

North Carolina Department of Health and Human Services Division of Health Service Regulation

Pat McCrory Governor Aldona Z. Wos, M.D. Ambassador (Ret.) Secretary DHHS

> Drexdal Pratt Division Director

August 6, 2015

John H., Gizdic 2131 South 17th Street Wilmington, NC 28402

Exempt from Review - Replacement Equipment

Record #:

1676

Facility Name:

New Hanover Regional Medical Center

FID#:

943372

Business Name:

New Hanover Regional Medical Center

Business #:

1308

Project Description:

Replace interventional radiology bi-plane machine

County:

New Hanover

Dear Mr. Gizdic:

The Healthcare Planning and Certificate of Need Section, Division of Health Service Regulation (Agency), determined that based on your letter of June 26, 2015, the above referenced proposal is exempt from certificate of need review in accordance with G.S 131E-184(a)(7). Therefore, you may proceed to acquire, without a certificate of need, GEMS Innova 3131IQ interventional radiology bi-plane machine, to replace the existing Toshiba bi-plane interventional unit, Serial Number SPE7110. This determination is based on your representations that the existing unit will be removed from North Carolina and will not be used again in the State without first obtaining a certificate of need.

Moreover, you need to contact the Agency's Construction and Acute & Home Care Licensure and Certification Sections to determine if they have any requirements for development of the proposed project.



John Gizdic August 6, 2015 Page 2

It should be noted that the Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this office and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Sincerely,

Project Analyst

Assistant Chief, Certificate of Need

cc:

Construction Section, DHSR

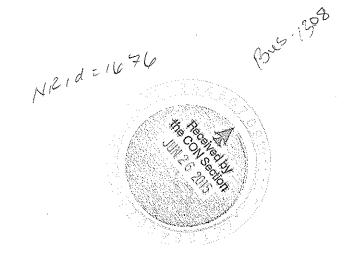
Assistant Chief, Healthcare Planning

Acute and Home Care Licensure and Certification Section, DHSR



June 16, 2015

Shelley Carraway, Chief Certificate of Need Section Division of Health Service Regulation N.C. Dept. of Health & Human Services 2704 Mail Service Center Raleigh, NC 27699-2704



RE: Notice of Exempt Acquisition by New Hanover Regional Medical Center

Dear Ms. Carraway:

New Hanover Regional Medical Center ("NHRMC"), proposes to replace its interventional radiology bi-plane machine, and the purpose of this letter in connection with this transaction is to notify the Division of Health Service Regulation (the "Division") of NHRMC's plans for this replacement. Further, NHRMC is requesting confirmation from the Department that the transaction as described below does not constitute a new institutional health service subject to certificate of need ("CON") review.

NHRMC is replacing this equipment due to end of life, end of service, limited parts availability, and excessive downtime. The manufacturer of this equipment, GE, was selected based upon compatibility with existing patient service, Neuro-interventional Radiologist acceptance, and in-house biomedical service access. A brochure on this technology is provided as Exhibit A for reference and additional detail.

Because the replacement equipment will cost more than \$750,000, acquisition of this equipment would constitute a new institutional health service under N.C.G.S. § 131E-176(140). However, this acquisition is nevertheless exempt from CON review under N.C.G.S. § 131E-184(a)(7) because it is for "replacement equipment."

"Replacement equipment" means equipment that costs less than two million dollars (\$2,000,000) and is purchased for the sole purpose of replacing comparable medical equipment currently in use which will be sold or otherwise disposed of when replaced. N.C.G.S. § 131E-176(22a).

To qualify for this exemption, the replacement equipment must (1) cost less than \$2,000,000, (2) be "comparable" to the equipment it replaces, and (3) replace equipment that is then "sold or otherwise disposed of." NHRMC's proposed acquisition qualifies for this exemption, as discussed below.

As set forth in the equipment comparison form, quote, and purchase order (attached as Exhibit B), the cost and fair market value of the equipment for this replacement is \$1,042,534, inclusive of delivery and installation charges. Note there is no trade-in allowance due to the age of current equipment. Some minor construction and assessment is required for installation. New Hanover Regional Medical Center Bi-plane replacement June 16, 2015 Page 2 of 2

Accordingly, the total cost for this acquisition is \$1,377,282. The capital cost form for this acquisition is enclosed as Exhibit C.

Finally, the current bi-plane in use at NHRMC will be traded in and will be taken out of service upon arrival and installation of the replacement unit. See attached letter (Exhibit D) from GE indicating compliance with CON requirements for this trade-in unit.

For the reasons set forth above, NHRMC respectfully requests that the Agency confirm that this acquisition does not require CON review. If you need any further information on this matter, please let me know. I will look forward to hearing from you soon.

With best wishes, I am

Very truly yours,

John H. Gizdic

JHG:kkh Enclosures

Join the [R]evolution in Interventional Neuroradiology

Innova IGS 630 with Innova CT HD

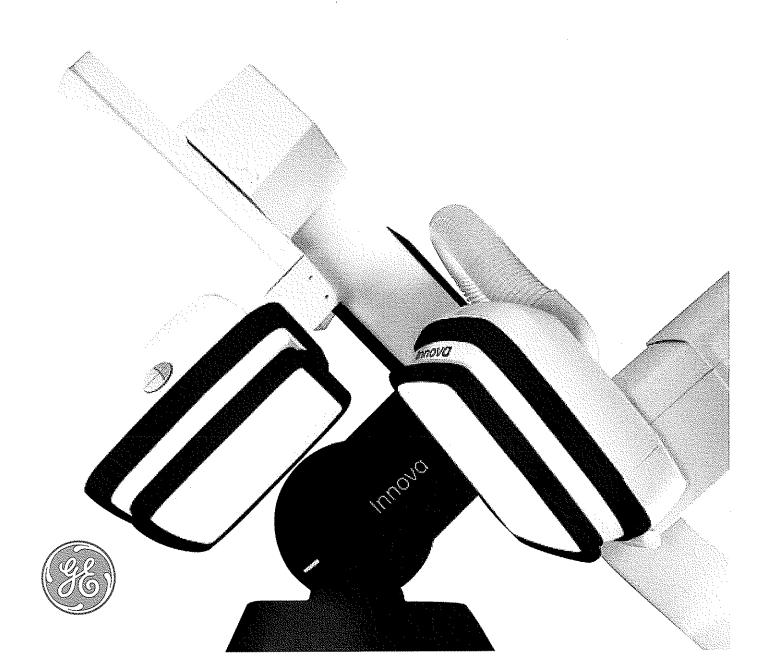


Exhibit A

Meeting The Challenges of Interventional Neuroradiology



Performance Imaging. At All Time.

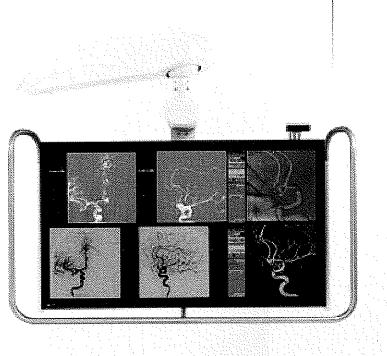
The Innova IGS 630 leverages GE Healthcare's leadership in flat panel imaging:

31-cm x 31-cm detector that fits the needs of Interventional Neuroradiology imaging

Excellent performance in low-dose fluoroscopy and record modes, with high Detective Quantum Efficiency (DQE)

Exhibit A

Enhanced User Experience



Innova Central Touchscreen

Control At Your Fingertips

Select image acquisition parameters, manage 2D series and control advanced 3D applications with the intuitive touch screen.

Innova Smart Gantry

Easily Manage The Position

Position quickly and precisely the gantry and avoid patient panning using lateral C-Arm off-isocenter imaging.

Control at tableside Innova, MR, CT and PET images with the In-Room 3D Mouse.

56" Large Display Monitor

Powerful, Comfortable, Flexible.

See information how, where and when you want it.

Optimize your workflow and choose from a wide range of Interventional Neuroradiology layouts at tableside.

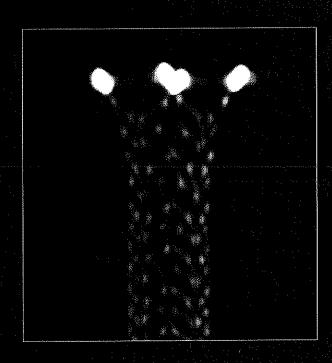
3D Imaging Next Generation



Innova CT HD

GE Healthcare pushes the frontiers of 3D imaging and offers with Innova CT HD the next generation of 3D technologies to meet the unique needs of Interventional Neuroradiology.

- Excellent image quality, reducing streak artifacts without increasing the dose
- Superb 3D images for soft tissue visualization
- Higher spatial resolution for better small device visualization



Plan, Guide and Assess with Confidence

Integrated Registration

Plan radiotherapy by fusing MR and Innova 3D images together



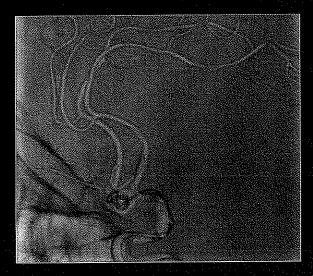
Innova TrackVision

Plan trajectories and guide needle procedures in bones



Innova Vision

Guide devices for aneurysm coiling with real time 3D roadmapping



AngioViz

Assess impact of AVM embolization on vascular flow

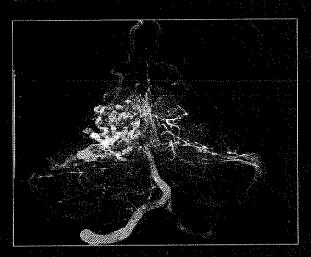


Exhibit A

Excellence in Dose Management

DoseSense

The Right Image At The Right Dose

The IGS 630 features DoseSense, a comprehensive set of dose management tools that further extend dose efficiency**:

- Personalize and select your dose settings at tableside to achieve the IQ/Dose balance that fits your procedure needs
- Keep image quality and dose at optimum levels with GE Healthcare's exclusive AutoEX, adapting on the fly the dose for each operator and procedure

DoseWatch

A Step Further in Dose Management

GE Healthcare's DoseWatch dose management solution can be the cornerstone of a comprehensive, proactive radiation management program.

Capturing dose data from multiple imaging modalities systems***, DoseWatch gives you insightful, actionable information, with configurable alerts.



Data subject to change.

Marketing Communications GE Medical Systems
Société en Commandite Simple au capital de 64.475.055 Euros
RCS Versailles B 315 013 359
A General Electric company, doing business as GE Healthcare

- * GE, GE Monogram and Innova are trademarks of General Electric Company
- ** The dose efficiency may vary depending on the clinical task, potient size, anatomical location and clinical practice.
- *** Compatible with Dose SR and MPPS format files
- Is not CE marked and cannot be placed on the EU market/put into service until such a device gets its CE mark. Additionally cannot be marketed fincluding advertising and promotionsl in Austria, Belgium, Czech Republic, Denmark, Luxembourg, Portugal, Slovenia and Spain, Italy and Switzerland limit Advertising and Promotion to Healthcare Professional.
- ² Cannot be marketed (including advertising and promotions) in countries where market authorization is required and not yet obtained. Refer to your sales representative.

France Paris Fox: +33 (0) 1 30 70 94 Exhibit A

Takyo Fox: + 81-3-3223-8524

Singapore Fax: +65 62917006

USA Milwaukee Fax: + 1-262-521-6123

About GE Healthcare

GE Healthcare provides transformational medical technologies and services that are shaping a new age of patient care. Our broad expertise in medical imaging and information technologies, medical diagnostics, patient monitoring systems, drug discovery, biopharmaceutical manufacturing technologies, performance improvement and performance solutions services help our customers to deliver better care to more people around the world at a lower cost. In addition, we partner with healthcare leaders, striving to leverage the global policy change necessary to implement a successful shift to sustainable healthcare systems.

Our "healthymagination" vision for the future invites the world to join us on our journey as we continuously develop innovations focused on reducing costs, increasing access and improving quality around the world. Headquartered in the United Kingdom, GE Healthcare is a unit of General Electric Company (NYSE: GE). Worldwide, GE Healthcare employees are committed to serving healthcare professionals and their patients in more than 100 countries. For more information about GE Healthcare, visit our website at www.gehealthcare.com.

GE Healthcare Chalfont St.Giles, Buckinghamshire, UK



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EQUIPMENT COMPARISON

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	EXISTING EQUIPMENT	REPLACEMENT
	ANNOUNCE AND ANNOUNCE AND ANNOUNCE AND AN ADDRESS OF THE ANNOUNCE AND AN ADDRESS OF THE ANNOUNCE AND ADDRESS OF THE ADDRESS OF THE ANNOUNCE AND ADDRESS OF THE AD	EQUIPMENT
Type of Equipment (List Each Component)	Bi-plane interventional unit	Bi-plane interventional unit
Manufacturer of Equipment	Toshiba	GEMS
Tesla Rating for MRIs	N/A	N/A
Model Number	AngioRex	Innova 3131IQ
Serial Number	SPE7110	
Provider's Method of Identifying Equipment	Asset Tag #17044	Asset Tag #
Specify if Mobile or Fixed	Fixed	Fixed
Mobile Trailer Serial Number/VIN #	N/A	N/A
Mobile Tractor Serial Number/VIN #	N/A	N/A
Date of Acquisition of Each Component	December 1997	September 2015
Does Provider Hold Title to Equipment or Have a Capital Lease?	Title	Title
Specify if Equipment Was/Is New or Used When Acquired	New	Refurbished
Total Capital Cost of Project (Including Construction, etc.) <use attached="" form=""></use>	Unknown	\$334,748 (renovations)
Total Cost of Equipment	\$1,333,600	\$1,042,533.90
Fair Market Value of Equipment	\$0.00	\$1,042,533.90
Net Purchase Price of Equipment	\$1,333,600	\$1,042,533.90
Locations Where Operated	Radiology - 17th Street	Radiology - 17th Street
Number Days In Use/To be Used in N.C. Per Year	365	365
Percent of Change in Patient Charges (by Procedure)	Zero	Zero
Percent of Change in Per Procedure Operating Expenses (by Procedure)	Zero	Zero
Type of Procedures Currently Performed on Existing Equipment	Neuro-interventional,	Neuro-interventional,
	interventional vascular	interventional vascular
	procedures, angiography	procedures, angiography
Type of Procedures New Equipment is Capable of Performing	Same	Same
Management of the control of the con	WARRANT TO THE PARTY OF THE PAR	





Date: Quote #: 12-12-2014 PR9-C31584

Version #:

7

New Hanover Regional Medical Center 2131 S 17th St Wilmington NC 28401-7407 Attn: David Bellegante 2131 S 17th St Wilmington NC 28401-7407 Date: 12-12-2014

Quote Summary Heading

Qty	Description	Ext Sell Price
1	IR & Neuro Lab - 3131 SilverPreferred Innova 3131	\$898,533.90
1	Biplane Upgrades Biplane Upgrades	\$135,000.00
1	In Room Browser and Fluorostore IGS 530 Upgrades and Add-ons	\$9,000.00
	Quote Summary: Total Quote Net Selling Price	\$1,042,533.90

Summary Note

EXhibit B



Date: Ouote #: 12-12-2014 PR9-C31584

Version #:

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New Hanover Regional Medical Center Attn: David Bellegante Customer Number : 1-23161C 2131 S 17th St 2131 S 17th St Wilmington Quotation Expiration Date: 12-28-2014

Wilmington NC 28401-7407

NC 28401-7407

This Agreement (as defined below) is by and between the Customer and the GE Healthcare business ("GE Healthcare"), each as identified herein. "Agreement" is defined as this Quotation and the terms and conditions set forth in either (i) the Governing Agreement identified below or (iii) if no Governing Agreement is identified, the following documents:

1) This Quotation that identifies the Product offerings purchased or licensed by Custamer;

21 The following documents, as applicable, if attached to this Quotation: (i) GE Healthcare Warrantylies); (ii) GE Healthcare Additional Terms and Conditions; (iii) GE Healthcare Product Terms and Conditions; and (iv) GE Healthcare General Terms and Conditions.

In the event of conflict among the foregoing items, the order of precedence is as listed above.

This Quotation is subject to withdrawal by GE Healthcare at any time before acceptance. Customer accepts by signing and returning this Quotation or by otherwise providing evidence of acceptance satisfactory to GE Healthcare. Upon acceptance, this Quotation and the related terms and conditions listed above (or the Governing Agreement, if any) shall constitute the complete and final agreement of the parties relating to the Products identified in this Quotation.

No agreement or understanding, oral or written, in any way purporting to modify this Agreement, whether contained in Customer's purchase order or shipping release forms, or elsewhere, shall be binding unless hereafter agreed to in writing by authorized representatives of both parties.

By signing below, each party certifies that it has not made any handwritten modifications.

Governing Agreement:

MedAssets

Terms of Delivery:

FOB Destination

Billing Terms:

80% on Delivery/ 20% on Acceptance or First Patient Use

Payment Terms:

NET 30

Total Quote Net Selling Price:

\$1,042,533.90

INDICATE FORM OF PAYMENT:			
If "GE HFS Loan" or "GE HFS Lease" is Services (GE HFS) to fund this arrange	of signature, then you may NOT elect to seek financing wi	th GE Healthcare Financial	
Cash/Third Party Loan			WIII
GE HFS Lease			
GE HFS Loan			
Third Party Lease (please identif	y financing company)		
		made any handwritten modifications. Manual chang	
	_	nd an indication in the form of payment section belov	
Each party has caused this agree	ment to be executed b	y its duty authorized representative as of the date se	et forth below.
CUSTOMER		GE HEALTHCARE Sarah Thomas	12-12-2014
Authorized Customer Signature	Date	Signature	Date
Print Name	Print Title	Product Sales Specialist	
		Email: Sarah.Thomas@ge.com Phone: +1 262 347 9347	
Purchase Order Number (if applic	abie)	110nc. 14 202 347 3547	

Exhibit B



Date: Quote #: 12-12-2014 PR9-C31584

Version #:

72

Total Quote Selling Price Trade-In and Other Credits

Total Quote Net Selling Price

\$1,042,533.90 \$0.00

\$1,042,533.90

To Accept this Quotation

Please sign and return this Quotation together with your Purchase Order To:

Sarah Thomas

Mobile: +1 262 347 9347 Email: Sarah.Thomas@ge.com

Payment Instructions

Please **Remit** Payment for invoices associated with this quotation to:

GE Healthcare P.O. Box 96483 Chicago, IL 60693

To Accept This Quotation

- Please sign the quote and any included attachments (where requested).
- If requested, please indicate, your form of payment.
- If you include the purchase order, please make sure it references the following information
 - The correct Quote number and version number above
 - The correct Remit To information as indicated in "Payment Instructions" above
 - The correct SHIP TO site name and address
 - The correct BILL TO site name and address
 - The correct Total Quote Net Selling Price as indicated above

Exhibit B



Date: Quote #: Version #: 12-12-2014 PR9-C31584

3

12-12-2014

GPO Agreement Reference Information

Customer:

David Bellegante

Contract Number:

EG 126,152, 170 MS02310, 03240,03242,03244,03245 03246,03248

Start Date:

End Date:

07/31/2019

Billing Terms:

80% on Delivery/ 20% on Acceptance or First Patient Use

Payment Terms:

NET 30

Shipping Terms:

FOB Destination

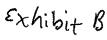
For a copy of the GPO contract or summary, please go to your GPO Membership login page connect.medassets.com. If a copy of the contract is not available on your membership page, please contact your GPO client manager.

Offer subject to the Terms and Conditions of the applicable Group Purchasing Agreements currently in effect between GE Healthcare and MedAssets include EG-159 BM05813 (Angio), EG-163 BM06933 (Card and Rad Ultrasound), EG-165 BM01689 (DR), EG-158 BM05813 (Card Cath Lab), and EG171 MS01102 (DCAR).



Date: Quote #: Version #: 12-12-2014 PR9-C31584

Item No.	Qty	Catalog No.	Description	Ext Sell Price
	1		IR & Neuro Lab - 3131 SilverPreferred Innova 3131	
1	1	J1501GR	PRE-OWNED INNOVA 3131IQ	\$540,360.00
			GE* Certified Pre-owned Innova Biplane 3131IQ Innova 3131IQ Vascular and Interventional The Innova 3131IQ is an angulating Biplane X-ray system designed for bi-directional x-ray imaging utilizing fluorosocopy, high rate cine, and optional DSA imaging. It provides a full range of clinical angulations and options including 3D imaging techniques for vascular and non-vascular diagnosis and intervention. Biplane Innova Positioner	
			Patented 3-axis Isocentric Design	
			 Unique Floor Mounted L-arm and Offset C-arm Frontal Positioner 	
			 Ceiling mounted lateral C-arm Innova Digital Flat Panel Biplane Image Chain 	
			Dual 30 by 30 cm Digital Flat panels	
			 30 cm (12"), 20 cm (9"), 16 cm(7") and 12 cm (5") Fields of view Biplane Innova 100 Kw Generator System 	
			Dual 100 Kw X-ray generation systems	
			 Automated dose and image quality control with AutoEx multiparameter technique optimization 	
			 Provides grid pulsed variable frame rate fluoroscopy: 	
			- Single plane mode - 7.5, 15, and 30 fps	
			- Biplane mode - 7.5 and 15 fps	
			High Frame rate cine:	
			- Single plane mode - 15 and 30 fps	
			- Biplane mode - 15 fps	
			 Optional DSA at .5 to 7.5 fps in single plane mode, .5 to 3.75 fps in biplane mode 	
			 Automatic pulse width optimizaton 	
			Automatic Beam Filtration insertion	
			 Automatic Dose reporting system 	
			Biplane Performix 160A X-ray Tubes	
			 Trifocus focal spots3 mm, .6 mm and 1.0 mm Focal Spots 	





Date: Quote #: 12-12-2014 PR9-C31584

Version #:

New Hanover Regional Medical Center 2131 S 17th St Wilmington NC 28401-7407

Attn: David Bellegante 2131 S 17th St Wilmington NC 28401-7407

Date: 12-12-2014

Quote Summary Heading

Qty	Description	Ext Sell Price
1	IR & Neuro Lab - 3131 SilverPreferred Innova 3131	\$898,533.90
1	Biplane Upgrades Biplane Upgrades	\$135,000.00
1	In Room Browser and Fluorostore IGS 530 Upgrades and Add-ons	\$9,000.00
	Quote Summary: Total Quote Net Selling Price	\$1,042,533.90

Summary Note

Exhibit B

COMPANY GLN:

Purchase Order: 1499896-0-CAP

ORIGINAL

NEW HANOVER REGIONAL MED CNTR

Page:

Date: 12/29/14

SHIP TERMS: FOB DESTINATION

SHIP VIA:

FREIGHT: STANDARD TRUCK

VENDOR: 6587

SHIP TO:

NEW HANOVER DISTRIBUTION CNTR

GE HEALTHCARE

2984 COLLECTIONS CENTER DRIVE

CHICAGO IL 60693

RECEIVING DOCK

Invoice To:

2131 SOUTH 17TH ST WILMINGTON NC 28401

New Hanover Regional Medical Cente

P.O. Box 1649 Wilmington, NC 28402

CONTACT: Heather Montoya

FAX:

PHONE: 800-581-5600

CONTACT: Joey Pedro PHONE:

910-815-5891

FAX:

910-815-5987

BUYER GLN:

DISCOUNT

TERMS

DAYS RATE NET ACCOUNT NUMBER

Net Due 35 Days

35

|------| Deliver on January 12, 2015 unless specified by line Purchase Order Currency: United States Dollar

Invoice by mail Process Level: REG

Quote#: PR9-C31584 ... Dated: 12/12/2014....

IR & Neuro Lab -3131, Biplane Upgrades & In Room Browser and Fluorostore with all Included Parts & Accessories....

All items to be configured as noted on Quote# PR9-C31584.

Activity# 120-15-013 asset tag# Biomed to assign...

Please contact Debra Carter, Manager Radiology Operations

with any specification questions at 910-342-3196.

Debra.Carter@nhrmc.org

ITEM NUMBER

QUANTITY

DESCRIPTION

PRICE

EXTENDED AMOUNT

1 IR&NEURO/BIPLANE/IN RM FLUORO

1 LO

834,027.12

80% DUE ON DELIVERY

834,027.12

Vendor Item Number: ASSET TAG# BIOMED TO ASSIGN

Exhibit B

COMPANY GLN:

Purchase Order: 1499896-0-CAP

ORIGINAL

NEW HANOVER REGIONAL MED CNTR

Page: 2

Date: 12/29/14

ITEM NUMBER

QUANTITY

LINE DESCRIPTION

PRICE EXTENDED AMOUNT

1 IR&NEURO/BIPLANE/IN RM FLUORO Continued 80% DUE ON DELIVERY

Vendor Item Desc:

2 IR&NEURO/BIPLANE/IN RM FLUORO IR&NEURO/BIPLANE/IN RM FLUORO 1 LO 20% UPON ACCPTANCE/ 1ST PT USE 208,506.78

208,506.78

Vendor Item Number: ASSET TAG# BIOMED TO ASSIGN

Vendor Item Desc:

Purchase Order Summary

Goods Total:

1,042,533.90

Order Total:

1,042,533.90

End of Purchase Order: 1499896-0-CAP

PROPOSED TOTAL CAPITAL COST OF PROJECT

Project Name: NHRMC CT Replacement

(1) Pull purchase price of land	Provider/Company: New Hanover Regional Medical Center A. Site Costs
Acres Price per Acre S (2) Closing costs. \$ (3) Site Inspection and Survey. \$ (4) Legal fees and subsoil investigation. \$ (5) Site Preparation Costs Soil Borings. \$ Clearing-EarthworkS Fine Grade For SlabS Roads-PavingS Concrete SidewalksS Water and SewerS Footing BackfillS Footing BackfillS Termite TreatmentS Other (Specify)S Sub-Total Site Preparation CostsS (6) Other (Specify)S Sub-Total Site CostsS (7) Sub-Total Site CostsS (8) Construction Contract (8) Cost of Materials General Requirements Concrete/Masory Woods/Doors & Windows/Finishes Thermal & Moistinue Protection Equipment/Specialty Items Mechanical/Electrical Other (Specify)S (19) Other (Specify)S (19) Other (Specify)S (19) Other (Specify)S (11) Sub-Total Construction ContractS (12) Building Purchase	
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(4) Legal fees and subsoil investigation	(2) Crossing costs
(5) Site Preparation Costs Soil Borings. \$ Clearing-Earthwork. S. Fine Grade For Slab. \$ Roads-Paving	(3) Site inspection and Survey
Soil Borings	
Clearing-Earthwork\$ Fine Grade For Slab\$ Roads-Paving\$ Concrete Sidewalks\$ Water and Sewer\$ Footing Backfill\$ Termite Treatment\$ Sother (Specify)\$ Sub-Total Site Costs\$ (6) Other (Specify)\$ Sub-Total Site Costs\$ B. Construction Contract (8) Cost of Materials General Requirements Concrete/Masomy Woods/Doors & Windows/Finishes Thermal & Moisture Protection Equipment/Specialty Items Mechanical/Electrical Other (Specify) Sub-Total Cost of Materials\$ (9) Cost of Labor\$ (9) Cost of Labor\$ (10) Other (Specify) Sub-Total Construction Contract	(5) Site Preparation Costs
Fine Grade For Slab\$ Roads-Paving\$ Concrete Sidewalks\$ Water and Sewer\$ Footing Backfill\$ Fronting Excavation\$ Footing Backfill\$ Termite Treatment\$ Other (Specify)\$ Sub-Total Site Preparation Costs\$ (6) Other (Specify)\$ Sub-Total Site Preparation Costs\$ (7) Sub-Total Site Costs\$ B. Construction Contract (8) Cost of Materials General Requirements Concrete/Masonry Woods/Doors & Windows/Finishes Thermal & Moisture Protection Equipment/Specialty Items Mechanical/Electrical Other (Specify) Sub-Total Cost of Materials\$ (9) Cost of Labor\$ (10) Other (Specify)\$ (11) Sub-Total Construction Contract	Soil Borings\$
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Concrete Sidewalks\$ Water and Sewer\$ Footing Excavation\$ Footing Excavation\$ Footing Excavation\$ Footing Excavation\$ Footing Excavation\$ Fromite Treatment\$ Other (Specify)\$ Sub-Total Site Preparation Costs\$ (6) Other (Specify)\$ (7) Sub-Total Site Costs\$ B. Construction Contract (8) Cost of Materials General Requirements Concrete/Masonry Woods/Doors & Windows/Finishes Thermal & Moisture Protection Equipment/Specialty Items Mechanical/Electrical Other (Specify) Sub-Total Cost of Materials\$ (9) Cost of Labor\$ (10) Other (Specify)\$ (11) Sub-Total Construction Contract\$ (12) Building Purchase\$ (13) Fixed Equipment Purchase/Lease\$ (14) Movable Equipment Purchase/Lease\$ (15) Furniture\$ (16) Landscaping\$ (17) Consultant Fees\$ Architect and Engineering Fees\$ Legal Fees\$ Market Analysis\$ (18) Financing Costs (e.g. Bond, Loan, etc.)\$ (19) Interest During Construction\$ (20) Other (Specify)	rine Grade For Slab5
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Exhibit C

I assure that, to the best of my knowledge, the above capital costs for the proposed project are complete and correct and that
is my intent to carry out the proposed project as described.

(Signature of Officer Authorized to Represent Provider/Company)

Oce Prog South 6/17/

(Title of Officer)



Exhibit D

June 19, 2015

David Bellegante New Hanover Regional Medical Center 2131 S. 17th Street Wilmington, NC 28401

RE: Toshiba Biplane

Dear Customer,

General Electric Company, by and through its GE Healthcare Division ("GE Healthcare"), sincerely thanks you for your continued business and support. GE Healthcare values the relationship that we have with New Hanover Regional Medical Center ("Customer")

The purpose of this letter is to inform Customer that GE Healthcare will be responsible for removing Customer's existing Toshiba Biplane system with serial number HC1660A (the "System") as part of the upcoming purchase of a GE Healthcare IR & Neuro Lab system as described in GE Healthcare Quotation No. PR9-C31584 (Version 7) dated June 17, 2015 and the Trade In Addendum dated December 29, 2014 for the System attached hereto and executed by the parties. GE Healthcare will coordinate with Customer regarding the de-installation and removal of the System. GE Healthcare understands and confirms that this unit may not be returned to the State of North Carolina without proper authorization from the Certificate of Need (CON) Section of the North Carolina Division of Health Services Regulation.

Thank you again for the opportunity to earn your business. If you have any additional questions, feel free to call me at any time.

Sincerely,

Sarah Thomas Product Sales Specialist GE Healthcare (262) 347-9347

Sarah.Thomase@ge.com