

# North Carolina Department of Health and Human Services Division of Health Service Regulation

Pat McCrory Governor Aldona Z. Wos, M.D. Ambassador (Ret.) Secretary DHHS

> Drexdal Pratt Division Director

July 1, 2013

David French Strategic Healthcare Consultants P.O. Box 2154 Reidsville, NC 27320

**Exempt from Review – Physician Office** 

Provider:

Carolina Kidney Associates, PA

Project Description:

Development of a physician office building and purchase of C-arm

County:

Guilford

FID #:

030636

Dear Mr. French:

In response to your letter of June 14, 2013 and the additional requested information you submitted on June 28, 2013, the above referenced proposal is exempt from certificate of need review in accordance with N.C.G.S 131E-184(a)(9). Therefore, you may proceed to offer, develop or establish the above referenced project without a certificate of need.

However, you need to contact the Construction and the Acute and Home Care Licensure and Certification Sections of the Division of Health Service Regulation to determine if they have any requirements for development of the proposed physician office.

It should be noted that this Agency's position is based solely on the facts represented by you and that any change in facts as represented would require further consideration by this Agency and a separate determination. If you have any questions concerning this matter, please feel free to contact this office.

Craig R. Snith, Chief

Certificate of Need Section

Sincerely,

cc:

Celia C. Elman

Project Analyst

Chief, Construction Section, DHSR

Chief, Acute and Home Care Licensure and Certification Section, DHSR

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**Certificate of Need Section** 

www.ncdhhs.gov
Telephone: 919-855-3873 • Fax: 919-733-8139
Location: Edgerton Building • 809 Ruggles Drive • Raleigh, NC 27603
Mailing Address: 2704 Mail Service Center •Raleigh, NC 27699-2704
An Equal Opportunity/ Affirmative Action Employer

\* 3



June 28, 2013

Ms. Celia C. Inman, Project Analyst Certificate of Need Section, DHSR 2704 Mail Service Center Raleigh, NC 27699-2704

RE: Additional Information Request / Carolina Kidney Associates PA/ Development of a physician office building and purchase of a C-arm/Guilford County

Dear Ms. Inman,

I am writing in response to your letter dated June 20, 2013 regarding the exemption notice for the physician office building at 1305 102 Lees Chapel Road, Greensboro, NC 27455-2601. The responses to your request for additional information are provided as follows:

1. A detailed description of all services to be provided in the proposed physician office building.

Response: The office will provide physician office visits and office-based procedures including stent placement, dialysis catheter insertion, catheter exchange and other minor physician office-based vascular procedures. All of the proposed professional services to be performed in the building are within the nephrology scope of practice.

2. A detailed list of all diagnostic equipment, in addition to the proposed C-arm, to be located in the proposed physician office building

Response: No existing or additional diagnostic equipment is proposed to be located in the building.

3. Copies of product descriptions and price quotes from vendors for any proposed diagnostic equipment in addition to the C-arm.

Response: Not applicable. No existing or additional diagnostic equipment is proposed to be located in the building.

4. Original cost or fair market value of all existing diagnostic equipment to be located in the proposed physician office building.

Response: Not applicable. No existing or additional diagnostic equipment is proposed to be located in the building.

Please call me or email me if you have any questions or need additional information.

Sincerely,

David French

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# North Carolina Department of Health and Human Services Division of Health Service Regulation

Pat McCrory Governor Aldona Z. Wos, M.D. Ambassador (Ret.) Secretary DHHS

> Drexdal Pratt Division Director

June 20, 2013

David French Strategic Healthcare Consultants P.O. Box 2154 Reidsville, NC 27320

RE:

Additional Information Request/ Carolina Kidney Associates, PA/ Development of a physician

office building and purchase of a C-arm/Guilford

FID # 030636

Dear Mr. French:

The Certificate of Need (CON) Section has received your request for a determination as to whether the above mentioned project requires a certificate of need. In order for the CON Section to make such a determination regarding your request, please submit the following additional information to this office:

- 1. A detailed description of all services to be provided in the proposed physician office building.
- 2. A detailed list, in addition to the proposed C-arm, of all diagnostic equipment to be located in the proposed physician office building, including existing diagnostic equipment.
- 3. Copies of product descriptions and price quotes from vendors for any proposed diagnostic equipment in addition to the C-arm.
- 4. Original cost or fair market value of all existing diagnostic equipment to be located in the proposed physician office building.

Your prompt response will assist the CON Section in making a timely review of your request. If you have any questions regarding this matter, please feel free to contact me at 919-855-3873.

Sincerely,

Celia C. Inman, Project Analyst Certificate of Need Section



Certificate of Need Section

www.ncdhhs.gov
Telephone: 919-855-3873 • Fax: 919-733-8139
Location: Edgerton Building • 809 Ruggles Drive • Raleigh, NC 27603
Mailing Address: 2704 Mail Service Center •Raleigh, NC 27699-2704
An Equal Opportunity/ Affirmative Action Employer



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Received by the CON Section 1 4 2013

June 13, 2013

Mr. Craig R. Smith
Certificate of Need Section
North Carolina Department of Health and Human Services
Division of Health Service Regulation
2704 Mail Center Service
Raleigh, NC 27699-2704

Re: Notice of Exempt Development of Physician Office Building 1305 Lees Chapel Road, Unit or Suite 102, Greensboro 27455-2601 (Guilford County)

Dear Mr. Smith:

I am writing on behalf of Carolina Kidney Associates, PA regarding the planned development of a physician office building at 1305 102 Lees Chapel Road, Greensboro, NC 27455-2601. The purpose of this letter is to provide the Certificate of Need ("CON") Section with prior written notice, pursuant to N.C. Gen. Stat.131E-184(a)(9), of these plans to develop the physician office building.

No new institutional health services will be offered or developed in the facility without first obtaining CON approval. The physicians plan to obtain and utilize a used portable C-arm unit (x-ray) that has a fair market value of \$173,964 as seen in the enclosed quote. This imaging equipment would not be considered a new institutional health service due to its minimal capital cost. Further, this imaging equipment is not attached to the building.

Based on this information, Carolina Kidney Associates, PA requests that the Agency confirm that the development of a physician office building at 1311 Lees Chapel Road, Suite 102 Greensboro, NC 27455-2601 (legal description of Common CPB 13-127 NORTH RIDGE VLG COND) does not require CON review.

If you require additional information on this matter, please do not hesitate to contact me at 336 349-6250.

Sincerely.

David J. French

President

Enc: Quote

P.O. Box 2154 Reidsville, NC 27320 Phone: 336 349-6250 Fax: 336 349-6260

PHILIPS HEALTHCARE A division of Philips Electronics North America Corporation 22100 Bothell Everett Highway
P.O. Box 3003
Rothell Workington 20044 2005 Bothell, Washington 98041-3003

Rev: 1



Quotation #: 1-ZUFPGZ

Effective From: 05-Jun-13

20-Jul-13 To:

Presented To:

CAROLINA KIDNEY ASSOCIATES PA

**309 NEW ST** 

GREENSBORO, NC 27405

Presented By:

Bethann Griffith-Subik

Account Manager

Tel: (919) 677-9046 Fax: (919) 677-9047

Steve Weiss Regional Manager Tel: (678) 924-6087 Fax: (678) 924-6003

Tel:

Alternate Address:

Date Printed: 05-Jun-13

#### **Submit Orders To:**

22100 BOTHELL EVERETT HWY BOTHELL WA 98021

Tel: (888) 564-8643 Fax: (425) 458-0390

The Service information contained in this Quote is subject to a separate service proposal.

This quotation contains confidential and proprietary information of Philips Healthcare, a division of Philips Electronics North America Corporation ("Philips") and is intended for use only by the customer whose name appears on this quotation. It may not be disclosed to third parties without the prior written consent of Philips.

Health care providers are reminded that if the transactions herein include or involve a loan or discount (including a IMPORTANT NOTICE: rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).

Quotation #: 1-ZUFPGZ

**Rev.: 1** 

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 Quote Solution Summary

 Line #
 Product
 Qty
 Price

 100495 BV Pulsera, rel. 2.3
 1
 \$173,964.00

 Equipment Total:
 \$173,964.00

 Solution Summary Detail

 Product
 Qty
 Each
 Monthly
 Price

 100495 BV Pulsera, rel. 2.3
 1
 \$173,964.00
 \$173,964.00

SVC0130 Protection POS

\$916.67

The Service information contained in this Quote is subject to a separate service proposal.

**Buying Group: NO CONTRACT** 

Contract #: NONE

Addt'l Terms:

Each Quotation solution will reference a specific Buying Group/Contract Number representing an agreement containing discounts, fees and any specific terms and conditions which will apply to that single quoted solution. If no Buying Group/Contract Number is shown, Philips' Terms and Conditions of Sale will apply to the quoted solution.

Each equipment system listed on purchase order/orders represents a separate and distinct financial transaction. We understand and agree that each transaction is to be individually billed and paid.

**Payment** 

0% Down, 80% Upon Delivery, 20% Due When the Product is Available for First Patient Use, Net due 10 days from date of invoice

Quotation #: 1-ZUFPGZ

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## 100496 BV Pulsera rel. 2.3

System Type:

New

Freight Terms:

**FOB Destination** 

Warranty Terms:

Part numbers beginning with two (2) asterisks (\*\*) are covered by a System 12 Months Warranty. All other part numbers

are third (3rd) party items.

Special Notations:

Contingencies must be removed 120 days before scheduled shipment to assure delivery on specified date.

Any rigging costs are the responsibility of the Purchaser.

**Additional Terms:** 

Line # Part #

Description

Qty

1 \*\*NNAL286

BV Pulsera 12 Vasc Expert

1

The BV Pulsera is a powerful mobile fluoroscopy system for the most challenging interventional procedures. The powerful pulsed technology allows you to go the distance in longer studies, capture moving anatomy and see through your largest patient. It consists of a mobile C-arm Stand for image acquisition and a Mobile View Station, with two LCD monitors for image processing, review, archiving and display. The BV Pulsera provides outstanding image quality at lowest possible dose. The system is compact, easy to operate and is highly reliable.

The BV Pulsera 12" Vascular Expert package provides a set of advanced options to provide optimal performance in vascular surgery, including digital subtraction and higher frame rates, as well as general surgery or orthopedic surgery cases. The 12" image intensifier (31 cm) provides 70% more field of view compared to the 9" image intensifier (23 cm).

#### Mobile C-arm Stand:

- Light-weight counterbalanced multi-directional C-arm with compact image intensifier, designed for effortless positioning
- Extended rotation range for maximum projection flexibility (+90 to -45 degrees)
- Ultra-compact foot, with rear-wheel steering, including pushbar and handles for easy maneuverability and positioning of the stand
- Extended vertical movement to fit desired working height, especially for obtaining low lateral positioning
- · Dedicated parallel movement for easy positioning along operating table
- · Automatic cable deflectors
- Flat, easy to clean, user-friendly control desk with lighted display and soft-buttons for f
  flexible application-driven control
- Including:
  - · footswitch and handswitch
  - · Handheld remote control
  - · radiation indicator
  - system lock (requires a key to enable or disable X-ray control)
- Handheld remote control:
  - Fluoroscopy Mode selection (normal, subtraction, trace, roadmap)
  - Run loop
  - Overview
  - · Retrieve previous image / run
  - Retrieve next image / run
  - Park image on reference monitor
  - Protect image / release image
  - Smart Mask
  - Unsubtract / subtract run

X-ray generation:

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#### 100495 BV Pulsara, ra. 23

#### Line # Part #

#### Description

#### Qty

- 15 kW Microprocessor controlled X-ray converter generator
- · Rotating anode X-ray tube for the most demanding interventional procedures
- Slim tank unit with 0.3/0.6 IEC dual focus
- Tank temperature measuring device for over-temperature detection and protection
- · Integrated beam-filter to reduce the patient skin dose by 40%
- X-ray tank designed for maximum cooling capacity, allowing lengthy procedures
- Anatomical Programmed Fluoroscopy (automatic setting of fluoroscopy parameters) provides optimal image quality for each examination type

#### X-ray collimation:

- · Full-lead shutters are independently, asymmetrically rotatable and movable
- Both iris and shutters can be set on Last Image Hold, avoiding the need for unnecessary radiation, or during fluoroscopy
- · Automatic Shutter Positioning feature detects anatomy and positions shutters automatically

#### Imaging system:

- · 12" (31cm) triple mode high contrast image intensifier
- Three user selectable field input sizes: 12" / 9" / 7" (31/23/17cm)
- High resolution 1kx1k digital CCD-TV system with automatic dose-rate control

#### X-ray operation:

- X-ray modes:
  - Low Dose Fluoroscopy
  - High Definition Fluoroscopy
  - · Pulsed fluoroscopy (max 12.5 pulses per second)
  - · Half dose fluoroscopy (max 12.5 pulses per second)
  - · Quarter dose fluoroscopy (6.25 pulses per second)
  - · Digital exposure
  - Pulsed exposure at a maximum rate of 15 pps, with maximum of 60 mA
  - Radiographic mode for cassette exposures
- Anatomical Programmed Fluoroscopy (automatic setting of fluoroscopy parameters)
  provides optimal image quality for each examination type. Includes unique Orthoplus
  (boost) exam type for obtaining low noise images in large patients or dense anatomy.
  - Abdomen
  - Head/Spine
  - Ortho
  - HQ Ortho
  - Orthoplus
  - Thorax
  - Vascular (subtracted fluoroscopy)
  - Vascular HQ (subtracted fluoroscopy)
  - Vascular Cerebral (subtracted fluoroscopy)
  - Vascular CO2 (subtracted fluoroscopy)

Image processing:

Quotation #: 1-ZUFPGZ

#### 100495 BV Pulsers, rel. 2.3

#### Line # Part #

#### Description

Qty

12-bit Digital Fluoroscopy Imaging unit, with dedicated video pipeline processor. Featuring the SmartVision imaging chain, providing the optimal image quality with lowest possible dose.

- · Image database and display:
  - · Patient database including 16 images RAM memory
  - Storage of 20,000 images on hard disk at maximum 30 frames per second
  - · Mosaic overview of 16 images on one monitor
  - Run loop
  - Digital rotation, mirror left/right and up/down on last image hold
  - · Video invert
- Advanced image acquisition and processing:
  - · Body Smart anatomic adapting measuring field
  - Digital 1k x 1k throughout the entire image chain
  - · Adaptive temporal recursive filtering for noise integration
  - Vignette correction
  - · Dynamic movement detection to avoid motion blur
  - Real-time 2D edge enhancement, contrast and brightness
- Complete post-processing functions:
  - Annotation
  - Post-processing edge enhancement, contrast and brightness
  - · Automatic contrast and brightness on the mobile view station
  - Zoom and roam (factor 2x real-time magnification, freely moveable to any section of the image)
  - Measurement (to precisely quantify lengths and angles in images)
- Electronic shutters (for block-out over-exposed image areas)
- Subtracted fluoroscopy features included:
  - Trace mode (maximum opacification)
  - · Roadmap mode with Smartmask
  - Trace Mode (for maximum opafication of vasculature)
  - Roadmap Mode with SmartMask (re-use of previously acquired images)
  - Remasking (to select the optimal mask for subtraction)
  - · Landmarking (to provide a non-subtracted background image for anatomical reference)
  - Real-time pixelshift (to minimize movement artefacts)
  - · View Trace (creating a trace image, post processed)
  - · CO2 subtracted fluoroscopy mode
  - CO2 trace mode (trace white)
  - CO2 roadmap with smartmask (re-use of previously acquired images)

### Mobile view station:

The ultra compact Mobile View Station perfectly fits in the surgical workflow. The unique intelligent viewing concept of the Mobile View Station provides the user with easy transportation, easy system set-up and optimal viewing capabilities.

- Flexible Monitor Positioning provides ergonomical operation, easy transport, and easy storage
  - Rotate monitors 180 degrees for optimized viewing angle
  - Fold monitors together for easy storage and transportation

Quotation #: 1-ZUFPGZ

## 100495 BV Pulsera, rel. 2.3

#### Line # Part #

## Description

Qty

- Height adjustment: Monitors are always at optimal working height, regardless the height of the physician. Adjust the height by up to 10 inches (25cm). Height is adjusted manually and is stepless, permitting positioning at any desired height between the lowest and the highest position.
- · Vequion user interface, on screen display, alphanumeric keyboard and touchpad
- Touchscreen: Left (live) monitor gives touchscreen access to patient administration and post-processing with the touch of a finger. Image quality of the monitors is unaffected by the touchscreen
- Multiple video in/out options included:
  - Two digital video out connections (DVI-D) permits digital output of left and right monitor images without any loss of signal quality for display on compatible external monitors with DVI-D-in. Signal: 1280x1024@60Hz
  - One composite video in connection (BNC) permits display of external video signals like an endoscope or ultrasound on the right monitor of the mobile viewing station
  - One composite video out connnection (BNC) permits display of live monitor image on an additional monitor or recorder
  - Easy storage to USB flash-drive, for personal use of images
  - Note: Video and USB cables may only be connected when in compliance with the
    precautions described in IEC 60601-1-1. (e.g. extra grounding or separation, depending
    on the location and use of the connected system parts)
- Designed to integrate medical DVD Recorder, video paper/transparency printer and ViewForum Surgical Workstation
- Patient Privacy Protection Password protects system to reduce the risk of unauthorized access to patient information

# High Brightness LCD Monitors:

Two Philips High Brightness 19" Color LCD monitors for superb diagnostic Image Quality. Double the light output compared to the standard LCD Monitors.

- 19" dark screen with dark frame
- Monitor image size comparable to a 20" CRT
- TFT technology for 170 degrees viewing angle in both horizontal and vertical direction
- Resolution: horizontal: 1280 dots, vertical: 1024 lines
- Maximum brightness: 722 cd/m2
- Minimum Contrast Ratio: >700:1
- Backlight stabilization
- Touchscreen (left)
- Height adjustment

Clinical Education Program for BV Pulsera Surgery Systems

Clinical Education Specialists will provide sixteen (16) hours of Surgery OnSite Education for up to four (4) students, selected by customer, including technologists from night/weekend shifts if necessary. CEU credits may be available if the participant meets the guidelines provided by Philips. Depending on your system configuration, the first four (4) hours onsite may be spent configuring new equipment for specific clinical needs, as well as reviewing important safety features and quality procedures. Please read guidelines for more information. Note: Philips personnel are not responsible for actual patient contact or operation of equipment during education sessions except to demonstrate proper equipment operation.

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## 100495 BV Pulsera, rel 23

### Line # Part #

## Description

## Qty

Follow-Up OnSite Education: Clinical Education Specialists will provide sixteen (16) hours of tailored XR OnSite Education for up to four (4) students, selected by customer, including technologists from night/weekend shifts if necessary. CEUs are not available in all cases.

Education entitlement expires one (1) year from equipment installation date (or purchase date if sold separately). Ref#150308-100614

### 2 \*\*NMCA242

Laser aiming device I.I. - 12"

1

Laser Aiming Device for use at the Image Intensifier side. Including battery power supply with auto-switch off circuitry.

The Laser Aiming Device is mainly used as a positioning device.

Class 2 laser product (see product information).

#### 3 \*\*NMCA088

Basic DICOM 3.0

1

Converts the digital images of the C-arm system in DICOM compatible image formats, for transfer onto a hospital network.

The DICOM image formats are:

- Secondary Capture (SC) with/without text and X-ray
- Angiography (XA- multi frame)

The Basic DICOM 3.0 supports:

- DICOM print
- DICOM store

The Store functionality enables 1k x 1k image transfer to DICOM compliant workstations (for off-line processing of images, dynamic reviewing of runs, storing images/runs on CD-R), to PACS systems and to a PC environment (PC should be equipped with DICOM viewer).

The Basic DICOM package is fully embedded in the BV family system architecture, ensuring top image quality by loss-less digital image to DICOM translation and a highly intuitive, seamless integrated user-interface.

#### Compatible with:

- BV Endura release 2.x
- BV Pulsera release 2.x

#### 4 \*\*NMCA298

## Advanced DICOM/IHE

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Advanced DICOM/IHE functionality, for workflow optimalization.

The Advanced DICOM/IHE supports:

- Modality Worklist Management (MWL) for communications with the RIS/HIS system
- Modality Performed Procedure Step (MPPS)
- Storage Commit (SC)

The Advanced DICOM/IHE package is fully embedded in the BV family system architecture, ensuring top image quality by digital image conversion to DICOM and a highly intuitive, seamless integrated user-interface.

Full compliance to the IHE Scheduled Workflow integration profile as an Acquisition Modality Actor

Compatible with:

- BV Pulsera software release 2.4.x
- BV Endura release 2.3

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## 100496 BV Pülsera, rel. 2.3

# NET PRICE

\$173,964.00

Addt'l Terms:	NO CONTRACT		Contract #:	NONE	
Each Quotation s and any specific Philips' Terms an	solution will reference a specific Buying Gr terms and conditions which will apply to th d Conditions of Sale will apply to the quote	oup/Contract at single quo ed solution.	Number repres ted solution. If n	enting an agreement conta o Buying Group/Contract N	ining discounts, fees Jumber is shown,
Each equipment each transaction	system listed on purchase order/orders re is to be individually billed and paid.	presents a se	parate and disti	nct financial transaction. V	Ve understand and agree that
Price above o	loes not include any applicable sa	les taxes.			
	ry delivery request date for this ed		<b>S</b> :		
lf you do not i	ssue formal purchase orders indic	 ate bv initi	aling here	•	
Tax Status:		•	<b>O</b>	•	
Taxable	Tax Exempt				
If Exempt, ple the certificate.	ase indicate the Exemption Certifi	cation Nur	nber:		, and attach a copy of
Delivery/Insta	llation Address:		Invoice Add	ress:	
Contact Phone	e #: 	······	Contact Pho	one #:	
Purchaser app	proval as quoted:	• ,	Date:		
Title:		-			
This quotation configuration,	is signed and accepted by an aut terms and conditions stated hereir	- horized rep	oresentative	in acknowledgement o	of the system
				•	

Quotation #: 1-ZUFPGZ

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SELECTION OF ANY OPTION WILL INCREASE THE CONTRACT PRICE BY THE AMOUNT SHOWN IN THE PRICE COLUMN. OPTIONAL EQUIPMENT PRICING VALID ONLY IF PURCHASED IN CONJUNCTION WITH EQUIPMENT QUOTED.

Each **Price** Initial Description Qty Line # Part # \$4,536.00 \$4,536.00 Video Paper Printer \*\*NMCA030 1 Thermal printer for cost-effective printing of video images from the life(=left) monitor onto paper Features: Multiformat 1 2 4 6 images to be printed on one page in both landscape and portret format Comprising:

- Printing unit UP-960 integrated in the Mobile View Station of the system
- Printing paper roll (UPP-210HD) Compatible with: . BV Libra release 1.1 . BV Endura release 1.1 BV Pulsera release 1.1
- \$2,723,00 \$2,723.00 Medical DVD-recorder \*\*NMCA042 2

The Medical DVD Recorder records static or dynamic images on DVD (DVD+RW) and replays of these recordings on the left hand monitor.

The recorded DVD can also be played on consumer DVD players / TV sets outside the OR. Features included:

- At least 2 hours video recording time per DVD
- Recording of clinical images in PALI NTSC video format
- Manual recording (after finishing case)
- · Allows multiple exam recordings on one disk
- · Separated recording of each exam
- · Separated recording of each loop in an exam
- · Loop playback plus 2x and 4x zoom
- · Variable playback speed

# ips Standard Terms and Condition

The products and services listed in the quotation are offered by Philips Healthcare, a division of Philips Electronics North America Corporation ("Philips") only under the terms and conditions described below.

- 1. Price: Taxes. The purchase price stated in the quotation does not include applicable sales, excise, use, or other taxes in effect or later levied. Customer shall provide Philips with an appropriate exemption certificate reasonably in advance of the date the product is available for delivery otherwise, Philips shall invoice Customer for those taxes, and Customer shall pay those taxes in accordance with the terms of the invoice
- 2. Cancellation, Philips' cancellation policies are set forth in the applicable schedule attached to these Terms and Conditions of Sale.

#### Payment Terms.

- 3.1 Unless otherwise specified in the quotation, Philips will invoice Customer, and Customer will immediately pay such invoice on receipt for each product in accordance with the payment terms set forth in the applicable schedule attached to these Terms and Conditions of Sale:
- 3.2 Orders are subject to Philips' on-going credit review and approval.
- 3.3 Customer shall pay interest on any amount not paid when due at the maximum rate permitted by applicable law. If Customer falls to pay any amount when due, in addition to any other rights or remedies available to Philips at law or in equity, Philips may discontinue the performance of services, discontinue the delivery of the product, or deduct the unpaid amount from any amounts otherwise owed to Customer by Philips under any agreement with Customer. In any action initiated to enforce the terms of the quotation following a Customer default or product cancellation under an order arising from the quotation, Philips shall be entitled to recover as part of its damages all costs and expenses, including reasonable attorneys' fees, in connection with such action.
- 3.4 Credit Card. Philips, at its discretion, will accept a credit card for payment on orders with a net value of \$50,000 or less.
- 4. Trade In. If Customer will be trading-in any equipment ("Trade-In"), then:
- 4.1 Customer represents and warrants that Customer has good and marketable title to such Trade-In;
- 4.2 Title to the Trade-in shall pass from Customer to Phillips upon Phillips making the new equipment available for first patient use. Removal of the Trade-In from Customer's site shall occur no later than the date Philips makes the new product available for first patient use, unless otherwise agreed in writing between Philips and the Customer; and
- 4.3 Notwithstanding anything to the contrary in any Business Associate Addendum ("BAA"), Customer represents and warrants that Customer has removed or de-identified all Protected Health Information ("PHI") from the Trade-In equipment as of the date the equipment is removed. To the extent Customer has not done so, Customer agrees to reimburse Philips for any out-of-pocket costs Philips incurs to remove or de-identify PHI from the Trade-In.
- 4.4 If (a) the condition of the Trade-In is not substantially the same when Philips removes the Trade-In (ordinary wear and tear excepted) as it was when Philips quoted the Trade-In value; or (b) Customer delays the removal of the Trade-In, then Philips may reduce the price quoted for such Trade-In or cancel the Trade-In and Customer will pay the adjustment amount within thirty (30) days of receipt of invoice.
- 4.5 If Philips does not receive possession of the Trade-In, Philips will charge Customer, and Customer will pay within thirty (30) days of receipt of invoice, the amount of the Trade-In allowance.
- 4.6 Evidence that Customer intends to trade in an asset as part of the purchase or lease of any product(s) shall be in the form of, but not limited to: (a) receiving a trade in quote and/or authorization from Philips on the value of the asset to be traded in; (b) providing Philips with serial numbers of assets to be traded in; and/or, (c) providing Philips with a de-installation date to remove an existing asset in order to install Philips quoted equipment.
- 5. Leases. if Customer desires to convert the purchase of any product to a lease, Customer will arrange for the lease agreement and all other related documentation to be reviewed and approved by Philips not later than ninety (90) days prior to the date of the availability for delivery of major components of the product. The Customer is responsible for converting the transaction to a lease, and is required to secure the leasing company's approval of all of these Terms and Conditions of Sale. No product will be delivered to the Customer until Philips has received copies of the fully executed lease documents and has approved the same.
- 6. Security Interest. Customer hereby grants to Philips a purchase money security interest in the products until all payments have been made. Customer shall sign any financing statements or other documents necessary to perfect Phillips' security interests in the products. Where permitted by applicable law, Customer's signature on the quotation or on a purchase order issued as a result of the quotation gives Philips the right to sign on Customer's behalf and file any financing statement or other documents to perfect Philips' security interest in the product.

## 7. Shipment and Risk of Loss.

- 7.1 The applicable schedule attached to these Terms and Conditions of Sale shall apply for delivery.
- 7.2 Title to any product (excluding software), and the risk of loss or damage to any product shall pass to the Customer F.O.B. destination. Customer shall obtain and pay for insurance covering such risks at destination.

8. Installation, Site Preparation, Remote Services.
8.1 Installation. Customer shall provide Philips full and free access to the installation site and suitable and safe space for the storage of the products before installation. Customer shall advise Philips of conditions at or near the site, including any hazardous materials, that could adversely affect the installation or pose a health or safety risk to Philips' personnel, and shall ensure that those conditions are corrected and hazardous materials removed, and that the site is fully prepared and available to Philips before installation work begins. Customer shall ensure, at no charge to Phillips, that there are no obstacles preventing Phillips from moving the product from the entrance of the Customer's premises to the installation site. Customer shall be responsible, at its expense, for rigging, the removal of partitions or other obstacles, and restoration work. The products will be installed during normal working hours. Philips will unpack the product, construct applicable pads (if required for certain products), connect the product to a safety switch or breaker to be installed by the Customer, and calibrate and test the product. If local labor conditions, including but not limited to a requirement to utilize union labor, require the use of non-Philips employees to participate in the installation of the product, then such participation of non-Philips employees shall be at Customer's expense. In such case, Philips will provide engineering supervision during the installation.

Quotation #: 1-ZUFPGZ

- 8.2 Site Preparation. Except where Philips has agreed in writing to provide construction services for a fee pursuant to a construction agreement and scope of work signed by Customer, Customer shall be responsible, at its expense, for the preparation of the installation site where the product will be installed including any required structural alterations. Customer shall provide any and all plumbling, carpentry work, conduit, wiring including communications and/or computer wiring, network equipment, power supply, surge suppression and power conditioning (except to the extent they are expressly included in the quotation), fire protection and environmental controls, shall be in compliance with all safety, electrical, RF or magnetic shielding and acoustical suppression and building codes relevant to the expense, shall obtain all permits and licenses required by federal, state, or local authorities in connection with the installation and operation of the product, including any certificate of need and zoning variances. PHILIPS MAKES NO WARRANTY AND ASSUMES NO CUSTOMER INDEMNIFIES PHILIPS AGAINST ANY CLAIMS, INCLUDING SUBROGATION CLAIMS, ARISING FROM CUSTOMER'S SITE PREPARATION RESPONSIBILITIES.
- 8.3 Remote Services Network ("RSN"). Customer will (a) provide Philips with a secure location at Customer's premises to store one Philips RSN router (or a Customer-owned router acceptable to Philips at Customer's option) for connection to the equipment and to Customer's network; and (b) at all times during the warranty period provide Philips with full and free access to the router and a dedicated broadband Internet access node, including but not limited to public and private interface access, suitable to establish a successful connection to the products through the Philips RSN and Customer's network for Philips' use in remote servicing of the product, remote assistance to personnel that operate the products, updating the products software, transmitting automated status notifications from the product and regular uploading of products data files (such as but not limited to error logs and utilization data for improvement of Philips products and services and aggregation into services). Customer's failure to provide such access at the scheduled time will constitute Customer's waiver of the scheduled planned maintenance service and will void support or warranty coverage of product malfunctions until such time as planned maintenance service is completed or RSN access is provided. Customer agrees to pay Philips at the products.

# 9. Product Warranty.

- 9.1 If a separate product warranty page prints as part of this quotation, that product warranty applies to your purchase and is incorporated herein; otherwise Section 9.2-9.7 shall apply.
- 9.2 Hardware/Systems. Philips warrants to Customer that the Philips equipment (including its operating software) will perform in substantial compliance with its performance specifications in the documentation accompanying the products, for a period of 12 months beginning upon availability for first patient use.
- 9.3 Stand-alone Licensed Software. For a period of ninety (90) days from the date Philips makes Stand-alone Licensed Software available for first patient use, such Stand-alone Licensed Software shall substantially conform to the technical user manual that ships with Stand-alone Licensed Software. "Stand-alone Licensed Software" means sales of Licensed Software without a contemporaneous period shall commence upon shipment.
- 9.4 If the start of the installation is delayed for any reason beyond the control of Philips for more than thirty (30) days following the date that Philips notifies Customer that the major components of the product are available for delivery, the warranty period begins on the thirty-
- Philips' sole obligations and Customer's exclusive remedy under any product warranty are limited, at Philips' option, to the repair or the replacement of the product or a portion thereof within thirty (30) days after receipt of written notice of such material breach from Customer ("Product Warranty Cure Period") or, upon expiration of the Product Warranty Cure Period, to a refund of a portion of the purchase price paid by the Customer, upon Customer's request. Any refund will be paid to the Customer when the product is returned to observed holidays), will be subject to payment by Customer at Philips' standard service rates.
- 9.6 This warranty is subject to the following conditions: the product (a) is to be installed by authorized Philips representatives (or is to be installed in accordance with all Philips installation instructions by personnel trained by Philips); (b) is to be operated exclusively by duly qualified personnel in a safe and reasonable manner in accordance with Philips' written instructions and for the purpose for which the products were intended; and (c) is to be maintained and in strict compliance with all recommended and scheduled maintenance instructions provided with the product; and Customer is to notify Philips immediately if the product at any time fails to meet its printed inadequate maintenance or calibration by the Customer or its agents; Customer or third party supplied interfaces, supplies, or software including without limitation loading of operating system patches to the Licensed Software and/or upgrades to anti-virus software (except product other than in accordance with Philips' applicable product specifications and written instructions; abuse, negligence, accident, loss, or damage in transit; improper site preparation; unauthorized maintenance or modifications to the product; or viruses or similar products furnished to Customer by Philips under the quotation; however, Philips shall use reasonable efforts to extend to Customer the are Philips' only obligations and Customer's sole and exclusive remedy for a breach of a product warranty.
- 9.7 THE WARRANTIES SET FORTH HEREIN AND IN PHILIPS' WARRANTY DOCUMENT WITH RESPECT TO A PRODUCT (INCLUDING THE SOFTWARE PROVIDED WITH THE PRODUCT) ARE THE ONLY WARRANTIES MADE BY PHILIPS IN CONNECTION WITH THE PRODUCT, THE SOFTWARE, AND THE TRANSACTIONS CONTEMPLATED BY THE QUOTATION, AND ARE EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, WHETHER WRITTEN, ORAL, STATUTORY, EXPRESS OR IMPLIED, PARTICULAR PURPOSE. Philips may use refurbished parts in the manufacture of the products, which are subject to the same quality control procedures and warranties as for new products.
- 10. Philips Proprietary Service Materials. Any Philips maintenance or service software and documentation provided with the product and/or located at Customer's premises is intended solely to assist Philips and its authorized agents to install and to test the products or to assist Philips and its authorized agents to maintain and to service the products under warranty or a separate support agreement with agents only and to permit Philips to remove its Proprietary Service Materials upon request.

#### 11. Patent Infringement Claims.

- 11.1 Philips shall indemnify, defend, and hold harmless Customer against any new claim that a Philips Product provided in the quotation infringes, misappropriates, or violates any third party intellectual property right, whether patent, copyright, trademark, or trade secret, provided that Customer: (a) provides Philips prompt written notice of the claim; (b) grants Philips full and complete information and assistance necessary for Philips to defend, settle, or avoid the claim; and (c) gives Philips sole control of the defense or settlement of the claim.
- 11.2 The provisions of this section shall not apply if the product is sold or transferred.
- 11.3 If (a) a Philips' Product is found or believed by Philips to Infringe such a claim; or, (b) Customer has been enjoined from using the Philips Product pursuant to an injunction issued by a court of competent jurisdiction, Philips may, at its option, (i) procure the right for Customer to use the product, (ii) replace or modify the product to avoid infringement, or (iii) refund to Customer a portion of the product purchase price upon the return of the original product. Philips shall have no obligation for any claim of infringement arising from: Philips' compliance with Customer's designs, specifications, or instructions; Philips' use of technical information or technology supplied by Customer; modifications to the product by Customer or its agents; use of the product other than in accordance with the product specifications or applicable written product instructions; use of the product with any other product; if infringement would have been avoided by the use of a current unaltered release of the products; or use of the Philips Product after Philips has advised Customer, in writing, to stop use of the Philips Product in view of the claimed infringement. Philips will not be liable for any claim where the damages sought are based directly or indirectly upon the quantity or value of products manufactured by means of the products purchased under this quotation, or based upon the amount of use of the product regardless of whether such claim alleges the product or its use infringes or contributes to the infringement of such claim. The terms in this section state Philips' entire obligation and liability for claims of infringement, and Customer's sole remedy in the event of a claim of infringement.
- 12. <u>Limitation of Liability.</u> THE TOTAL LIABILITY, IF ANY, OF PHILIPS AND ITS AFFILIATES FOR ALL DAMAGES AND BASED ON ALL CLAIMS, WHETHER ARISING FROM BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY OR OTHER TORT, OR OTHERWISE, ARISING FROM A PRODUCT, LICENSED SOFTWARE, AND/OR SERVICE IS LIMITED TO THE PRICE PAID HEREUNDER FOR THE PRODUCT, LICENSED SOFTWARE, OR SERVICE. THIS LIMITATION SHALL NOT APPLY TO:
- (a) THIRD PARTY CLAIMS FOR BODILY INJURY OR DEATH CAUSED BY PHILIPS' NEGLIGENCE OR PROVEN PRODUCT DEFECT;
- (b) CLAIMS OF TANGIBLE PROPERTY DAMAGE REPRESENTING THE ACTUAL COST TO REPAIR OR REPLACE PHYSICAL PROPERTY DAMAGE:
- (c) OUT-OF-POCKET COSTS INCURRED BY CUSTOMER TO PROVIDE PATIENT NOTIFICATIONS, REQUIRED BY LAW, TO THE EXENT SUCH NOTICES ARE CAUSED BY PHILIPS' UNAUTHORIZED DISCLOSURE OF PHI; and,
- (d) FINES/PENALTIES LEVIED AGAINST CUSTOMER BY GOVERNMENT AGENCIES CITING PHILIPS' UNATHORIZED DISCLOSURE OF PHI AS THE BASIS OF THE FINE/PENALTY, ANY SUCH FINES OR PENALTIES SHALL CONSTITUTE DIRECT DAMAGES.
- 13. <u>DISCLAIMER.</u> IN NO EVENT SHALL PHILIPS OR ITS AFFILIATES BE LIABLE FOR ANY INDIRECT, PUNITIVE, INCIDENTAL, CONSEQUENTIAL, OR SPECIAL DAMAGES, INCLUDING WITHOUT LIMITATION, LOST REVENUES OR PROFITS, BUSINESS INTERRUPTION, LOSS OF DATA, OR THE COST OF SUBSTITUTE PRODUCTS OR SERVICES WHETHER ARISING FROM BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY OR OTHER TORT.
- 14. Confidentiality. Each party shall maintain as confidential any information furnished or disclosed to one party by the other party, whether disclosed in writing or disclosed orally, relating to the business of the disclosing party, its customers and/or its patients, and the quotation and its terms, including the pricing terms under which Customer has agreed to purchase the products. Each party shall use the same degree of care to protect the confidentiality of the disclosed information as that party uses to protect the confidentiality of its own information, but in no event less than a reasonable amount of care. Each party shall disclose such confidential information only to its employees having a need to know such information to perform the transactions contemplated by the quotation. The obligation to maintain the confidentiality of such information shall not extend that (a) is or becomes generally available to the public without violation of this Agreement or any other obligation of confidentiality or (b) is lawfully obtained by the receiving Party from a third party without any breach of confidentiality or violation of law.

#### 15. Compliance with Laws & Privacy.

- 15.1 Each party shall comply with all laws, rules, and regulations applicable to the party in connection with the performance of its obligations in connection with the transactions contemplated by the quotation, including, but not limited to, those relating to affirmative action, fair employment practices, FDA, Medicare fraud and abuse, and the Health Insurance Portability and Accountability Act of 1996 ("HIPAA"). Health care providers are reminded that if the purchase includes a discount or loan, they must fully and accurately report such discount or loan on cost reports or other applicable claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, as required by federal law (see 42 CFR 1001.952[h]).
- 15.2 In the course of providing project implementation related services and/or warranty services to Customer, hereunder, it may be necessary for Philips to have access to, view and/or download computer files from the products that might contain Personal Data. "Personal Data" means information relating to an individual, from which that individual can be directly or indirectly identified. Personal Data can include both personal health information (i.e. images, heart monitor data, and medical record number) and non-health information (i.e. date of birth, gender). Philips will process Personal Data only to the extent necessary to perform and/or fulfill its project implementation related service, warranty service and/or warranty obligations hereunder.
- 15.3 It is Customer's responsibility to notify Philips if any portion of the order is funded under the American Reinvestment and Recovery Act ("ARRA"). To ensure compliance with the ARRA regulation, Customer shall include a clause stating that the order is funded under ARRA on its purchase order or other document issued by Customer.
- 16. Excluded Provider. Philips represents and warrants that Philips, its employees and subcontractors, are not debarred, excluded, suspended or otherwise ineligible to participate in a federal health care program, nor have they been convicted of any health care related crime for the products and services provided under this Agreement (an "Excluded Provider"). Philips shall promptly notify Customer when it becomes aware that Philips or any of its employees or subcontractors, providing services hereunder, have become an Excluded Provider whereupon Customer may terminate this order by express written notice for product and services not yet shipped or rendered.

- 17. General Terms. The following additional terms shall be applicable to the purchase of a product:
- 17.1 Force Majeure. Each party shall be excused from performing its obligations (except for payment obligations) arising from any delay or default caused by events beyond its reasonable control including, but not limited to, acts of God, acts of third parties, acts of any civil or military authority, fire, floods, war, embargoes, labor disputes, acts of sabotage, riots, accidents, delays of carriers, subcontractors or suppliers, voluntary or mandatory compliance with any government act, regulation or request, shortage of labor, materials or manufacturing facilities.
- 17.2 Bankruptcy. If Customer becomes insolvent, is unable to pay its debts when due, files for bankruptcy, is the subject of involuntary bankruptcy, has a receiver appointed, or has its assets assigned, Philips may cancel any unfulfilled obligations, or suspend performance; however, Customer's financial obligations to Philips shall remain in effect.
- 17.3 Assignment. Customer may not assign any rights or obligations in connection with the transactions contemplated by the quotation without the prior written consent of Philips, which consent shall not be unreasonably withheld, and any attempted assignment without such consent shall be of no force or effect.
- 17.4 Export. Customer shall assume sole responsibility for obtaining any required export authorizations in connection with Customer's export of the products from the country of delivery.
- 17.5 Governing Law. All transactions contemplated by the quotation shall be governed by the laws of the state where the equipment will be installed, without regard to that state's choice of law principles, and expressly excluding application of the Uniform Computer Information Transactions Act ("UCITA"), in any form. EACH PARTY, KNOWINGLY AND AFTER CONSULTATION WITH COUNSEL, FOR ITSELF, ITS SUCCESSSORS' AND ASSIGNS, WAIVES ALL RIGHT TO TRIAL BY JURY OF ANY CLAIM ARISING WITH RESPECT TO THIS AGREEMENT OR ANY MATTER RELATED IN ANY WAY THERETO.
- 17.6 Entire Agreement. These Terms and Conditions of Sale, the terms and conditions set forth in the quotation and the applicable Philips' product-specific warranty document constitute the entire understanding and agreement by and between the parties with respect to the transactions contemplated by the quotation, and supersede any previous understandings or agreements between the parties, whether written or oral, regarding the transactions contemplated by the quotation. The pricing in the quotation is based upon the terms and conditions in the quotation. No additional terms, conditions, consents, waivers, alterations, or modifications shall be binding unless in writing and signed by the parties. Customer's additional or different terms and conditions, whether stated in a purchase order or other document issued by Customer, are specifically rejected and shall not apply to the transactions contemplated by the quotation.
- 17.7 Headings. The headings in the quotation are intended for convenience only and shall not be used to interpret the quotation. 17.8 Severability. If any provision of the quotation is deemed to be illegal, unenforceable, or invalid, in whole or in part, the validity and enforceability of the remaining provisions shall not be affected or impaired, and shall continue in full force and effect.
- 17.9 Notices. Notices or other communications shall be in writing, and shall be deemed served if delivered personally, or if sent by facsimile transmission, by overnight mail or courier, or by certified mail, return receipt requested and addressed to the party at the address set forth in the quotation.
- 17.10 Performance. The failure of Customer or of Philips at any time to require the performance of any obligation will not affect the right to require such performance at any time thereafter. Course of dealing, course of performance, course of conduct, prior dealings, usage of trade, community standards, industry standards, and customary standards and customary practice or interpretation in matters involving the sale, delivery, installation, use, or service of similar or dissimilar products or services shall not serve as references in interpreting the terms and conditions of the quotation.
- 17.11 Obligations. Customer's obligations are independent of any other obligations the Customer may have under any other agreement, contract, or account with Philips. Customer will not exercise any right of offset in connection with the terms and conditions in the quotation or in connection with any other agreement, contract, or account with Philips.
- 17.12 Additional Terms. The Product specific schedules listed below are incorporated herein as they apply to the equipment listed on the quotation and their additional terms shall apply solely to Customer's purchase of the products specified therein. If any terms set forth in a schedule conflict with terms set forth in these Terms and Conditions of Sale, the terms set forth in the schedule
- (a) Schedule 1: Xcelera, Xper IM, Cardiovascular Information System (CVIS) and TraceMasterVue EKG Storage System (TMV)

#### LICENSED SOFTWARE

#### License Grant.

- 1.1 Subject to any usage limitations for the Licensed Software set forth on the product description of the quotation, Philips grants to Customer a nonexclusive and non-transferable right and license to use the computer software package ("Licensed Software") in accordance with the terms of the quotation. The License shall continue for as long as Customer continues to own the product, except that Philips may terminate the License if Customer is in breach or default. Customer shall return the Licensed Software and any authorized copies thereof to Philips immediately upon expiration or termination of this License.
- 1.2 The License does not include any right to use the Licensed Software for purposes other than the operation of the product. Customer may make one copy of the Licensed Software in machine-readable form solely for backup purposes. Philips reserves the right to charge for backup copies created by Philips. Except as otherwise provided under section 1.6, Customer may not copy, reproduce, sell, assign, transfer, or sublicense the Licensed Software for any purpose without the prior written consent of Philips. Customer shall reproduce Philips' copyright notice or other identifying legends on such copies or reproductions. Customer will not (and will not allow any third party to) decompile, disassemble, or otherwise reverse engineer or attempt to reconstruct or discover the product or Licensed Software by any means whatsoever.
- 1.3 The License shall not affect the exclusive ownership by Philips of the Licensed Software or of any trademarks, copyrights, patents, trade secrets, or other intellectual property rights of Philips (or any of Philips' suppliers) relating to the Licensed Software.
- 1.4 Customer agrees that only authorized officers, employees, and agents of Customer will use the Licensed Software or have access to the Licensed Software (or to any part thereof), and that none of Customer's officers, employees, or agents will disclose the Licensed Software, or any portion thereof, or permit the Licensed Software, or any portion thereof, to be used by any person or entity other than those entitles identified on the quotation. Customer acknowledges that certain of Philips' rights may be derived from license agreements with third parties, and Customer agrees to preserve the confidentiality of information provided by Philips under such third party license
- 1.5 The Licensed Software shall be used only on the product(s) referenced in the quotation.
- 1.6 Customer may transfer the Licensed Software in connection with sale of the product to a healthcare provider who accepts all of the terms and conditions of this License; provided that Customer is not in breach or default of this License, the Terms and Conditions of Sale, or any payment obligation to Philips.

2. Modifications.

2.1 If Customer modifies the Licensed Software in any manner, all warranties associated with the Licensed Software and the products shall become null and void. If Customer or any of its officers, employees, or agents should devise any revisions, enhancements, additions, modifications, or improvements in the Licensed Software, Customer shall disclose them to Phillips, and Phillips shall have a non-exclusive royalty-free license to use and to sub-license them.

2.2 The Licensed Software is licensed to Customer on the basis that (i) Customer shall maintain the configuration of the products as they were originally designed and manufactured and (ii) the product includes only those subsystems and components certified by Philips.
The Licensed Software may not perform as intended on systems modified by other than Philips or its authorized agents, or on systems which include subsystems or components not certified by Phillips. Phillips does not assume any responsibility or liability with respect to unauthorized modification or substitution of subsystems or components.

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Schedule 1
Interventional X-Ray (iXR), Diagnostic X-Ray (DXR), Computed Tomography (CT), Magnetic Resonance (MR),
Positron Emission Tomography (PET), Nuclear Medicine (NM), Radiation Oncology (PROS), Women's Healthcare (WHC), and
Ultrasound (US) products (including Image Guided Intervention and Therapy (IGIT) Products)

#### 1. Payment Terms.

Unless otherwise specified in the quotation, Philips will invoice Customer, and Customer will pay such invoice on receipt, as follows: 1.1 For Interventional X-Ray (IXR), Diagnostic X-Ray (DXR), Computed Tomography (CT), Magnetic Resonance (MR), Positron Emission Tomography (PET), Nuclear Medicine (NM), Radiation Oncology (PROS), and Women's Healthcare (WHC):

(a) 10% of the purchase price shall be due with Customer's acceptance of the quotation.

- (b) 70% of the purchase price shall be due on delivery of the major components of the product. Product installation will not begin until Customer has paid this portion of the purchase price.
- (c) 20% of the purchase price shall be due when the product is available for first patient use. Available for first patient use means the product has been installed and substantially meets Philips' published specifications.

1.2 For Ultrasound(US) products (including IGIT Products):

(a) 100% of the purchase price shall be due thirty (30) days from Philips' invoice date.

- 1.3 If the start of the installation is delayed for any reason beyond the control of Philips for more than thirty (30) days following the date that Philips notifies customer that the major components of the product are available for delivery, the unpaid portion of the purchase price shall be due on the thirty-first (31st) day following such date.
- 2. Cancellation. The quotation is subject to change or withdrawal prior to written acceptance by Customer. All purchase orders issued by Customer are subject to acceptance by Philips. If Customer cancels an order prior to product shipment, Customer shall pay a cancellation charge of fifteen percent (15%) of the net order price. Orders are non-cancellable for products shipped.

- 3.1 Philips will use reasonable efforts to ship the product to the Customer by: (a) by the mutually agreed upon shipment date; or (b) by the date stated in the quotation; or (c) as otherwise agreed in writing. Philips will ship the product according to Philips' standard commercial practices. Philips will deliver the equipment during normal working hours, 8:00 - 5:00 PM, in the time zone where the Customer is located. Philips may make partial shipments. Philips will pay shipping costs associated with product shipment. 3.2 Prior to the shipment of any product, Philips may change the construction or the design of the product without notice to the Customer so long as the function, footprint, and performance of the product are not substantially altered.
- 3.3 If Customer requests a delay in the date major components of the product are available for delivery, then Philips will place the product in storage and the unpaid portion of the purchase price shall be due. Customer will reimburse Philips for all storage fees incurred upon receipt of invoice.

# 4. Additional Customer Installation Obligations for Magnetic Resonance.

- 4.1 Customer shall provide any and all Site preparation and shall be in compliance with all RF or magnetic shielding and acoustical suppression and building codes relevant to the product and its installation and use.
- 4.2 Customer's contractor or Customer's architect is required to provide detailed information on the proposed Helium Exhaust Pipe for their MRI system prior to installation to ensure safety specifications are being met. Required Details include:
- (a) Architectural drawing or sketch with complete dimensions including lengths, bending radii, bending angles, and pipe diameters for entire Helium Exhaust Pipe run from RF enclosure to discharge location.
- (b) Completed Helium Exhaust Pipe Verification Checklist (Provided by Local Philips Project Manager)

(c) Picture showing the area where the Helium Exhaust Pipe will discharge.

4.3 Magnets will not be released for delivery unless and until Helium Exhaust Pipe details are provided for verification and have been confirmed to meet all life safety specifications.

## 5. Additional Terms Related to Sales of IGIT Products.

- 5.1 As part of installation, Philips will connect the IGIT product to such DICOM compatible scanners as Customer may designate (in writing), including CT and MR scanners and, if ultrasound navigation is included in the product, an iU22 ultrasound system. 5.2 If Customer requires that Philips connect the IGIT product to more than two (2) scanners or other devices, then Philips shall invoice Customer and Customer shall pay for installation services at Philips' then-current daily service rate. Additionally, Customer shall (a) make the scanner(s) the Customer has designated available to Phillips' installation representative, (b) create and provide a data set of the installation phantom on or before the installation date, and (c) have its IT representative available to assist in connecting the IGIT product to Customer's DICOM devices during the agreed installation time. If such installation and connection is delayed due to Customer failing in its obligations described in this section, then Philips may invoice Customer and Customer shall pay either for (a) any time that Philips spends waiting at the site for such obligation to be fulfilled, at Philips' then-current service rate, or (b) reasonable travel expenses if Philips has to reschedule such installation.
- 5.3 Training on the IGIT Product is not included with the purchase of the IGIT product unless it is separately identified on the quotation.

# 6. Additional Terms Related to Sales of the IntelliSpace Breast Solution, including the MammoDiagnost VU.

6.1 Installation, Philips will install the IntelliSpace Breast Solution and perform installation tests on the application running with the hardware provided as part of the solution, including the MammoDiagnost VU. Philips also configures and provides interfaces to the equipment and information systems set forth in a statement of work signed by Philips and the Customer. Interfaces set forth in Subsection 6.2 below are Customer's responsibility and are not part of Parts installation deliverables.

6.2 Customer's Interface Obligations for Third Party RIS and MIS Applications. Customer is responsible to develop and implement interfaces from the Licensed Software running on the client workstation to any third party Radiology Information System ("RIS") or Mammography Information System ("MIS") or to contract with the RIS and/or MIS vendor to have them perform these interface obligations on Customer's behalf. Interfacing the solution from the solutions server is not permitted. Philips shall provide Customer an API toolkit for the Licensed Software to aide Customer to perform such interface tasks. The successful and reasonably timely completion of these projects takes good faith efforts on the part of both Philips and Customer, especially when Customer has third party interfaces to develop and implement. A project implementation plan is based on completion dates mutually agreed by the parties that should be

reflective of the obligations of both parties. These dates are entered into the project implementation plan for this solution (the "Project Implementation Plan"). In the event Customer has not fulfilled its interface obligations by the dates set forth in the Project Implementation Plan, Customer will sign Philips' acceptance (MDIR) document for the Philips deliverables sold and pay the final payment described in Subsection 1.1(c), provided that Phillips has installed the Phillips deliverables and provided the interfaces Phillips is responsible for pursuant to Subsection 6.1, and that the Philips deliverables substantially meet Philips' published specifications. 6.3 Prior Validation of Operating System Updates and/or Upgrades. Patches introduced by operating system cem's or upgrades to anti-virus software can impact the performance and functionality of the applications that run on them and affect patient safety. Philips shall perform validation testing of certain Microsoft operating systems and MacAfee anti-virus software during the warranty period. Philips shall have no obligation to validate any other third party operating system or anti-virus software. Customer shall not install or use (a) operating system patches, updates or upgrades; (b) anti-virus updates (except to the DAT files, i.e., virus definitions); or, (c) upgrades to anti-virus search engines, collectively (a)-(b) prior to validation testing and approval by Philips ("Unauthorized Updates"). Philips shall have no liability, including, without limitation, for warranty claims, arising from use of the Licensed Software with Unauthorized Updates. In the event Philips discovers that Customer is using an Unauthorized Update with the Licensed Software, Philips shall have the right to require Customer to roll back to the most recently validated versions of operating systems and anti-virus, prior to performing any support. 6.4 Customer's Network Connectivity Obligations. Customer must have network connectivity between the IntelliSpace Breast solution server, the client workstation, and the optional DynaCAD server of not less than 1GB/s, and all three systems must be on the same subnet. A connection of no less than 100 MB/s is required between the IntelliSpace Breast solution and the hospital network. However for optimal performance a 1GB/s network between the IntelliSpace Breast and the hospital network is recommended. 6.5 RSN Warranty Condition Requirement. As a condition to receiving warranty service on this solution, Customer agrees it shall use Philips Remote Service Network ("RSN") service to enable Philips to access the system to perform its support obligations.

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#### SURGICAL MOBILE C-ARM SYSTEMS

This product warranty document is an addition to the terms and conditions set forth in the quotation to which this warranty document is attached. The terms and conditions of the quotation are incorporated into this warranty document. The capitalized terms herein have the same meaning as set forth in the quotation

#### TWELVE-MONTH SYSTEM WARRANTY

Philips warrants to Customer that the Philips Surgical Mobile C-Arm System (the "System") as delivered to Customer will perform in substantial compliance with its performance specifications for a period of twelve (12) months from its availability for first patient use. The glassware is subject to special warranty terms set forth herein

PLANNED MAINTENANCE
During the warranty period, Philips' service personnel shall provide one (1) inspection call up to twelve (12) hours in duration approximately thirty (30) days prior to warranty expiration.
This inspection shall be scheduled in advance at a mutually agreeable time on weekdays, between 8:00 A.M. and 5:00 P.M., excluding Philips observed holidays.

Any commercially available upgrade to the System which is hereafter installed by Philips shall be subject to the warranty terms contained in the first paragraph of this warranty, except that such warranty shall expire: a) upon termination of the initial twelve (12) month warranty period for the System on which the upgrade is installed, b) after ninety (90) days for parts only from the date of installation, or c) on the annual renewal date of any current service agreement on the System.

#### MONOBLOCK X-RAY SOURCE (BV PULSERA)

Philips Monoblock X-ray source installed as part of the BV PULSERA will perform for a period of twelve (12) months or will be replaced by Philips at no charge to the customer. Claims must be made within twelve (12) months after installation and fourteen (14) months after date of shipment from Philips.

DIAGNOSTIC X-RAY TUBES (BY-LIBRA AND BY-ENDURA)
Philips' FO17 X-ray tube installed as part of the BY LIBRA and BY ENDURA will perform for a period of twelve (12) months or will be replaced by Philips at no charge to the customer.
Claims must be made within twelve (12) months after installation and fourteen (14) months after date of shipment from Philips.

#### **IMAGE INTENSIFIER TUBES**

Philips warrants its X-ray image intensifier tubes to be free from defects in material and workmanship for twenty-four (24) months. Claims must be made within twenty-four (24) months after installation and twenty-seven (27) months after date of shipment from Philips.

Credit for any failure acknowledged as Philips liability will be prorated on the following schedule:

USA	GE			REDIT
0	to within	12	months	100%
12	to within	13	months	50%
13	to within	14	months	46%
14	to within	15	months	42%
15	to within	16	months	37%
16	to within	17	months	33%
17	to within	18	months	29%
18	to within	19	months	25%
19	to within	20	months	21%
20	to within	21	months	17%
21	to within	22	months	12%
22	to within	23	months	8%
23	to within	24	months	4%

Tubes received by Philips under this warranty that are found to meet all test specifications will be returned to the Customer and the warranty will continue as of the original date of installation. Examination of the returned tube may necessitate its destruction, but Philips Ilability shall, in any case, be limited to repair or replacement as aforesaid, only if in its sole opinion the tube has been properly used, installed and applied and has not been subjected to neglect, accident, or improper installation, or use. Transportation charges and risk of loss, both ways, of returned or replaced tubes shall be at the expense of the Customer.

#### SYSTEM SOFTWARE AND SOFTWARE UPDATES

The software provided with the System will be the latest version of the standard software available for that System as of the 90th day prior to the date the System is delivered to Customer. Updates to standard software for the System that do not require additional hardware or equipment modifications will be performed as a part of normal warranty service

All software is and shall remain the sole property of Philips or its software suppliers. Use of the software is subject to the terms of a separate software license agreement. Customer must sign all such license agreements prior to or upon the delivery of the product. No license or other right is granted to Customer or to any other party to use the software except as set forth in the license agreements.

Any Philips maintenance or service software and documentation provided with the product, and/or located at Customer's premises, is intended solely to assist Philips and its authorized agents to install and to test the System, to assist Philips and its authorized agents to maintain and to service the System under a separate support agreement with Customer, or to permit Customer to maintain and service the System. Customer agrees to restrict the access to such software and documentation to Philips' employees and those of its authorized agents, and to authorized employees of Customer only.

#### WARRANTY LIMITATIONS

WARRANTY LIMITATIONS
Philips' obligations under the System warranty are limited, at Philips' option, to the repair or the replacement of the System or a portion thereof, or to a credit or refund of a portion of the purchase price paid by Customer. Any refund or credit will be pied to Customer when the System is refurned to Philips. Certain of the parts used in the manufacture or installation of, or in the replacement parts for, this System may contain refurbished components. If such components are used, they will be subject to the same quality control and inspection procedures as all other components in the System. Any System warranty is made on condition that Philips receives written notice of a System defect during the warranty period, and within thirty (30) days following the discovery of the defect by Customer. Philips' collipations under the System warranty do not apply to any System defects resulting from: Improper or inadequate maintenance or calibration by Customer or its agents; Customer or third party supplied software, interfaces, or supplies; use or operation of the product other than in accordance with loss, or damage in transit; improper site preparation, unauthorized maintenance or Philips' epilicable product specifications and written instructions; abuse regiligence, accident, modifications to the System; or, to viruses or similar software interference resulting from the connection of the product to a network. Philips does not provide a warranty for arry such third party products furnished to Customer by Philips; however, Philips shall use reasonable efforts to extend to Customer the third party warranty for the product. The obligations of Philips described above are Philips' only obligations and Customer's sole and exclusive remedy for a breach of a System warranty. Repairs or replacement parts do not extend the term of this warranty. parts do not extend the term of this warranty

THE WARRANTIES SET FORTH IN PHILIPS' WARRANTY DOCUMENT WITH RESPECT TO THIS SYSTEM (INCLUDING THE SOFTWARE PROVIDED WITH THE SYSTEM) ARE THE ONLY WARRANTIES MADE BY PHILIPS IN CONNECTION WITH THE SYSTEM, THE SOFTWARE, AND THE TRANSACTIONS CONTEMPLATED BY THE QUOTATION, AND ARE EXPRESSLY IN LIEU OF ANY OTHER WARRANTIES, EXPRESS OR IMPLIED INCLUDING, WITHOUT LIMITATION, ANY WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

#### ACCESS TO SYSTEM

Philips shall have full, free and safe access to the System and Customer's operation, performance and maintenance records for the System, on each scheduled or requested warranty service visit. Philips shall also have access to and use of any machine, service, attachment, features or other equipment required to perform the necessary service contemplated herein at no charge to Philips. Customer waives warranty service if it does not provide such access to the System and Customer's records. Should Philips be denied access to the System and Customer's records at the agreed upon time, a charge equal to the appropriate hourly rate will be accepted by Customer for "waiting time."

In the event it is not possible to accomplish warranty service within normal working hours (8:00 A.M. to 5:00 P.M., Monday through Friday, excluding Philips observed holidays), or in the event Customer specifically requests that warranty service be performed outside of Philips normal working hours, Customer agrees to pay for such services at Philips standard service rates in effect. Maintenance Agreements are available for extended coverage.

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INANSPER OF SYSTEM
In the event Customer transfers or relocates the System, all obligations under this warranty will terminate unless Customer receives the prior written consent of Philips for the transfer or relocation. Upon any transfer or relocation, the System must be inspected and certified by Philips as being free from all defects in material, software and workmanship and as being in compliance with all technical and performance specifications. Customer will compensate Philips for these services at the prevailing service rates in effect as of the date the inspection is performed. Any System which is transported infact to pre-approved locations and is maintained as originally installed in mobile configurations will remain covered by this warranty.

#### CONDITIONS

CONDITIONS
This warranty is subject to the following conditions: the System (a) is to be installed by authorized Philips representatives (or is to be installed in accordance with all Philips installation instructions by personnel trained by Philips), (b) is to be operated exclusively by duly qualified personnel in a safe and reasonable manner in accordance with Philips written instructions and for the purpose for which the products were intended, (c) is to be maintained and in strict compliance with all recommended and scheduled maintenance instructions provided with the System, and (d) Customer is to notify Philips immediately in the event the System at any time fells to meet its printed performance specifications.

LIMITATIONS OF LIABILITY AND DISCLAIMERS
The liability, if any, of Philips AND ITS AFFILIATES for damages whether arising from breach of the terms in the quotation, breach of warranty, negligence, indemnity, strict liability or other fort, or otherwise with respect to the products and services is limited to an amount not to exceed the price of the product or service giving rise to the liability.

IN NO EVENT SHALL PHILIPS OR ITS AFFILIATES BE LIABLE FOR ANY INDIRECT, PUNITIVE, INCIDENTAL, CONSEQUENTIAL, OR SPECIAL DAMAGES, INCLUDING WITHOUT LIMITATION, LOST REVENUES OR PROFITS, OR THE COST OF SUBSTITUTE PRODUCTS OR SERVICES WHETHER ARISING FROM BREACH OF THE TERMS IN THIS QUOTATION, BREACH OF WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY OR OTHER TORT, PHILIPS SHALL HAVE NO LIABILITY FOR ANY GRATUITOUS ADVICE PROVIDED TO THE CUSTOMER.

#### **FORCE MAJEURE**

Philips and Customer shall each be excused from performing its obligations erising from any delay or default caused by events beyond its reasonable control including, but not limited to: acts of God, acts of third parties, acts of the other party, acts of any divil or military authority, fire, floods, war, embargoes, labor disputes, acts of sabotage, riots, accidents, delays of carriers, subcontractors or suppliers, voluntary or mandatory compliance with any government act, regulation or request, shortage of labor, materials or manufacturing facilities.

Philips system specifications are subject to change without notice Document Number 4535 983 03243 999

# PHILIPS HEALTHCARE A division of Philips Electronics North America Corporation 22100 Bothell Everett Highway P.O. Box 3003 Bothell, Washington 98041-3003



Quotation #: 1-ZUFPGZ Rev. 1 Effective From: 06/05/2013 To: 07/20/2013 Presented To: Presented By: CAROLINA KIDNEY ASSOCIATES PA Bethann Griffith-Subik Tel: (919) 677-9046 Fax: (919) 677-9047 **309 NEW ST** Account Manager GREENSBORO, NC 27405 Steve Weiss Tel: (678) 924-6087 Fax: (678) 924-6003 Regional Manager Tel: **Alternate Address:** Date Printed: 05-Jun-13 **Submit Orders To:** 22100 Bothell Everett Hwy Bothell, WA 98021-8431 Tel: (800) 982-2011 Fax: (425) 487-8110

IMPORTANT NOTICE: Health care providers are reminded that if the transactions herein include or involve a loan or discount (including a rebate or other price reduction), they must fully and accurately report such loan or discount on cost reports or other applicable reports or claims for payment submitted under any federal or state health care program, including but not limited to Medicare and Medicaid, such as may be required by state or federal law, including but not limited to 42 CFR 1001.952(h).

100495 BV Pulsera, rel. 2.3		48	<b>1</b>	SVC0130 Philips RightFit Service Agreement Protection POS		
Γ		Home	Office Use	Only		
	Site #		Start Date	End Date		

# POINT OF SALE SERVICE CONTRACT SECTION

This quotation contains confidential and proprietary information of Philips Healthcare, a division of Philips Electronics North America Corporation ("Philips") and is intended for use only by the customer whose name appears on this quotation. It may not be disclosed to third parties without the prior written consent of Philips.

Philips Ultrasound Customer Services Ranked #1 by Customers in IMV ServiceTrakTM All Systems Survey in 2012 for the 20th consecutive year

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# Part # Description

1 SVC0130 Philips RightFit Service Agreement Protection POS

Thank you for the opportunity to provide this proposed Philips RightFit Service Agreement. Our Protection Service Agreement offers you robust security, a hands-on relationship with Philips, and open communications.

# SERVICE DELIVERY:

 98% uptime guarantee for each contract year. This provides assurance of the equipment availability to scan patients, as described in the uptime guarantee exhibit.

#### LABOR:

Item #

- <u>Labor and travel coverage for on-site service 8:00 am 9:00 pm, Monday Friday,</u> excluding Philips published holidays. The warranty period is included.
- <u>Preferential Scheduling</u> of service calls for service contract customers.
- On-site Response. At customer's request, Philips service goal is to be on-site within 4 hours.
- Planned maintenance coverage from 8:00 am 9:00 pm, Monday Friday, excluding
  Philips published holidays. Coverage includes activities performed according to a schedule
  to review safety, image quality, calibrations, equipment cleaning, performance trials and any
  other planned service prescribed by Philips. Philips current recommendation for IXR
  systems is 1 2 times per year depending on the specific product model.
- <u>Preferred rates for labor and travel</u>. This includes reduced hourly rates for labor and travel for corrective or planned maintenance outside of Service Agreement coverage hours.

#### PARTS:

- <u>Standard parts coverage</u>. This provides coverage on parts used to maintain and repair the
  equipment including both hardware and software items.
- <u>Earliest next day a.m. parts delivery</u>. This provides delivery in most areas that can be
  accommodated <u>by 8:30 am</u> to fit the urgency of your need. (Actual time depends on local
  shipper delivery schedule and delivery restrictions for oversized or hazardous parts).

# STRATEGIC PARTS COVERAGE:

X-ray tube(s), Flat Detector(s), and Image Intensifier(s).

#### LIFECYCLE:

- Operating system software and hardware reliability updates. This includes on-site or remote labor, travel and parts necessary to complete safety, performance and reliability modifications to existing equipment software or hardware.
- 20% discount on any items selected from Philips Life Solutions catalog, excluding power monitoring.

# **CUSTOMER CARE SOLUTIONS CENTER:**

- 24/7 Technical telephone support.
- Clinical telephone support from 8:00 am 9:00 pm, Monday Friday.
- Remote Services. This supports remote system diagnostics and monitoring. Philips
  equipment is connected via an Internet secure single point of access network to our
  solutions center as described in the Terms and Conditions exhibit. Features may vary by
  equipment and software release level.

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#### BV Pulsera, rel. 2.3

## **SOLUTION ENHANCEMENTS:**

- <u>Philips Service Information</u>. This contains important service management reports through a secure Internet site. Information on equipment service status, historical service performance, engineer response time, and planned maintenance schedules is available.
- <u>Annual customer loyalty meetings</u>. This includes a review of current and future performance goals of Philips equipment and service.

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# BV Pulsera, rel. 2.3

Service Plan:

SVC0130 Philips RightFit Service Agreement Protection

Quantity:

POS 1

# \*To commence at a time of system warranty expiration with the exception of in-Warranty Coverage and selected Supplement Items Plans\* Select Payment Terms Desired:

Select Payments Plans Choice *			Single System	a Life E William Rein (18	Total Net
48 Monthly Payn	nents at	1990 – In 1991 hartste 1	Net		
16 Quarterly Pay	Control of the Contro		\$917		\$917
4 Yearly Paymen	Commence of the Commence of th	en e	\$2,750		\$2,750
Single Payment	and the second of the second o	The second secon	\$11,000	the state of the same and the same and	\$11,000
The second secon	Access to the contract of the		\$44,000		\$44,000
* If no selection is made, the	delauit choice Will	be monthly payments.			
The service agreement paymen Configuration Option Pricing (if a	t does not include op available) or contact	s <i>above do not include al</i> ptional equipment. If opti your Account Manager fo		sed please see attach	ed Equipment
Buying Group: NO CONTRA	CT		ntract #: NONE	9.	
Addt'l Terms:					
Each Quotation solution will refe and any specific terms and cond Philips' Terms and Conditions of Each equipment system listed o each transaction is to be individe	Sale will apply to the	e quoted solution.	Sidulon, if no buying Group	p/Contract Number is:	shown,
For services performed outside t Engineer,	the contract hours of	coverage, Philips will re	quest a Purchase Order b	efore dispatching a Fi	eld Service
Our facility does not issue forr Philips Healthcare Service Ag Our facility does issue formal days prior to warranty	purchase orders, how				
Jpon customer signing and acce lound by all terms hereof which	eptance by an author include IMPORTANT	Customer Agreeme ized Philips representation F LIMITATIONS OF LIAB	44.4	ites a contract and cus	tomer agrees to be
BY: ;					
	Customer Signatu	иге			
	Printed Name				
Title			Date		
hilips by its acceptance thereof,	agrees to provide m	For Headquarter	s Use Only e equipment listed above	in accordance with al	l terms.
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Title	**************************************		Date		
• •					

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# Service Agreement Terms and Con

# PHILIPS HEALTHCARE SERVICE AGREEMENT TERMS AND CONDITIONS

1. SERVICES PROVIDED
The services listed in the quotation (the "Services") are offered by Philips Healthcare, a division of Philips Electronics North America Corporation ("Philips\*) only under the terms and conditions described below, and on any exhibits and attachments, each of which are hereby incorporated (the "Agreement").

The Services do not include:
2.1 Servicing or replacing components of the systemEquipment other than those systems or components listed in the Exhibits (the "System") that is at the listed location ("Site"):
2.3 Any service necessary due to:

2.3 Any service necessary due to:

(i) a design, specification or instruction provided by Customer or Customer representative;
(ii) the failure of anyone to comply with Philips written instructions or recommendations;
(iii) any combining of the System with other manufacturers product or software other than those recommended by Philips;
(iv) any alteration or improper storage, handling, use or maintenance of the System by anyone other than Philips' subcontractor or Philips;
(v) damage caused by an external source, regardless of nature;
(vi) any removal or relocation of the System; or
(vii) neglect or misuse of the System;
2.4 Any cost of materials, supplies, parts, or labor supplied by any party other than Philips or Philips' subcontractors.

3. <u>CUSTOMER RESPONSIBILITIES</u>
Durling the term of this Agreement, Customer will:
3.1 Ensure that the Site is maintained in a clean and sanitary condition; and that the System, product or part is decontaminated prior to service, shipping or trade-in as per the

3.2. Dispose of hazardous or biological waste generated;
3.3 Maintain operating environment within Philips specifications for the Site (including temperature and humidity control, incoming power quality, incoming water quality, and fire protection system): 3.4 Use the System in accordance with the published manufacturer's operating instructions.

4. SYSTEM AVAILABILITY
If Customer schedules service and the system is not available at the agreed upon time, then Philips may cancel the service or charge the Customer at the prevailing demand service rates for all time spent by Philips service personnel waiting for access to the System.

ट्रांगामारा ।
 अति payments under this Agreement are due thirty (30) days from the date of Philips' invoice until the Agreement amount and all applicable taxes and interest are paid in full. Customer will pay interest on any amount not paid when due at the lesser of 1.5% interest per month or the maximum rate permitted by applicable law.

6. EXCUSABLE DELAYS

Philips is excused from performing under this Agreement when Philips' delay or failure to perform is caused by events beyond Philips reasonable control including, but not limited to, acts of God, acts of third parties, acts of the other party, acts of any civil or military authority, fire, floods, war, terrorism, embargoes, labor disputes, acts of sabotage, riots, accidents, delays of carriers, subcontractors or suppliers, voluntary or mandatory compliance with any government act, regulation or request, shortage of labor, materials or manufacturing

7. IERM AND TERMINATION
7.1 The term of this Agreement shall be set forth in the quotation(s) attached hereto and incorporated herein.
7.2 This Agreement is non-cancelable by Customer and will remain in effect for the term specified in this Agreement. However, Customer may cancel this Agreement upon 60 days written notice to Philips (i) representing that the System is being permanently removed from the Site and that the System is not being used in any other Customer site, or (ii) such 60 day notice period

3.3 in addition, if the Customer sells or otherwise transfers any of the System to a third party and the System remains installed and in use at the same location, but such third party does not assume the obligations of the Customer under this Agreement or enter into a new service agreement with Philips with a term at least equal to the unexpired term of this Agreement, then the Customer may terminate this Agreement with respect to such System upon no less than thirty (30) days prior written notice to Philips, in which case the Customer penalty, an amount equal to 30% of the remaining payments due under this Agreement for such System from the date of termination through the scheduled expiration of the term of this Agreement.

8. <u>DEFAULI</u>

Customer's failure to pay any amount due under this Agreement within 30 days of when payment is due constitutes a default of this Agreement and all other agreements between Customer and Philips. In such an event, Philips may, at its option, (i) withhold performance under this Agreement and any or all of the other agreements until a reasonable time after all defaults have been cured, (ii) declare all sums due and to (iii) commence collection activities for all sums due or to become due hereunder, including, but not limited to costs and expenses of collection, and reasonable attorney's fees, (iv) terminate this Agreement with 10 days' notice to Customer, and (v) pursue any other remedies permitted by law.

48. ENU OF LIFE
If Philips determines that its ability to provide the Service Coverage is hindered due to the unavailability of parts or trained personnel, or that the system can no longer be maintelined in a safe or effective manner as determined by Philips, then Philips may terminate this Agreement upon notice to the Customer and provide Customer with a refund of any Customer prepayments for periods of Service Coverage not already completed.

10. WARRANTY DISCLAIMER
Philips' full contractual service obligations to Customer are described in this Agreement. Philips provides no warranties under this Agreement. All service and parts to support service under this Agreement are provided AS IS. NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE APPLIES TO ANYTHING PROVIDED BY PHILIPS' SUBCONTRACTOR OR PHILIPS.

11. LIMITATIONS OF LIABILITY AND DISCLAIMER
11.1 Philips' total liability, if any, and Customer's exclusive remedy with respect to the Services or Philips' performance of the Services is limited to an amount not to exceed the price stated in this Agreement for the Service that is the basis for the daim. THIS LIMITATION SHALL NOT APPLY TO THIRD PARTY CLAIMS FOR BODILY INJURY OR DEATH CAUSED BY PHILIPS' NEGLIGENCE. PHILIPS WILL HAVE NO LIABILITY FOR ANY ASSISTANCE PHILIPS PROVIDES THAT IS NOT REQUIRED UNDER THIS AGREEMENT.
11.2 IN NO EVENT SHALL PHILIPS OR ITS AFFILIATES BE LIABLE FOR ANY INDRECT, PUNITIVE. INCIDENTAL, CONSEQUENTIAL, OR SPECIAL DAMAGES, INCLUDING WITHOUT LIMITATION, LOST REVENUES OR PROFITS, BUSINESS INTERRUPTION, LOSS OF DATA, OR THE COST OF SUBSTITUTE PRODUCTS OR SERVICES WHETHER ARISING FROM BREACH OF CONTRACT, BREACH OF WARRANTY, NEGLIGENCE, INDEMNITY, STRICT LIABILITY OR OTHER TORT.

12. PROPRIETARY SERVICE MATERIALS

The presence of this property within the Site will not give Customer any right or title to this property or any license or other right to access, use or decompile this property. Customer will reasonable efforts to protect this property against damage or loss and to prevent any access to or use of this property by any unauthorized party. Customer will report to Philips any violation of this provision.

13. THIRD PARTY MANAGEMENT
If Customer has contracted with a third party service management organization, asset management company, maintenance management company, technology management company, maintenance insurance organization or the like ("Third Party Organization") for purposes of centralized billing and management of services provided to Customer, at Customer's written the above, the services provided by Philips are subject solely to the terms and conditions set forth in this Agreement. Customer guarantees the payment of all monies due or that among become due under this Agreement in spite of any collateral arrangements Customer may have with such Third Party Organization. Philips has no contractual relationship for the Services rendered to Customer except as set forth herein. To the extent that the parts and services Philips provides are not covered by Customer's arrangement with such Third Party Organization, Customer shall promptly pay for such parts and services on demand.

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14. IAAES
Any applicable tax will be invoiced to and payable by Customer, along with the Agreement Price in accordance with the payment terms set forth in this Agreement, unless Philips receives a tax exemption certificate from Customer which is acceptable to the taxing authorities. Customer will not be obligated to pay any federal, state, or local tax imposed upon or 15. INDEPENDENT CONTRACTOR

15. INPERENDENT CONTRACTOR

Philips is Customer's independent contractor, not Customer's employee, agent, joint venture, or partner. Philips' employees and Philips subcontractors are under Philips' exclusive direction and control. Philips has no liability or responsibility for and does not warrant customer's or customer's employees' act or omissions related to any services that are performed to customer's employees and philips agreement.

18. RECORD RETENTION AND ACCESS
If Section 1861(y(1)xII) of the Social Security Act applies to this Agreement, then Subsections (i) and (ii) of that Section are made a part of this Agreement. In such an event, Phillips shall retain and make available, and insert the requisite clause in each applicable subcontract requiring Philips subcontractor to retain and make available, the contract(s), book(s), document(s), and record(s) to the person(s), upon the request(s) for the period(s) of time required by these Subsections.

17. HIPAA\_PRIVACY
Philips compiles with all applicable provisions of the Health insurance Portability and Accountability Act of 1996 ("HIPAA"). Upon Customer request Philips will provide a mutually agreeable Business Associates agreement. In the course of providing the Services to Customer, Philips may need to access, view, or download computer files from the System that post personal Data. Personal Data includes information relating to an individual, from which that individual can be directly or indirectly computer files from the System that both personal health information (e.g., images, heart monitor data, and medical record number) and non-health information (e.g., date of birth and gender). Philips will process

18. <u>CONFIDENTIALITY</u>

Each party will meintein as confidential any information furnished or disclosed to one party by the other party, whether disclosed in writing or disclosed orally, relating to the business of the disclosed information as that party uses to protect the confidentiality of its own information, but not less than reasonable care. Each party will disclose such information only to its employees having a need to know such information to perform the transactions contemplated by this Agreement. The obligation to maintain the confidentiality of such information in the public domain at the time of disclosure, or to information that is required to be disclosed by law or by court order and will expire five years after the 19. SUBCONTRACTS AND ASSIGNMENTS

19. SUBCONTRACTS AND ASSIGNMENTS
Philips may subcontract to service contractors of Philips' choice any of Philips' service obligations to Customer or other activities performed by Philips under this Agreement. No such subcontract will release Philips from those obligations to Customer may not assign this Agreement or the responsibility for payments due under it without Philips' prior 20. INSURANCE

20. INSURVANCE Upon Customer request, Philips will provide a Certificate of Philips insurance coverage.

21. RULES AND REGULATIONS
To the extent made known in writing to Philips, Philips and its subcontractors will comply with Customer's rules and regulations provided such rules and regulations do not conflict with established Philips policies.

22. EXCLUDED PROVIDER
Philips represents and warrants that Philips, its employees, and subcontractors, are neither debarred, excluded, suspended, or otherwise ineligible to participate in a federal health care program, nor have they been convicted of any health care related crime for the products and services provided under this Agreement (an "Excluded Provider"). Philips shall terminate this order by express written notice for services not yet rendered.

23. SOLICITATION OF PHILIPS EMPLOYEES
For the duration of this Agreement and for one year following the expiration or termination of this Agreement, Customer and its affiliates will not directly or indirectly solicit any employee of Philips or its affiliates engaged in providing the services.

24. <u>SURVIVAL</u>, <u>WAIVER</u>, <u>SEVERABILITY</u>, <u>NOTICE</u>, <u>CHOICE OF LAW</u>

Customer's obligation to pay any money due to Philips under this Agreement survives expiration or termination of this Agreement. All of Philips' rights, privileges, and remedies with respect to this Agreement will continue in full force and effect after the end of this Agreement. A party's failure to enforce any provision of this Agreement is not a waiver of that provision or of such party's right to later enforce each and every provision. If any part of this Agreement is found to be invalid, the remaining part will be effective. Notices or other requested and addressed to the party at the address set forth on the face of this Agreement. The law of the state in which the System is located will govern any interpretation of this Agreement and dispute between Philips and Customer without regard to the principles of choice of law.

25. ENTIRE AGREEMENT: EXHIBITS

This Agreement constitutes the entire understanding of the parties and supersedes all other agreements, written or oral, regarding its subject matter. No additional terms, conditions, consent, waiver, alteration, or modification will be binding unless in writing and signed by Phillips' authorized representative and Customer, Additional or different terms and conditions, whether stated in a purchase order or other document issued by Customer, are rejected and will not apply to the transactions contemplated by this Agreement. No prior proposals, statements, are incorporated herein as they apply to the services listed on the quotation and their additional terms shall apply solely to Customer's purchase of the services specific with in an exhibit conflict with terms set forth in these Terms and Conditions of Sale, the terms set forth in the schedule shall govern. Exhibit 1: Additional Imaging System Service Terms and Conditions
Exhibit 2: Philips Technology Upgrades
Exhibit 3: Additional Support & Assist Coverage Terms and Conditions
Exhibit 4: Uptime Guarantee
Exhibit 5: Additional Cirical Education Training Terms and Conditions
Exhibit 6: Additional Software Maintenance Agreement Terms and Conditions
Exhibit 6: Software Maintenance Agreement Hardware Support
Exhibit 8: Additional Patient Care Services Terms and Conditions

# 26. AUTHORITY TO EXECUTE

20. AUTHORITY TO EXECUTE

The parties acknowledge that they have read the terms and conditions of this Agreement, that they know and understand the same, and that they have the express authority to execute this Agreement.

# Additional maging system service terms and cond

#### Exhibit 1

#### 1. SERVICES PROVIDED

1.1. Initial Covered System Inspection. Within 90 days after the Effective Date, Philips will inspect the Covered System not previously serviced by Philips and notify Customer of any Covered System that does not meet manufacturer's specification. Philips will provide customer a written estimate for repairs necessary to bring any of the Covered System within repaired, then Philips may remove such System from coverage in this agreement.

1.2 Repair Service. Commending on the Effective Date and subject to the repair limitation below. Philips or Philips' subcontractors will provide repair services for Covered System. Philips will provide all replacement parts, which may be returbished, and labor necessary to repair Covered System, unless excluded in paragraph 3. All components used are subject to Philips inspection and quality control procedures, and shall be warranted to the same extent that a non-refurbished component is warranted. Parts removed for replacement become the property of Philips and Philips shall remove parts from the System Site. Philips may increase its contract price if the System is upgraded or reconfigured.

1.3. Planned Maintenance Service. Philips will provide customer a planned maintenance schedule for the Covered System. Philips will provide such planned maintenance during the Service Coverage hours (as defined in the agreement) at a time that is mutually agreed upon. Customer will make the Covered System, or Covered System was not otherwise customer will provide planned maintenance when scheduled. Philips will provide such planned maintenance when scheduled. Philips will provide accordance with his schedule.

1.4. Software Updates, Philips will install operating system software updates provided by the Original Equipment Manufacturer (OEM) for Covered System. Software updates mean revisions to OEM proprietary operating system software updates provided by the OEM.

2. CONTRACT ADMINISTRATION
2.1. System Additions and Deletions. After completing the inspection, Customer may add a System to the Covered System list by contacting Philips. Customer and Philips will agree on a mutually-agreeable price and contract start date. The covered System will be added to the contract after receipt of the signed inventory modification form. Customer may in writing. The covered System will be deleted from the contract after receipt of the signed inventory modification form. Customer may in writing. The covered System will be deleted from the contract after receipt of the signed inventory modification form.

2.2. Management and Staffling. If on-site staffing is provided, Philips will determine and provide the management and service staff necessary to provide the Services under this Exhibit. Philips will pay all salaries, payroll and other employment taxes or fees, worker's compensation insurance, and other charges or insurance levied or required by any federal, state, or local statutes, relating to its employees.

2.3. Customer shall execute the Agency Authorization Agreement set forth as Attachment C as required by Philips to perform certain duties and responsibilities included within this Exhibit.

- 3. EXCLUSIONS Unless specifically included in this Agreement, the Services do not include providing or paying the cost of:
  3.1. Any figgling or structural alteration incident to the Services;
  3.2. Consumable Items and supplies (such as biomedical laser tubes and patient used pads), cryogens, PET calibration sources, film, batteries, cassettes:

3.2. Cosmetic repairs:
3.3. Cosmetic repairs:
3.4. The cost of factory reconditioning, rebuilds, or overhauls if repairs cannot maintain the equipment in satisfactory operating condition:
3.5. Disposing hazardous, infectious, or biomedical waste or materials:
3.6. Providing service to any System under a current service agreement between Customer and another vendor until such agreements expire or are terminated by Customer. Philips is not liable for any cancellation penalty or cost associated with Customer's termination of any such agreement;
3.7. Unless otherwise specified in the quotation, maintaining or repairing thirt-party products, nuclear camera defector crystals. CT Tubes and radiation therapy tubes, x-ray tubes, flat panel detectors, image intensifiers magnet replacement, magnet refrigeration system (coldhead, compressor, chillers), MR RF rooms, surface coils HVAC systems, power conditioners, uninterrupible power supplies, special ultrasound transducers (probes) (accessory or attach). TEE probes, TV camera pick-up tubes, photo multiplier tubes, accelerator center beam lines, piped medical gases (up to the wall outlets), copier drums, electron guns, fiber optic bundles, foothand controls (switches, accessory, or attachment), krystrons and thyratrons, magnetrons, plumbicons, waveguides, and attachments.
3.8. If this agreement includes coverage for biomedical services: arthroscopy instruments, blood pressure cuffs (accessory or attachment), centrifuge motor brushes, electronic thermometer probes, electrosurgical instruments (pencils & pads), general or surgical instruments, laboratory glass, laser tubes, phaco hand pieces (cataract extraction units, accessory or attachment), non-electrical surgical equipment, rigid & semi-rigid scopes.

- 4. COVERAGE Philips will provide services on-site during the hours listed in Customer's service agreement, excluding Philips observed holidays, unless otherwise set forth in attachments or exhibits ('Service Coverage'). Customer may request service outside of the Service Coverage or service that is not otherwise included in this Agreement and, subject to the availability of personnel and repair parts. Philips will provide such service at Philips's then-current preferred rates and for material and labor. Customer will be charged a minimum of three hours on-site time plus applicable travel charges and expenses per service visit.
- 5. <u>DOCUMENTATION</u> Upon Customer's written request, Philips will provide repair and planned maintenance records for the Covered System.
- . <u>CUSTOMER RESPONSIBILITIES</u> During the term of this Agreement Customer will **6.1**Attend a start-up meeting at Customer's facility, prior to the Effective Date of this Agreement, so Philips can explain the Services to the Customer's management and selected term.
- 8.2 Provide a secure dedicated space within Customer's main facility and at each additional facility or location as necessary for the resident Philips staff.

- 6.2 Provide a secure dedicated space within Customer's main facility and at each additional facility or location as necessary for the resident Philips staff.
  6.3 Provide Philips with broadband internet or Wi-Fi access for business purposes.
  6.4 Provide Philips with the System service manuals for any non-Philips System;
  6.5 Maintain all software licenses applicable to the Covered System.
  6.6 For Philips use in remote servicing of the System, provide Philips a secure location for hardware to connect System to Philips Remote Service (PRS).
  6.6.1 The PRS hardware remain Philips' property and is only provided during the term of this Agreement;
  6.6.2 Provide Philips and its vendors full and free access to the PRS hardware to enable Philips to remotely access the System or non-Philips System; and
  6.6.3 Provide Philips at each System Site, at all times during the term of this Agreement, a dedicated broadband Internet access node, including public and private interface access, suitable to establish a successful connection to the System through the PRS and Customer network.
  6.6.4 If the System cannot be connected to the PRS, and Customer falls to provide the access described in section 6, then Customer waives its rights to Services under this Agreement and any uptime guarantee.

- 7. CRYOGENS (Applies only to MRI Service)
  7.1.If Cryogens are included in this agreement, Customer shall report any magnet cooling system (cold-head, compressor, or chiller) malfunction within 24 hours. If customer falls to report any malfunctions, then customer is responsible for any additional cryogen expenses.
  7.2.If the System is not connected to the PRS, then Customer shall report readings for all System covered by this Agreement into the Magnet Monitoring System at 1-800-722-9377
- 7.3. Phillips may increase the price for Cryogen services if the Consumer Price Index (CPI) for open market crude helium prices, as reported by the Bureau of Land Management (BLM), is increased by five percent (5%) percent or more during any 12 month period.

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## UPTIME GUARANTEE

#### Exhibit 4

#### 1. GENERAL

Philips shall provide to Customer the uptime guarantee specified below ("Uptime Guarantee") on the System listed in the quotation or Attachment A as having uptime as an entitlement ("Uptime System"). Uptime System does not include peripherals, such as external printers, archiving devices, external display monitors, or attached cameras. If Customer does not meet its responsibilities described in Section 6 of Exhibit 1, then Customer is not entitled to the benefits of this Uptime Guarantee.

If an item of Uptime System fails to achieve the Uptime Percentage (as defined below) set forth on Schedule 3(a) below, then Customer, as its sole and exclusive remedy, will receive a discount of future Agreement payment(s), as described in Section 3 below.

#### 2. DEFINITIONS

- a. Measurement Period: The measurement period for determining Uptime Percentage is 12 months beginning on the effective date of the Agreement and thereafter on the annual anniversary date of the effective date.
- b. Base Hours means the hours/day and days/week over which Uptime Hours and Downtime will be calculated during the Measurement Period. The Base Hours will be the contracted hours of coverage provided for under the Agreement for each particular piece of Uptime System.
- c. Downtime means the time that the Uptime System is unable to produce diagnostic images during the Base Hours of any given Measurement Period solely due to Philips' design, manufacturing, materials, or Service performance failure. Measurement of Downtime commences when the Customer notifies the Philips customer service center that the Uptime System is unable to produce diagnostic images. Downtime does not include time due to planned maintenance service, cryogen replenishment, installation of upgrades and updates, x-ray tube replacement, or an occurrence or condition excluded under the Agreement. Philips may verify Downtime and adjust calculations accordingly.
- d. Uptime Hours is determined by subtracting the total Downtime from the Base Hours for a particular piece of Uptime System [Uptime Hours = Base Hours Downtime].
- e. Uptime Percentage is determined by dividing the Uptime Hours by the Base Hours, and multiplying the result by 100 [Uptime Percentage = (Uptime Hours/Base Hours) x 100].

#### 3. ADJUSTMENT SCHEDULE

If the Uptime Percentage specified in Schedule 3(a) is not achieved for Uptime System then the specified discount will be applied to all payments due during the next Uptime Measurement Period for the Uptime System that did not achieve the Uptime Percentage

Schedule 3(a): Agreement Payment Adjustment Schedule for Uptime System

99% Uptime Guarantee		98% Uptime Guarantee		96% Uptime Guarantee	
Uptime Percentage	Discount	Uptime Percentage	Discount	Uptime Percentage	Discount
99% - 100%	None	98% - 100%	None	96% - 100%	None
96% - 98.9%	5%	95% - 97,9%	5%	91% - 95.9%	5%
93% - 95.9%	10%	92% - 94.9%	10%	<90.9%	10% *
<92.9%	15% *	<91.9%	15% *		

<sup>\*</sup> Maximum adjustment available

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# 4. UPTIME PERCENTAGE DETERMINATION

The Uptime Percentage is determined according to the following formula: Uptime Percentage = (Uptime Hours/Base Hours) x 100. Below are examples of how Uptime Percentage is determined:

### a. MEASUREMENT EXAMPLE # 1:

Base Hours = 8 AM to 5 PM Monday through Friday over the 12 month Measurement Period. 9 hours x 5 days x 52 weeks = 2,340 Base Hours 2,340 Base Hours – 60 Downtime hours = 2,280 Uptime Hours (2280 / 2340) \* 100 = 97.4% Uptime Percentage

#### b. MEASUREMENT EXAMPLE # 2:

Base Hours = 8 AM to 9 PM Monday through Friday over the 12 month Measurement Period.

13 hours x 5 days x 52 weeks = 3,380 Base Hours 3,380 Base Hours - 60 Downtime hours = 3,320 Uptime Hours (3320 / 3380) \* 100 = 98.2% Uptime Percentage

#### 5. REPORTS

Uptime Percentage performance reports will be provided at the Customer's request for any Measurement Period while this Uptime Guarantee remains in effect. To receive any applicable discount, Customer must notify Philips in writing that the Uptime Percentage was not achieved for a particular System within 60 days after the end of a Measurement Period.

#### 6. WARRANTY DISCLAIMER

Philips full Uptime Guarantee obligations to Customer are described in this Exhibit. Philips provides no warranties under this Uptime Guarantee. NO WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE APPLIES TO THIS UPTIME GUARANTEE.

#### 7. LIMITATIONS OF REMEDIES AND DAMAGES

Philips total liability, if any, and Customer's exclusive remedy with respect to this Uptime Guarantee and Philips performance hereunder is limited to the remedies stated herein.

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