and a compact design to enable easy positioning for general angiography, cardiac and neurological procedures.





The natural evolution of a Revolution

Upholding an image as remarkable as Innova's starts with GE's Revolution flat panel detector – the heart of the Innova family.

The Revolution detector is built to GE's Six Sigma-based quality standards, under our full manufacturing control for unmatched quality and reliability. And it's backed by 15 years of GE research and more than 160 patents.

Its exclusive design maximizes image quality, dose efficiency and clinical utility through:

- Industry-leading Detective Quantum Efficiency, or DQE the key clinical measurement of image quality and dose efficiency.
- · Up to ten times the dynamic range of image-intensifier-based systems.
 - Artifact-free imaging edge-to-edge.
 - No geometric distortion or veiling glare.
 - · The technology to support advanced applications.

The result: Exceptional visualization of the largest patients and the smallest devices.

Fact is, the Revolution alone has more clinical applications than all other flat panel detectors combined. So it readily handles any diagnostic or interventional procedure on your schedule.

So many details. So little dose.

The Revolution detector shows you the finest details in every procedure you perform. Accurately size vessels and place stents. Easily measure your success in opening arteries. Obtain sharp images of large patients. And be more certain of your diagnostic decisions.

What's more, the Revolution does it all with proven dose efficiency. In study after published study, Innova clearly demonstrated the ability to reduce dose as much as 50% compared to image-intensifier systems.

Innovation beyond imaging

Pinpoint a diagnosis on the first exam – and then treat that condition during the same study. Share clinical data and information effortlessly across your enterprise. Sharpen your clinical efficiency while honing your diagnostic accuracy. Raise your level of patient care to make your hospital a first choice for treatment.

At GE, we're just as committed to fighting heart and vascular disease as you are. That's why we've made sure solutions flow easily throughout your interventional lab.

Our advanced patient monitoring and information technologies, all seamlessly integrated, help you work faster and better. With less invasive diagnostic and treatment options, you can readily address the critical issues in healthcare today. And advanced GE technologies and services let you improve your department's performance while bringing better care to your patients — without missing a beat.

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EXHIBIT 5

EQUIPMENT COMPARISON

	EXISTING EQUIPMENT	REPLACEMENT EQUIPMENT
Type of Equipment (List Each Component)	cardiac cath lab	cardiac cath lab
Manufacturer of Equipment	GE	GE
Tesla Rating for MRIs	N/A	A/N
Model Number	Advantx	Inova
Serial Number	412232C1	96-0468
Provider's Method of Identifying Equipment	N/A	N/A
Specify if Mobile or Fixed	Mobile	Mobile
Mobile Trailer Serial Number∕VIN #	1LH142UH721012291	1LH142UH131012885
Mobile Tractor Serial Number/VIN #	Outsourced	Outsourced
Date of Acquisition of Each Component	2/17/2003	12/18/2013
Does Provider Hold Tittle to Equipment or Have a Capital Lease?	Holds Tittle	Holds Tittle
Specify if Equipment Was/Is New or Used When Acquired	New	Nsed
Total Capital Cost of Project (Including Construction, etc.) *Use attached		
form*	N/A	N/A
Total Cost of Equipment	783,098	158,700
Fair Market Value of Equipment	783,098	5,000
Net Purchase Price of Equipment	783,098	N/A
Location Where Operated	See attached mobile route list	See attached mobile route list
Number days in Use/To be Used in N.C. Per Year	250	250
Percent Change in patient Charges (by Procedure)	%0	%0
Percent of Change in Per Procedure Operating Expenses (by Procedure)	%0	%0
Type of Procedures Currently Performed on Existing equipment	N/A	N/A
Type of Pricedures New Equipment id Capable of Performing	cardiac catheterizations	cardiac catheterizations

Exhibit A

Novant Health Thomasville Medical Center

Thomasville, NC